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PARIS, TUESDAY, JANUARY 13, 1987

No. 32,312

school of the control tally installed remember to the land by the land in the land by th Intelligence Data

Mark of the part of the state of the By Stephen Engelberg
New York Times Service
WASHINGTON — American

WASHINGTON — American intelligence agencies provided Iran and Iraq with deliberately distorted intelligence data in the feet and in the second sec the Name of Coming long administration's goals in the re-

the State of the country of Bedesch that assessments of a Soviet threat the size of Soviet troop concentrations on Charle the Classical Des the Iran border.

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The word create back the fran border.

At the same time, the sources indicate to the archae on said Sunday, some information denote the defined as to take rived from satellites that was such the francis of creating the francis and complete.

The first term strain and One source said, for example, that are limited word count to the images were cropped to leave ker-making similar in a 2 out important details. ker making similar to 15 out important details.

to the gong that is the ship multingth." In fine Benemultingth." In fine Benemultingth.

The White Heuse spokesman,
Larry Speakes, said Monday that
multingth." In fine Benemultingth.

LATE NEWS

U.S. Promotes Kampelman

WASHINGTON (AP) — President Ronald Reagan on Monday promoted Max M. Kampelman, the chief American occopiator to the Geneva arms talks, to serve as counselor of the State Department.

Mr. Kampelman is to contin ue in his role as the chief U.S. negotiator in Geneva.

INSIDE TODAY



Stephane Grappelli, the 79-year-old jazz violinist, is the subject of a new biography, reviewed by Mike Zwerin. Page 7.

GENERAL NEWS

M Nikolai L Ryzhkov, the Soviet prime minister, is a moderating force in the Kremlin's power structure: Page 6.

Toundien officials are questioning whether the United States is serious about fighting acid rain.

BUSINESS/FINANCE ■ Owens-lilinois Inc. has turned down a \$3.34 billion

SPORTS M The New York Giants defeated Washington, 17-0, and will face the Denver Broncos in the Super Bowl on Jan. 25. Page 15.

torted or inaccurate information to Iran and Iraq, Reuters reported. That's one of those things don't know," he said, adding: "It is not now the policy. Whether it was in the past, at any given time, I just can't answer."]

Casualties mounted in the Gulf war, but with little change in advantage. Page 6.

last month that the United States had periodically supplied Iraq with military intelligence over a two-year period, although there was no mdication then that any of the in-

The officials said the information had been shared in an effort to prevent either Iran or Iraq from railing in their conflict

Administration officials acknowledged that the covert operations aimed at Iran and Iraq were often in conflict, both with each other and with the diplomatic goals being pursued through the State Department. According to intelli-gence sources, the United States took these actions simultaneously:

It sold weapons to Iran.
It provided covert assistance to émigré groups trying to overthrow the tranian government. • It gave reliable intelligence on the infiltration of Soviet agents into

the Iranian Communist organiza-• It shared unreliable or incomplete intelligence information with

Iran and Iraq. One administration official who has since learned of these operations termed them a "hodgepodge" that, taken together, reflected a lack of deeper thought or understanding of the region. He said that the main focus of the White

House's strategie thinking had been aimed at countering the Sovi-See DISTORT, Page 2

By Steven V. Roberts

New York Times Service

WASHINGTON — Hampered by political and physical ailments, President Ronald Reagan has

pared down his agenda for his final

two years in office, and will focus

buildup in military strength. One of the few areas that could lead to a

major new effort is arms control,

"He will continue to be a very pow-

optimism," as one put it.

White House aide insisted.



Transportation Paralyzed as Europe Shivers Under a Cold Wave Sheep in Sittingbourne, Kent, in southeastern England, on snowy

deaths and disrupted transportation across the continent. The pastures as Europe experienced some of its lowest temperatures Soviet Union reported that the severe weather had stalled 25,000 in a quarter century. Toy winds and snowfalls caused numerous railroad freight cars on tracks, delaying coal deliveries. Page 2.

U.S. Is Urged to Ease High-Tech Controls

By Stuart Auerbach

WASHINGTON — A study by the National Academy of Sciences has found that attempts to keep high technology from Soviet bloc nations have not significantly improved national security but have cost the United States 188,000 jobs and \$9 billion a year.

In addition, the attempts "are having an increasingly corrosive effect" on U.S. relations with its allies, the study said.

The academy panel recommended ending the Defense Depart-ment's "de facto veto" over technology sales and easing U.S. controls on strategic exports to carrity from stringent export con- and allied unity."

Revising the Reagan Agenda

clude ideas that would enhance the

U.S. trading position through bet-ter training and higher productivi-

ty, rather than through retaliation

Reagan's senior advisers concede

inst trading partners. But in private, even some of Mr.

As Troubles Mount, White House Pares Programs

Treaty Organization allies.

The committee was headed by a former air force chief of staff, Gen-eral Lew Allen Jr. It includes Meltary, and Bobby Ray Inman, former director of the National Security Agency and former director and former directors of the National Security Agency and former defense secrecurity Agency and former depoty director of the Central Intelligence Agency. It also includes business executives and academics.

Veteran defense officials and others on the panel questioned Pentagon estimates that export controls saved the United States billions of dollars in military costs.

The benefit to U.S. national se-

match those of the North Atlantic trols "is feasible only in the shrink-United States is the only country possessing the technology," according to the study.

Export restrictions "have greater

cord greater importance than they gress acted on a compromise mea-currently do to maintaining U.S. technical strength, economic vigor

The defense and intelligence

2 Educators

In China

Dismissed

By Daniel Southerland

Communist Party, who has oot ap-

president of the University of Sci-

ence and Technology of China in the eastern city of Hefei, and Fang

Lizhi, the university's vice presi-

Mr. Fang, 50, an astrophysicist, had been a hero for many student

demonstrators in recent weeks be-

ing oumber of cases in which the business in a dispute that has split the Reagan administration. The Commerce Department and hightechnology companies bave pressed for the relaxation of export controls; the Pentagon has insisted they be strengthened.

backgrounds of several members of the National Academy of Sciences committee gives the findings more weight than if they had come from a group solely composed of academics and business executives.

secretary of defense for national security policy, criticized the report sentatives on the committee, including officers of Hewlett-Packard Co., the computer maker, and General Electric Co., which makes high-technology electrical and oth-

Washington Post Service
BELIING — China's campaign er equipment. against Western democratic ideas

The study was started in 1984 potential to damage the U.S. econ-omy" than to "reduce exports to on the issue, failed to agree on how the East bloc," the report said.

"Executive-branch decisions to renew the Export Administration Act. That forced the governconcerning national security export ment to use its emergency powers controls," it concluded, should "ac- to maintain the controls until Con-

But Richard N. Perle, assistant EMS meetings. The system was mainly founded

Mr. Perle described the report as "comments by a group of largely

EC Currencies Adjusted After **EMS Dispute**

International Herald Tribune

BRUSSELS - European Comnunity finance ministers agreed Monday to a mild realignment of the European Monetary System following acrimonious negotiations that underlined the weakness of the

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The ministers adjusted the West German mark and the Dutch guilder upward by 3 percent, while the Belgian and Luxembourg francs were revalued 2 percent. The other EMS currencies remain un-

West European bankers, govern-ment officials, foreign-exchange dealers and diplomats expressed highly skeptical views about the meaning of the agreement, (Page

An American banker in Paris called the agreement "patchwork." Liberation, a French leftist daily oewspaper, described it as a "psychological devaluation" of the

Reaction oo foreign-exchaoge markets was mixed, with many dealers dismayed at the decision not to devalue the weak French

The franc failed to rise to its new ceiling rate, but performed well in Paris against non-EMS currencies. In New York, the dollar was low-

er against most major currencies. Dealers said the revaluation of the mark was less than expected. (Page What happened is not particu-

larly damaging." said an EC diplo-mat, referring to the contentious realignment process. "But it certainly hasn't been good publicity for the system. We should come up with easier and speedier ways for settling these things. We certainly need to do something."

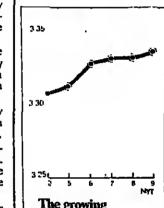
EC officials said the current monetary crisis revealed the cracks in the EMS, which was begun seven

The currencies of Britaio. Greece, Spain and Portugal are not in the system's exchange-rate mechanism, although ministers from those countries take

to insulate the EC from the impact of a fluctuating dollar. But the officials pointed out that last week's EMS crisis was largely due to the weakening dollar, which has fallen 30 percent in the past 15 months against the West German mark and about 15 percent overall. The Bundesbank, which is the

West German central bank, bought





The growing strength of the West German mark against the French franc during the first days of January.



Gerhard Stoltenberg

that he has lost a significant intensified Monday with the leadon protecting gains made in past years rather than on promoting ership dismissing the president and vice president of one of the couninterested parties about public po-A third official acknowledged liev that affects their financial innew programs, according to White House officials. that the administration was lacking try's leading universities. The dismissals occurred as signs terests." He added that the memin fresh ideas, but argued that Con-T'm concerned. bersbip is "predominantly gress was no more creative in pro-In conversations last week, these ducing ways to deal with such in-tractable problems as the budget deficit and the trade imbalance. increased that a shake-up of top See EMS, Page 2 The direction is See CONTROLS, Page 2 officials said the administration Chinese officials was imminent. would concentrate on such prioriunclear. Right Among those mentioned as possities as preserving lower tax rates, continuing aid to the Nicaraguan rebels and maintaining a steady ble targets was Ho Yaobang the general secretary of the Chinese

now, we're drifting.' - Trent Lott,

Republican whip

the officials say, but all they can muster right now is a "restrained amount of his ability to shape pub-lic policy and that the administration will be playing more defense than offense in the months ahead. In public, administration imagemakers are portraying Mr. Reagan as a commanding and energetic fig-ure who intends to push shead on a Some waning of political power is inevitable over the last two years broad front for the rest of his term. of any presidency, but Mr. Reagan's problems have been aggravated by three factors: the electoral erful force in setting the agenda," a victories that gave the Democrats To reinforce that impression, the distraction of the Iran arms controadministration will try to use the versy and Mr. Reagan's health, which has put the White House State of the Union Message, sched-uled to be delivered Jan. 27, to highlight some new proposals un-der the rabric of "competitive-delayed work on the State of the

Accordingly, said one strategist, the administration will be taking "a rifle-shot approach, not a shotgun approach." A second aide said the Vhite House was in danger of running out of "intellectual capital" and could quickly lapse into being a "custodian administration."

There is a certain validity to the charge that the president has a very slim agenda," he said. "But my question is, doesn't everybody?"

On Capitol Hill, Republicans and Democrats alike say the administration is in a severely weakened position to promote its own priorities in the 100th Congress, which convened last week. They paint a portrait of a lethargic and leaderless White House ont of step with the consensus in Congress on many important issues.

"I'm concerned," said Representative Trent Lott of Mississippi, the Republican whip. The direction is unclear. Right now, we're drifting." Minnesota, a leading Republican

Representative Vin Weber of conservative, said: "There's no Reagan agenda, actively promoted,

cause he advocated independent thinking and more democratic local elections. His critics in the government accused him of calling for the "com-plete Westernization" of China.

See REAGAN, Page 2

Edward Resigns From Royal Marines, peared in public in two weeks. The official press agency Xinhua said Monday night that the Communist. Party and government decided to dismiss Guan Weiyan, By Steve Lohr By Steve Lohr By Steve Lohr

By Steve Lohr New York Times Service LONDON - Prince Edward, the youngest son of Queen Elizabeth II and fifth in line to the British throne, resigned from the Royal Marines on Monday, breaking a century-old tradition of

armed forces. The 22-year-old prince's dissatisfaction with the rigorous marine training and discipline has been the obsession of London's tabloid press, the subject of a weekend They charged that he stirred up family meeting at the royal country residence of Sandringham and an occasion for public debate over apstudent unrest and rejected the

Both university students and Mr. propriate royal behavior and du-Fang's opponents seemed to consider him a major source of inspira-"Prince Edward has decided to tion for the student protesters who resign from the marines," Buckingswept through more than a dozen cities last month calling for freeham Palace said in a brief statement that ended days of specula-There were signs, meanwhile, of tion. "Edward leaves the marines an imminent shake-up of Chinese with great regret but has concluded

that he does not wish to make the A Chinese source said that Zhu service his long-term career." Houze, chief of the Communist Prince Edward started the year-Party's propaganda department. long Royal Marine officers training had been temporarily suspended course four months ago. After re-from his duties following the stu-ports last week that he was reconports last week that he was recondeot demoostrations, which sidering his marine commitment,

mean that much higher stakes are was not physically tough enough involved. Some observers felt a top- for the rigorous training. level shake-up could be in the mak-These reports were denied by the ing that would lead well beyond prince's marine commanders, but Hefei university and the party prothey expressed "disappointment" aganda department. at the prince's decision. Mr. Zhn is known to be closely

"It was his own decision," said allied with Mr. Hu and Hu Qili, a Prince Edward's former command-Politburo member. Both top-ranking officer, Colonel Ian Moore, ing officials are strong supporters but we in the Royal Marines will of economic changes and are believed to be on the defensive in the According to the tabloids' veterface of a conservative backlash

there were many remarks in the

tabloid press that Prince Edward

an watchers of the royal family, the against the recent student demonprince's decision spbt the family. His father, Prince Philip, and Diplomats said they were puzzled by Hu Yaobang's failure to one of his brothers. Prince Andrew, make public appearances or statereportedly urged him to at least ments in the last two weeks. His finish his one-year training tour for

silence stood in stark contrast to the good of the family image. the mulcitude of statements being However, Prince Charles, heir to made by other officials about the the throne, and the queen were said to be sympathetic to the idea that

princes serving tours of duty in the

Prince Edward in his marines dress uniform in July.

Prince Edward should be able to follow his inclinations. But some press reports, which

were unconfirmed, had said that the queen was displeased with her son's reluctance to continue and that his father, who holds the rank of captain general of the marines, was angry. Prince Philip is a much-decorat-

ed navy officer, and Prince Andrew served as a helicopter pilot under fire io the Falklands War with Argentina in 1982. Prince Charles served in several branches of the armed forces, including the navy. Prince Edward, a graduate of Cambridge University, has been called the queen's "gentle son," described as a thoughtful young man given to intellectual pursuits. At school, he seemed far more at bome as an amateur actor than on the

playing fields, though he is an out-door enthusiast and a skilled horse-The public reaction to the

prince's problem has been mainly sympathetic. The Independent, a London daily, said that Prince Edward was merely being forced to do what "thousands of other young graduates have done for generations: admit that he made a bad career choice, do some serious hinking, and get on with some-

The Guardian, in an editorial said that although both Prince Edward's brothers served in the Royal Navy, "sinews are not the only token of usefulness, either to self or community, as the Prince of Wales has shown since returning to civil-

"If Edward decides he would make a better historian than commando, thet choice would not be letting the side down," the paper

Anthooy Holden, an author spe cializing in the royal family, hailed Prince Edward's decision as another instance of innovation during Queen Elizabeth's rule. Her offspring, be noted, were the first to go to school with other children and the first to win genuine university places and degrees.

"The days of empire are over." Mr. Holden said, "and so are those when the bves of British royalty ran along mindless, entirely predestined grooves."

Though Prince Edward has not indicated his future plans, his resigoation is seen by some as an opportunity for a much-needed royal role model in fields other than the

armed forces. Writing in The Times, John Grigg, a former member of the House of Lords, suggested the prince might jump into Britain's flagging manufacturing industry and help the national ecocomy by combatting Britain's lingering antibusiness bias.

'The royal family is uniquely placed to correct this distortion in our scale of values," Mr. Grigg

Takeover Tactics Are the Real Target As London Inquiry Aims at Guinness

Commission had passed along in-

formation about a possible link be-

By Warren Getler

International Herald Tribune LONDON -- Just months after the Ivan F. Boesky insider-trading scandal rocked New York financial markets. London itself is in the midst of a widening official investigation into questionable corporate panies. takeover tactics that is expected to lead to tighter government regulation of London's active mergers and acquisitions market.

The investigation, launched Dec. l, appears to have temporarily cut short the careers of at least two of Britain's more promising corporate personalities and threatens others.

Significantly, there are growing indications that Mr. Boesky is a central focus of the investigation into the contested takeover by Guinness PLC of another U.K. beverage group, Distillers Co. PLC.

The \$4 billion takeover last April was among the largest ever in Britain and helped build the reputation of London as second only to New York in the takeover market. The value of takeovers here amounted to more than £11 billion in the first three quarters of 1986, up from £6 billion a year earlier.

London Stock Exchange offi-cials hinted in early December that Guinness bid for Distillers. the U.S. Securities and Exchange

ness." The package is likely to in- Union Message.

tween Mr. Boesky and Guinness, one of Britain's best-known com-Six weeks after Britain's Department of Trade and Industry began investigating the Guinness bid for Distillers, Guinness's chairman and chief executive, Ernest

Saunders, relinquished both posts for the duration of the inquiry. Mr. Saunders has denied any wrongdoing and he remains on the payroll. But there is nonetheless considerable doubt that he will return to run the company. Sunday night, Guinness announced that Sir Norman Macfarlane, a Scottish businessman, would take over as

acting chairman. On Monday another resignation from Guinness raised speculation again about a link to Mr. Boesky. Olivier Roux, who was responsible for financial strategy and development, left the company, saying in a brief statement that he had written to company solicitors to advise

A company source, requesting anonymity, said that the contents of that letter were instrumental in convincing board members that Mr. Saunders should step aside. Mr. Saunders, 51, has been a

rising star on the British corporate scene, having taken a largely re-gional, family-owned concern and transformed it into a major multinational beverage group. The Guinness affair appears also to have temporarily eclipsed a

promising future in merchant banking for Roger Scelig. Mr. Seelig resigned recently as the chief merger and acquisitions specialist at Morgan Grenfell & Co. Ltd., a eading British merchant bank. Morgan Grenfell was merchant bank adviser to Guinness but recently withdrew from that role. Although government investiga-

tors have brought no charges of wrongdoing, numerous reports in the British press allege possibly ille-gal reciprocal financial links between Mr. Boesky and certain directors at Guinness. According to the reports, a \$100

of Mr. Boesky's arbitrage funds may have been tied to heavy purchases of Guinness shares that Mr. Boesky allegedly made in the final

Guinness's bid for Distillers involved both cash and shares. The question that concerns official instigators is whether one or more

strations.

See CHINA, Page 2

See GUINNESS, Page 2

Communist Party's leadership. dom and democracy. officials. reached a climax Jan. 1 in Beijing. Mr. Zbu's suspension could

Ernest Saunders

stages of the takeover bid.

The British inquiry reportedly focuses on a possible criminal breach of the British Companies Act, which prohibits a company from providing financial inducements to another company to buy

Guinness directors, acting without shareholder knowledge, may have

MOSCOW — lcy winds and snowfalls caused deaths and brought disruption of transportation across Europe on Monday as the continent experienced some of the coldest weather in 25 years.

The Soviet Communist Party newspaper Pravda said the severe cold had created a critical situation for rail transport, with more than 25,000 freight cars stalled on tracks and coal undelivered. The first part of January has been the coldest

since 1950. Elsewhere, bitter winds across Northern Europe causing tempera-tures to plunge to record lows in some places. Snowfails blocked roads and villages, cut some Central Europe border crossings and brought chaos to transport in cities.

In Hungary, helicopters rescued stranded motorists and bus passengers. Ice floes halted shipping in the

REAGAN: A Pared Agenda

(Continued from Page 1) that can command a grass-roots Representative Thomas S. Foley

of Washington, the new leader of the Democratic majority, said: "Long before Iran, this administra-tion was without any particular capacity to make its existing threadbare agenda real."

For all the talk about drift in the White House, most political ex-perts agree that Mr. Reagan retains enormous personal appeal for the voting public. And administration officials maintain that he stands ready to exploit that popularity, as he has many times in the past, should Congress try to repeal his accomplishments.

This president," said a senior adviser, "can talk about issues directly with the people and force the process to follow. He is as effective

on TV now as he's ever been." Moreover, while Congress might have the capacity to block new administration steps, Mr. Reagan retains a similar veto power over many proposals emanating from Congress. As a result, bipartisan cooperation between both branches of government will probably be necessary for significant progress on most major issues.

Democratic leaders have been

calling for a meeting between Congress and the White House to forge a compromise package of deficitreduction measures to protect all sides from political retaliation.

White House aides say they are encouraged by such talk of cooperation, but they add that Mr. Reagan remains adamantly opposed to any new taxes. And for now, that remains an insuperable obstacle to any budget compromise.

the Reagan view, rates are the key to economic prosperity. An adviser said, "Probably his most important policy is pro-

tecting the recovery."

A second area where Mr. Reagan will be fighting to preserve past victories is aid to the Nicaraguan rebels. They received \$100 million last year, and the White House budget proposes a continuation of the aid to the rebels, or contras.

Mr. Reagan also called for a 3 percent increase in the Pentagon budget, and n White House aide predicted a "wholehearted" Reagan push for something approach-ing that figure. The president remains particularly committed, the aide added, to more money for a

space-based shield against missiles. In addition, administration officials said, the State of the Union Message will probably include proposals in these areas:

• The budget process. Mr. Reagan still wants a constitutional amendment mandating a balanced budget, but aides acknowledge that the idea is going nowhere. They think they have a better chance with a proposal to give the president greater power to rescind spending that has already been approved

 Catastrophic health insurance. A bitter fight is going on in the program to propose, and what role

the private sector should play.

* Welfare. The president is likely to suggest giving states greater leeway to experiment with ways of reducing the dependence of welfare

Doe Forbids Sunday Trading

the secretary-general of Japan's governing Liberal Democratic Par-MONROVIA, Liberia -- President Samuel K. Doe of Liberia has banned the sale of goods on Sunwork day, calling it a sin.



Distinguished 500 room botel with excellent Restaurant, Cocktail Lounge, Room Service and Piano Bar. Overlooking Gramercy Park

with newly decorated rooms Singles \$90-100 Doubles \$95-105 Suites \$125-200

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Oil prices rose, with crude from minus 12 centigrade (10 Fahren-Britain's North Sea Brent field sell-heit), a record for Jan. 12.

oc. paralyzing traffic in Vienna and cutting off many rural communi-duty near the border with Turkey. ing at \$18.80 a barrel, up 50 cents.

Temperatures of minus 35 centigrade (minus 31 Fahrenheit) in Moscow for much of the past week have kept residents indoors, while some apartment blocks have been without heat.

Pravda reported that coal was not being delivered because the railroads had poorly prepared for the cold. "The situation regarding the unloading of freight cars has become critical in recent days," Prayda said.

Avalanches in the southern republic of Georgia killed 29 persons. the Soviet news agency Tass report-

Elsewhere in Europe: Freezing temperatures gripped France, and heavy snowfalls were predicted for Monday night or

Paris recorded a temperature of

(Continued from Page 1)

A White House aide said the

secret dealings with Iran and Iraq

reflected the thinking of officials

such as William J. Casey, the direc-tor of the Central Intelligence

Agency; Vice Admiral John M.

Poindexter, the former national se-

curity adviser; and Donald R. For-

tier, a senior deputy on the National Security Council staff who died

This official said that Mr. Casey,

Admiral Poindexter and Mr. For-

tier supported the view that covert

operations could bring about major

geopolitical changes, such as an

planned without consulting the re-

gional experts in the Pentagon, the

State Department or, in some in-

stances, on the National Security

non to other countries was unwise

because it devalued the credibility

of accurate information that might

But Admiral Poindexter sup-

ported at least some uses of disin-

formation. In a memo that became

public last year, he favored plant-

ing false items in the press in a

campaign against Colonel Moam-mar Gadhafi, the Libvan leader.

Congressional and administra-

tion officials say that underlying

the American covert efforts in the

region was a failure of the Central

Intelligence Agency to gather much

(Continued from Page 1)

dangers of "bourgeois liberaliza-

cent days denounced what they de-

scribe as a growing threat of West-

ern "bourgeois" ideas against the

ommunist Party that Mr. Hu

Chinese officials said Sunday

that Mr. Hu missed a planned meeting with Noboro Takeshita,

ty, because the Communist Party

ief was "exhausted" from over-

Plans for his meeting with a

Finnish Communist Party leader later this week have undergone two

unexplained changes, leading to

speculation that Mr. Hu may be in

political trouble.

The country's senior leader.

Deng Xinoping, is known to have criticized some "leading cadres" re-

cently for their failure to combat

Any move by Mr. Deng against Mr. Zhu could turn out to be a

move against Mr. Hu, some ana-

lysts say. But others call this im-

plausible, because Mr. Deng and

DEGREE

UNIVERSITY

"bourgeois liberalism."

Official newspapers have in re-

be shared in the future.

The operations were largely

opening to Iran.

Council staff.

et threat without attention to other

nuances of regional problems.

In the Jura Mountains in eastern France, the temperature overnight plummeted to minus 37 centigrade (minus 35 Fahrenheit), a record for the region

Overnight temperatures were down to minus 24 degrees centi-grade (minus 13 Fahrenheit) in the Ardennes region of Belgium. In Britain, 10 persons were re-

ported to have died, and road and

rail travel were seriously disrupted

by the cold. Temperatures were well below freezing in most parts of Britain, with some areas reporting drops as low as minus 14 degrees centigrade (6.8 Fahrenheit). London's weather center reported up to 1.5 feet (45 centimeters) of snow in Kent.

At least 13 persons were killed in valanches in Turkey, according to the Hurriyet news agency.
In Austria, blizzards caused hav-

President Ronald Reagan working on his State of the Union message in his White House study, after his hospital stay for a prostate operation. The message will be delivered Jan. 27.

DISTORT: U.S. Gave False Intelligence to Iran, Iraq

was overthrown, and 1985, when

the secret dealings began.

The officials say this meant that

when the administration began ex-

ploring closer ties to Iran, it was

almost completely dependent on Manucher Ghorbanifar, an Iranian

arms dealer arranging the weapons

sales, to tell them what was hap-

The administration used Mr.

Gborbanifar despite official doubts about his credibility. In late December 1985, Mr. Casey was so suspicious of Mr. Ghorbanifar that

he wrote a memo to President Ron-

ald Reagan outlining his concerns

test to the Iranian, according to a

An administration official said

that Mr. Ghorbanifar failed the

test. The examiner judged Mr. Ghorbanifar to be lying about al-

most every response except when

In the course of the arms-selling

operation with Iran, the White

House and the CIA violated several

statutes and regulations and con-

sistently failed to monitor the pro-

gram adequately, according to re-

Senate Select Committee on Intelli-

gence but later deleted by the full

reported.

useful information about Iran in House and Senate intelligence

the period between 1979, when committees "in a timely fashion" of

Mohammed Reza Pahlavi forcign intelligence operations.

committee, The Washington Post

The reports said the following:

The executive branch did not

comply with the Intelligence Over-sight Act of 1980, which requires

the president to "fully inform" the

The Central Committee member

was identified as Zhou Guangzhao,

a vice president of the Chinese

Academy of Social Sciences, who

spoke to a university audience. Xinhus said that Li Guixian, sec-

retary of the Communist Party

Committee of Anhui province, also

Mr. Li told the same university

audience in Hefer that Mr. Guan.

the outgoing president of the uni-

versity, was being "held responsi-

ble for the nationwide bad influ-

ence caused by the student unrest

It was at this university that the

first of a series of pro-democracy

demonstrations occurred Dec. 5

The main issue for students at the

time was broader participation in a

local election. But later demonstra-

tions in other cities broadened the

demands to a more general call for

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democracy and freedom.

denounced Mr. Fang.

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about to administer a lie-detector not based on adequate advance in-

ind saving that the agency

government official.

he was asked his name.

Some intelligence officials said that the idea of feeding disinforma
Report Cites Violations

pening in Iran.

ties, police said.

Two days of nonstop snowfalls with temperatures dipping to minus 20 degrees centigrade (minus 4 degrees Fahrenheit) hit the east of the country. All three frontier erossings with Hnngary were

In Hungary, Transport Minister Lajos Urban said the government was giving priority to getting food supplies to isolated as well as urban nities. Speaking on Budapest Radio, he said belicopters were being used to rescue trapped drivers and bus passengers on country roads.

Both Hungarian and Soviet troops stationed in the country pined the relief effort, and Mr. Urhan advised drivers not to go out

In Greece, gales and snowstorms killed five persons, including a sol-

The president did not comply

with an Executive Order of Dec. 4,

1981, the main executive branch document establishing operating

The order designates the CIA as

the agency in charge of covert oper-

ations unless the president orders

otherwise. But the Senate investiga-

tors concluded that the president

failed to formally assign responsi-

bility for the Iranian arms ship-

ment to the National Security

Council, which played the lead

telligence assessments. The CIA

did not sufficiently analyze Israeli

motivations in pressing for Ameri-

can support for the early arms-for-

• The program was not ade-

quately monitored. In Scotember

1985, Charles Allen, a national in-

telligence officer, was given the

task of acquiring more data on the shipment of U.S. arms to Iran, just

begun by Israel. Through various

means, Mr. Allen soon began to get

glimpses" of money moving into

non-American accounts in Switzer-

Mr. Allen subsequently became

worried about the security of the program and the potential for em-

parrassment to the United States

But it was only after he ex-

pressed these concerns early in Oc-

tober to a CIA deputy director,

Robert M. Gates, that the top eche-

lons of the agency began a serious

from premature disclosure.

land from various middlemen.

hostages exchanges with Iran.

rules for the intelligence commun

in Copenhagen were the lowest since 1942. **CONTROLS:** New Policy Urged

41.8 degrees centigrade (minus 43.2

Fahrenheit), a record for Switzer-

land, the meteorological office

said. In Zurich, the temperature dropped to minus 25 centigrade

Temperatures throughout the

Nordic area rose slightly from the weekend's record-breaking freeze,

but plunged to minus 47 degrees

(minus 13 Fahrenheit).

(Continued from Page 1) representative of the outlook of the business community." He said there was "a tremendous amount of

inproven assertions in this report." The academy study emphasized that U.S. economic well-being depends on being able to sell goods overseas. U.S. dominance in high technology has been eroded by Jaoan, Western Europe and the newindustrialized nations of Asia and the Pacific.

Until 1981, a U.S. trade surplus high-technology goods helped offset deficits in other sectors, the study said. But that surplus de-creased, and high-technology trade ran deficits for the first time last year, it noted.

Export controls are not a leading cause of this recent decline," the study said, "but they may tend to exacerbate the U.S. trade deficit by contributing to an environment that discourages export activities by U.S. firms."

Export controls, the study found, provided "clear incentives against buying American products if other countries can supply com-parable goods. The trend toward seeking goods that do not have a U.S. source "is already evident in Europe," the report said.

A special study in the draft report found that "a reasonable estimate of direct short-run economic costs to the U.S. economy in 1985 was in the order of \$9.3 billion."

That translated to 188,000 American jobs lost as a result of export controls, the study said. In addition, the secondary losses on other business increases the costs to \$17.1 billion, the study

During a European trip by the panel, the report said, it "heard repeatedly" that companies "are in the process of switching to non-U.S. sources for items controlled by the United States."

These actions stem not only from concerns about the additiona costs and delays imposed by U.S. export controls, but even more importantly from n view that the plier - a view that was given credence by U.S. efforts to control gas and oil equipment in recent years by our allies."

The committee said the United States and its allies hold a five- to

The report cited Defense Department studies estimating the impact of export controls on the Sovi-Union. These studies said the Soviet military would save \$500 million to \$1 billion a year if it were able to obtain technology denied it by export controls.

Paris Transit Still Snarled; Rail, Utility Heavy snow covered northern Italy, closing several roads in the Alps and Dolomites. The Swiss village of La Brevine **Strikes End** recorded a temperature of minus

By Julian Nundy

mai Herald Tribiase PARIS - Rail and utility strikes that have caused widespread disruption seemed to be near their end Monday as thousands of Parisians still affected by transit stoppages braved bitter cold to demon for a return to normal.

centigrade (minus 53 Fahrenheit) at the Drevsjo Meteorological Sta-tion 200 kilometers (125 miles) Railroad engineers in most parts of the country, except the south, were back at work Monday after a north of Oslo, weather officials 26-day strike. The engineers, as well as workers in the state-run Weekend temperatures of minus 22 centigrade (minus 8 Fahrenheit) electricity system and the Paris transportation network, have called for better pay and conditions and protested the government ceiling of 3 percent increase on public worker wages.

In addition to the rail workers' returning to work, agreements were signed between the electricity au-thority and all unions except the Communist-led General Confederation of Labor, or CGT.

Nevertheless, public transporta-tion strikes in Paris continued, causing huge traffic jams in the

capital Long-distance rail services were at about 75 percent of normal. But

on the Paris Metro, only about a third of the trains were running, causing long waits and crowded rides for commuters. Some lines had virtually no traffic, particularly the express network that links the center to the suburbs.

In central Paris, despite temperatures of minus 10 centigrade (14 Fahrenheit), up to 10,000 demonstrators responded to a call by Prime Minister Jacques Chirac's Gaullist party, the Rally for the Republic, to show their discontent with the strike movement on Monday evening.

Nearby, about 1,000 supporters of the far-right National Front held their own protest to condemn what they called government "laxity" in dealing with the stoppages.

Earlier, about 40 anti-strike demonstrators scuffled with union members at an office of the CGT in Montreuil-sous-Bois, a suburb northeast of Paris. Eric Raoult, a National Assembly Gaullist mem-ber, received a minor head injury in the incident,

The calls to demonstrate against the strikers have prompted criticism from the left that they would lead to an atmosphere of confrontation. The Communist daily L'Humanité referred to the "installation of an atmosphere of hatred."

But Mr. Chirac, defending the anti-strike movement, said at a-re-ception for French journalists: "I don't understand wby certain submit and not the right to express

themselves. He also denied that his government had decided on a pause in its program of reforms. Last month, after student protests against university in which a student died, the government postponed debate or several bills. A ministerial meeting United States is not a reliable sup- next week is planned to discuss the legislative priorities for 1987.

The strikes also intensified rivalries between the country's main in the face of strenuous opposition trade unions, the CGT, and the pro-Socialist French Democratic Labor Confederation, or CFDT.

Edmond Maire, the CFDT lead-10-year technological advantage cr, called Sunday for the mainte-over the Soviet Union. vice, saying that his union took into account "the inconvenience caused to the customers"

But Henri Krasucki, the head of the CGT, replied: "Don't listen to the crybabies. We feel much better when we are standing upright than when we are on our knees.

WORLD BRIEFS

Efforts

Marid Rain

he tioned

Shiite Faction Kills 4th Lebanese Jew

BEIRUT (Combined Dispatches) — A Shite Moslem faction claimed.

Monday it had killed Yahuda Benesti, 80, the fourth kidnapped Lebanese
Jew to be slain in two weeks. The claim was made by the Organization of
the Oppressed on Earth, a group believed made up of Shite extremists
loyal to Iran, in a statement delivered to the Beirut newspaper An-Nahar.

One of Mr. Benesti's sons, Youssef, was reported killed by the faction
in late December along with two other Lebanese Jews. Another son
Ibrahim, was reported executed last February. The Benesti's were kidhanced from their homes in West Beirut on May 11, 1983. The statement

napped from their homes in West Beirut on May 11, 1983. The statement Monday alleged the Benestis were spies for Israel's secret service.

Meanwhile, Terry Waite, the special envoy of the Church of England arrived in Beirut to resume negotiations with clandestine groups for the release of Western hostages held in Lebanon. It was his first visit to ebanon this year.

Near Sidon, three Palestinian guerrillas were killed Monday and 13 persons wounded when Israeli warplanes raided targets east of the southern port city, police said. The planes hit posts used by the Palestine Liberation Organization and the pro-Iranian Hezbollah, or Party of God, around Maghdousheh village, police said.

(AP, Reuters)

Ireland Summons Israeli for Protest

DUBLIN (AP) - Foreign Minister Peter Barry summoned the Israeli ambassador Monday to protest the Israeli Army's involvement in the death of an Irish soldier in the United Nations peacekeeping force in southern Lebanon.

Ambassador Yehuda Avner, who lives in London and is accredited to Britain and to Ireland, was to arrive Tuesday amid Irish claims that the Israelis deliberately killed the soldier, and Israeli insistence that it was an

Corporal Dermot McLoughlin, 33, was killed Saturday when his unit's position near the south Lebanese village of Baraschit was hit by Israeli

Chun Renews Offer to Meet With Kim



Chun Doo Hwan

SEOUL (UPI) - President Chin Doo Hwan renewed an offer Monday to meet with the North Korean president, Kim Il Sung to discuss unification of the divided

In a nationally televised policy speech, Mr. Chun also confirmed his decision to step down at the end of his seven-year term. Feb. 24, 1988. "I hope that a South-North summit meeting will take place during my term of office to achieve a breakthrough toward peace, rec-onciliation and unification," he

Mr. Chun said the summit meeting, if held, could discuss "frankly and candidly" all tension-easing measures between South and North Korea, including a recent Pyongyang proposal to hold high-level political and military talks. President Kim proposed the political and military talks in a re-clection speech Dec. 30, saying they could lead to a summit meeting.

U.S. Court Upholds Cigarette Ruling

WASHINGTON (AP) - The Supreme Court let stand a roling Monday that shields cigarette makers from legal liability for failing to warn adequately about the dangers of smoking.

The justices, without comment, refused to review a U.S. appeals court ruling that such legal claims were pre-empted by federal law. The court thus steered clear of a still-pending lewsnit against three cigarette manufacturers started by a woman in New Jersey who fied of lung cancer. The suit charges that the manufacturers are liable for the woman's death because they failed to warn adequately about the health hazards of cigarette use and because they undermined the effectiveness of

French people have the right to U.S. Said to Plan Nuclear Test Feb. 5

WASHINGTON (NYT) - The United States plans to conduct its first nuclear test of the year Feb. 5, according to government officials.

The Soviet Union said last month that it would end its more form on testing after the first American test was carried out this year. Instead of stopping testing, the Reagan administration has proposed that the Senate approve two unratified 1970s treaties that limit the size of underground nuclear explosions, with the reservation that they not go into effect until

the Soviet Union agrees to additional monitoring measures.

The Energy Department, which oversees United States tests, does not disclose its schedule of tests. But experts with knowledge of the test program say the department plans to conduct six tests over the next three

For the Record

Major General John W. Woodmansee has been nominated as the new commander of the U.S. Army's Fifth Corps in Europe, the Pentagon said Monday. He would replace Lieutenant General Colin L. Powell, who is going to the National Security Council.

King Hussein of Jordan arrived in Paris on Monday for three days of talks with President François Mitterrand and other French government officials focusing on the prospects for progress in the Middle East peace

Prime Minister Jacques Chirac of France said Monday that he would make official visits to the United States and the Soviet Union this year, his first trips to the countries since taking office in March. (Reuters)

CHINA: Educators Are Dismissed Mr. Hu are old comrades in arms going back four decades. The two served together in the Red Army from the early 1940s onward. According to Xinhua, mean-while, a party Central Committee member who announced the dismissal of Mr. Fang accused the astrophysicist of making "many er-roneous statements of bourgeois from the four principles that include upholding the Communist Party's leadership role.

Marlin Fitzwater

White House Names Fitzwater As Spokesman

Reuters WASHINGTON - The White House said Monday that Marlin Fitzwater, a career civil servant, would replace Larry Speakes as President Ronald Reagan's chief spokesman on

Mr. Speakes is leaving the administration to work for the Wall Street investment firm of Merrill Lynch, Mr. Fitzwater, now Vice President George Bush's

spokesman, has also served in

ton positions at the Environ-

mental Protection Agency and the Treasury Department He worked for several Kansas newspapers before joining the government in 1965.

EMS: Mild Realignment (Continued from Page 1)

\$24.6 million on Monday as the dollar continued to slide.

EC officials expressed little enthusiasm for the protracted process that led to one of the EMS's smallest realignments ever. The vast ma-jority of the EMS's 10 previous realignments affected a larger number of currences and involved more ambinous changes in exchange parities. The officials also voiced dismay

over the heavy political pressure that weighed on the realignment. Jacques Delors, president of the EC Executive Commission, conceded that there was "a symbolic side" to the realignment that had little to do with economics and a lot to do with political maneuvering. In particular, many observers be-

lieve that France's steadfast opposition to a franc devaluation was motivated by politics, not econom-Paris, already buffeted by

strikes, reportedly fears the political embarcassment of a second devaluation in less than a year. But in comments after the meeting, the finance ministers blamed

the EMS crisis, which forced EC central banks to draw down their reserves by about \$10 billion, almost exclusively on the dollar's senior officials in Bonn said they drop. They brushed aside the im- were comfortable with the currency pact of France's domestic turmoil. shift. "It was the first time that the EMS faced an external challenge, said Mr. Delors, referring to the

dollar's fall. Although Paris avoided devaluation, many monetary experts be-lieve a devaluation of the French of Belgium, who presided over the currency is inevitable within a year. They also pointed out that the re-



alignment represents a diminution of the value of the French franc compared with the mark, guilder and the Belgian and Luxembourg francs.

"As expected, and as wanted, the French franc is not devalued," said Edouard Balladur, the French finance and economics minister. He said he was "totally satisfied" with the realignment.

Although the mark revaluation is expected to anger West German farmers and business executives, In post-meeting comments most

of the finance ministers said changes must be made in the EMS if it is to survive further monetary turbulence

meeting, emphasized a need for bolstering EMS cooperation.

"If not," he warned, "we are regularly going to be faced with the "We want to go beyond what we

have now and improve the system."
Mr. Eyskens said. EMS central banks, he said, should increase the scope of their joint intervention. Instead of stepping in mainly when EMS currencies reach the margins of their per-

could coordinate "inter-marginal EC officials described Monday's realignment as a political victory for France, which successfully opposed a franc devaluation. Paris

mitted rates, he said, the banks

had urged Bonn, where the govern-ment of Chancellor Helmut Kohl is facing elections on Jan. 25, to revalue the mark to defuse a monetary crisis that battered the franc and

GUINNESS: London Inquiry

(Continued from Page 1)

entered agreements with outside investors - including Mr. Boesky to provide financial assistance for the purchase of Guinness shares and thus boost the value of Guin-

ness's bid. Aside from the Boesky link, investigators are also believed to be examining whether Guinness offered an indemnity against possible loss to the clients of a merchant bank, Henry Ansbacher & Co: Ansbacher insists such an indennity was pledged by Morgan Grenfeil on behalf of Guinness, but Guin-

ness denies it. Guinness says it placed £7.6 million pounds with Ansbacher only as a deposit. But if the inquiry finds that the funds were provided as an indemnity, responsible Guinness officials could be liable to prosecu-

If Guinness is charged with wrongdoing as a result of the government's investigation, the Argyll Group PLC, which lost out to Guinness in the battle for Distillers, is expected to file claims amounting to several hundred mil-

lion dollars.

Victor MacColl, an analyst with the British stockbrokerage Kleinwort Grieveson & Co. who has tracked the Guinness matter closey, said of the investigation's potential impact: The issue now is whether certain deals broke the law: because they were put together if through financial or commercial

that tighter and more detailed laws will be implemented to prevent any manipulation of share prices that

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inducements." "What is inevitable," he said, "is

sent it to its floor level in the EMS. would affect the value of a bid."

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U.S. Efforts On Acid Rain Questioned In Canada

By John F. Burns New York Times Service

TORONTO - Less than a year after President Ronald Reagan and Prime Minister Brian Mulroney signed an accord on a joint approach to the problem of acid rain, officials here have begun question-ing whether the United States is serious about tackling an issue that has sensitive political overtones. New criticism has been spurred by the allocation of less than \$300

million to acid rain research in Mr. Reagan's \$1,024 trillion budget for fiscal 1988. Much of this money was committed before the two governments agreed on a stepped-up environmental program last year.

In Canada, where official studies have attributed 50 percent of envi-ronmental damage from rain-borne pollutants to U.S. industries, the allocation has been widely criticized as undercutting the agree-ment reached by Mr. Reagan and Mr. Mulroney at a meeting in Quebec in March.

In turn, Mr. Mulroney has come under fresh attack for his handling of relations with the United States. which opponents have described as insufficiently assertive.

At the meeting in Quebec, the two leaders accepted recommendations for a five-year, \$5 billion program by Canadian and U.S. governments and industries that would develop new technologies to fight - acid rain.

At the time, critics in Canada said that Mr. Mulroney had accept-ed a nebulous commitment to further research when what was needed was an immediate crackdown on emokestack industries.

On learning of the Reagan budget allocation, Mr. Mulroney's chief aide for pollution matters, Environment Minister Thomas McMillan, said that the government would have to reassess its

Mr. McMillan said he would reserve final judgment until officials had made a closer examination of the U.S. budget, which allocates the largest part of the acid rain money, \$199 million, to the Department of Energy's program to develop cleaner ways of burning

Acid rain occurs when oxides of sulfur or nitrogen from the burning of fossil fuels combine with moisture in the atmosphere. Through chemical reactions, nitric or sulfuric acid is formed and falls to earth in rain, sleet, snow or mist.

Poindexter at Security Council: The Military Man Lacked Political Skills

Poindexter's

short term as

national security

by turmoil on the

staff, distrust on

Capitol Hill and a

desire to conduct

envelope of secrecy.

affairs in an

adviser was marked

By Keith Schneider

New York Times Service WASHINGTON - Throughout his career in the navy, Vice Admiral John M. Poindexter was regarded as the consummate military aide, the man who carried out orders with alacrity and, at times, bril-

That was the principal trait that President Ronald Reagan and Donald T. Regan, the White House chief of staff, sought in December 1985 when Robert C. McFarlane resigned as national security advis-er and Admiral Poindexter was promoted to the job, administration officials said.

But the skills that allowed Admiral Poindexter to perform well within the military restricted his knowledge of civilian politics and caused him to become drawn into the Iran arms affair, civil and military officials agreed.

In the last week it became clear that Admiral Poindexter played a much greater role than had earlier been acknowledged in the program to sell U.S. arms to Iran and divert money from those sales to the Nicaraguan rebels, known as contras.

Documents made public by the White House on Friday showed that Admiral Poindexter drafted President Reagan's order last January that the United States should continue selling weapons to Iran and did his best to keep the program secret, even misleading other senior administration officials at

A draft report by the Senate Select Committee on Intelligence shows that Admiral Poindexter was an active participant in planning the operation from the early days in the summer of 1985. According to the report, he also played a pivotal part in January last year, when he persuaded Mr.

Reagan to resume shipping arms to Iran after the president had decided to end the program late in 1985. Admiral Poindexter briefed the president on the necessity of the arms sale after he met with Israeli officials in December, soon after taking over as national security ad-

viser, the report said.
According to colleagues on the staff of the National Security Council, senior officers in the Pentagon, White House officials and



Admiral John M. Poindexter

members of Congress, Admiral Poindexter had difficulties on the job from his earliest days as national security adviser. Until he resigned on Nov. 25,

according to these officials, Admi-ral Poindexter's short term as na-Department, the Pentagon, the "He was a nuclear scientist an

White House and most of his own military man," said another former staff members were oot aware of staff member, who said he believed staff members were oot aware of some important developments, including many related to the Iran-

Former security council staff members, and top officers at the Pentagon who worked with him on issues ranging from arms control to terrorism, said Admiral Poindexter had difficulty in mastering his new role as national security adviser. He was abrupt with some staff members, they said. He was unwilling to listen to views that differed from his own and sometimes punished those who offered them.

The staff members said he loathed the press and disliked dealing with members of Congress even though dealing with them is among the essential duties of the

national security adviser.

"He told us time and time again that he was more comfortable tional security adviser was marked alone in his office with the door by turmoil on the staff, distrust on Capitol Hill and a desire to conduct most affairs of the security car or making furniture," said a council officials, was that policies council in an envelope of secrecy so former staff member. "Those are were considered and decisions

that Admiral Poindexter did not understand the policies of the situa-

بمنذاص الأول

Admiral Poindexter was further hampered by the illness of Donald R. Fortier, the deputy national security adviser, who was hospitalized early in 1986 and died of cancer in August at 39.

After Mr. Fortier became ill, Lientenant Colonel Oliver L. North quickly filled the role of was free to roam almost at will, former staff members said. Colonal North was dismissed because of his considered on most national securirole in the Iran-contra affair.

turned to the men he most trusted

The admiral had "limited con-

made in a very tight circle of close "He was a nuclear scientist and a navy colleagues. Most staff mem-

Other foreign policy experts worried that Admiral Poindexter, who continued to serve as an active-duty officer, would be unable to perform the important role of mediating the views of the secretary of defense, Caspar W. Weinberger, whom he continued to work for, and the secretary of state,

George P. Shultz. They also wondered whether Admiral Poindexter, who had no forprincipal adviser to Admiral Poin- mal training and only modest pracdexter on Central America, and tical experience in diplomacy, would be able to understand the myriad questions that had to be

Admiral Poindexter had been tact in the government or in poli- catapulted from a role as a junior tics, and when things got tough, he aide to one of the administration's most senior positions. And he did and those were navy men," said a so without sitting on interagency forcign affairs expert who worked committees, without having to cultivate relations with Congress and without having to talk to reporters
— in short, without the political experience most officials need be-

Hassan Awaits More Than Kind Words From U.S.

By Jonathan C. Randal Washington Past Service
RABAT, Morocco — Nearly six months after welcoming Israel's prime minister and abrogating a treaty with Libya, King Hassan II of Morocco is still awaiting a major reward from the United States, and

he may have to wait a long time. Hassan has said nothing publicly, in part, diplomats speculated, because of the dawning awareness here of the newly won Democratic

NEWS ANALYSIS

control of Congress and the uproar in Washington over the diversion of funds from arms sales to Iran.

Appearing to be unaware of the weakened Reagan administration's difficulty in increasing foreign aid, the king's advisers made no secret of his conviction that economically hard-pressed Morocco is owed more than kind words for incurring radical Arab wrath when it was host in July to Shimon Peres, who at the time was Israel's prime minister, and ended the treaty of union

Public praise and hedged promises have been the extent of U.S. commitment, delivered most notably last month when Defense Secretary Caspar W. Weinberger became the highest-ranking U.S. official to visit Morocco since the



King Hassan speaking after meeting Shimon Peres in 1986.

Some Moroccans don't think the Peres visit led anywhere. It just got Gadhafi and other potentially dangerous Arabs mad.'

— A longtime resident

Libyan treaty was signed in August Washington should be more generous than the \$120 million in eco-"His presence alone was supnomic and military aid provided in posed to be a statement," a diplothe past fiscal year.

mat said, "proof that bygones were But Moroccan officials said its proven willingness to commit built.

bound rapid deployment force.

States saw little reason to reward Hassan for ending a treaty with the Libyan leader, Moammar Gadhafi, that Washington viewed as the greatest irritant in its relations with

The Reagan administration condemned the treaty on the ground that it lent Colonel Gadhafi respectability at a time when Wash-

ington was seeking to isolate Libya. For the king, the treaty had largely served its purpose by interrupting Libyan aid to the Polisario guerrillas who for 11 years have contested Moroccan claims to the territory formerly called Spanish

tended a defensive desert wall to million, reach more than 1,000 miles (1,600 kilometers), effectively shutting out the Algerian-backed guerrillas from all but the extreme south of the territory. Specialists estimated BY N.Y. PUBLISHER that the war now costs less than

Third World governments in times impression that he regards Moroc-of crisis, its record of moderation co as enotiled to the same treatment toward Israel, its joint maneuvers as Israel and Egypt, the two largest with U.S. troops and the 1982 recipients of U.S. foreign aid. Even agreement providing access and before its current difficulties, the transit facilities for a Middle East-administration had not encouraged that view, although it has expressed Some diplomats said the United understanding for Hassan's prob-

> Although all political parties back his Sahara policy, and none has openly criticized his meeting with Mr. Peres or breaking the Libyan alliance, an undercurrent of measiness persists.

"Some Moroccans don't think the Peres visit led anywhere," a longtime resident said, "It just got Gadhafi and other potentially dangerous radical Arabs mad and so far hasn't prompted an American payoff. Why make enemies when you get nothing in return?"
In a sign that cuts in aid imposed

because of the Libyan treaty were over, Mr. Weinberger indicated the administration would ask Congress During those two crucial years, for supplementary grant for mili-Morocco's 120,000-man army ex-tary aid, amounting this year to \$34

They cited Morocco's strategic one-third the \$1 million a day it scripts of ell types, fiction, non-fiction, poetry, was costing before the wall was its proven willingness to commit built buil

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86% in U.S. Back Death Penalty, Poll Finds

Soviet Aide Denies Breach of SALT-2 Limits

"We are not developing any such heavy missile," General Maksimov said, declaring that Washington

had made the allegations in an at-

tempt to justify its breach of

He said Mr. Perle was trying to

SALT-2 last year.

The Associated Press

NEW YORK -- A Media General-Associated Press poll indicates that 86 percent of Americans support the death penalty for murder, and nearly half think executions are appropriate for other

Only 11 percent of Americans oppose the death penalty, and 3 percent are unsure, according to the

nationwide telephone poll of 1,251 adults.

Twenty percent of blacks supported executions in all murder cases, compared with 30 percent for whites. One-third of blacks said there should be no death penalty, compared with 9 percent of whites. Fifty-six percent of all those who supported the death penalty think it should be used only in such cases as brutal murders or the marders of children.

- MOSCOW - The commander

in chief of the Soviet strategic rock-

et forces, General Yuri P. Maksi-

mov, denied Monday allegations

by the United States that Moscow

had begun testing a new heavy in-tercontinental ballistic missile.

General Maksimov called "abso-

and 30 percent think it should be used in all

Forty-seven percent think the death penalty should be used for crimes other than murder. Slightly more than half of them said it should be imposed in rape cases, about one-third cited child molestation or abose, 20 percent said treason, and 14 percent said drug dealing.

Half the respondents thought the death penalty was imposed unfairly from case to case, yet most nonethcless supported executions. Even among those who believe it is inequitable, 83 percent approved of it.

The poll's results are subject to an error margin of 3 percentage points.

the SS-24, in response to U.S. de-

velopment of the MX missile.

Soviet Ship Saves Americans

Brazil Court Bans Milk Tainted by **Chernobyl Fallout**

New York Times Service RIO DE JANEIRO — A federal court in Brazil has banned the sales of powdered milk imported from Western Europe because it has been found to be contaminated with radioactive residue from the Chemobyl nuclear accident in the Soviet Union.

The distribution of the contaminated powder has infuriated consumer groups here, which charge that in September the Brazilian government raised the level of permissible radiation specifically to allow the European shipments to mov was quoted in the Communist Party newspaper Pravda. readiness of its forces within SALT-2 limits.

Angry debates and a flurry of press reports over the imports have been fueled by an earlier controver-The general said the Soviet Union had created one light ICBM, sy in which the government was accused of importing radiation-laden meat from Western Europe to help offset domestic shortages.

Consumers already have bought more than 30,000 tons of the con-MOSCOW — A Soviet ship from Havana rescued two Ameritaminated powdered milk, accordfor international security policy, Richard N. Perle, that a new ICBM was being developed in violation of the SALT-2 treaty. General Maksiing to the government's consumer protection agency. Remaining stocks of nearly 5,000 tons have been embargoed on court order.

Eribune 3

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A Menace to Europe

The latest French-German dispute over exchange rates has been resolved by revaluing the mark against the franc. The process leaves a bad taste. The political quarrel, conducted in economic terms,

European countries are supposed to keep their exchange rates more or less in line except when fundamental economic divergencies make that impossible. The advantages of stability are plain. Business can make investment decisions on a rational basis without constant guessing about how changing exchange rates are going to affect costs and profits in the short term. But when economic divergencies - and market expectations - become important, exchange rates have to shift and no good can come from delay.

Three factors made the relationship

between the franc and the mark uneasy in recent weeks. Faith in the dollar weakened, so investors began to move into other currencies; they chose the mark, not the franc, and this automatically strained the exchange rate between France and West Germany. Second, the difference between French and West German inflation rates again became evident: France has reduced its inflation remarkably, but West Germany has done even better. Both factors rendered the existing parity between the two currencies untenable. In anything but the very short term, at-

tempts to buttress it were doomed. A third factor was fears about the effects on the French economy of the wave of strikes and possible civil discord. This factor could have been countered, at least temporarily, by resolute action on both sides of the Rhine to defend the existing parities. That is very much what the Eurogovernment sought, albeit ineptly, sensi-ble changes in education and in pay structures but with insufficient prior consultation. It has yet to be shown that the terms for settling the strikes have wrecked France's stabilization program, but, given the other two factors, the unrest added to pressure on the franc

Once a new parity shift had become inevitable, it was ridiculous — and politically harmful — to argue whether the franc should go down or the mark go up. Either way, the results are the same: French import prices, and therefore infla-tion, rise a little and West German exports become slightly less competitive. Suggestions by the Paris government that the franc is sound but the mark undervalued have little economic meaning. They only reflect the childish idea that the exchange rate in itself is a sign of national virility. The French public could hardly be seduced by such reasoning. And the Bonn government's attempt to delay re-valuation till after the Jan. 25 elections to avoid loss of votes insulted the intelligence of West German voters.

The European Community was built in the belief that political tensions could be defused if economic tensions were relaxed. In past weeks the governments of France and the Federal Republic have jeopardized this edifice by harnessing false economic arguments to narrow political aims. Differing economic condi-tions east and west of the Rhine have to be recognized if European unity is not to move back behind square one. This is probably not the last time the French-German exchange rate will have to shift. INTERNATIONAL HERALD TRIBUNE.

Sharpening the KGB

front-page article in Pravda by the chief of the KGB announcing the dismissal of one of his officers in the Ukraine who illegally arrested a local investigative reporter. The sequence has contributed to a spreading Western impression that Mikhail Gorbachev is moving the Soviet Union into a new realm of "openness" in which, now, the press is being freed and the KGB, the very engine of darkness and repression, is being drawn into the light. Unfortunately, this impression says more about Western hopes than about Soviet realities.

The reporter who was framed by the KGB for his investigatory zeal was not some Soviet Bob Woodward out looking to find the truth and ready to let the chips fall where they might. He was a government employee, as all Soviet journalists are, assigned by the Gorbachev apparatus to create a little trouble in the Ukraine. Some lines got crossed, or there was some conflict in the bureaucracy, something like that. The fellow got arrested, and now Mr. Gorbachev has straightened things out at the top.

The message is not that the Soviet Union is becoming a due-process or rights-respecting society in any sense familiar to Americans, but that Mr. Gorbachev, having to

overcome deep habits and internal resis-tance, is making the police a more disciplined instrument to serve his goal of a more disciplined and productive society. He is trained as a lawyer, and this is the function of law in Soviet society.

Although some Soviet citizens admire Western norms, most seem content to settle for order and regularity, and they will per-haps be cheered to read of the progress of Soviet legality, such as it is.

The rest of us might keep in mind that it is not the irregular abuse of power by the KGB that makes the Soviet Union unfree but its routine exercise of power.

The KGB is utterly repressive even when it operates in a perfectly legal way. The laws it enforces are enacted by a small, selfperpetuating elite unaccountable to any standard or body beyond itself, and those laws give the state a measure of authority and a license for arbitrariness that, again, even in a context of full legality would be grotesque by the measure of a democratic society. For instance, Soviet law in its maiesty permits confining dissidents in mental asylums and drugging them. A squeaky-clean KGB would leave the Soviet Union

a perfect police machine. - THE WASHINGTON POST.

He Doesn't Really Care

President Reagan has railed against big deficits for five years now, but his budget for 1988 offers fresh proof that he does not really care. His outrage about "big spenders" is little changed. His priorities remain the same: Spend more for defense, but raise no new revenues. And the results remain the same: a mendacious federal budget and unacceptable deficits.

The deficit matters, a lot. The United States is not fulfilling its economic capacity, human or industrial. A big reason is that the budget deficit is still out of control. Mr. Reagan says his program will cut it to \$108 billion next year; nonpartisan forecasters put it many billions higher. The president boasts of four years' eco-

nomic expansion. But in his first year there was a deep recession. Growth since then has been below par. Not until last month did the rate of unemployment fall to its pre-Reagan level. A growing economy? The farm belt, the oil patch, timber country and other regions ask, "What growth?"

The government's mammoth borrowings, year after year, hold interest rates up. Lowor rates could stimulate faster growth, but the Federal Reserve fears inflation and a sudden outflow of funds that foreigners have invested in the United States. That investment, attracted by the interest rates

and the expanding sectors of the economy, has made it possible to finance the budget without still higher interest rates. But forcign investors' heavy demand for the dollar props up its value. This has put higher prices on American exports, which have slumped, and lower prices on imports, which soared. The setback to American jobs and production will last for years.

Meanwhile, because foreign earnings on investments in America now exceed American earnings abroad, part of domestic growth must cover these obligations to for-cigners rather than add to U.S. living standards. The political effects could be just as harmful. Congress chafes to raise protectionist barriers. That will not solve America's problem and will injure others, particu-

larly debt-ridden developing countries. The administration no longer poohpoohs the menace. The new budget says: If this deficit is not brought under control by limiting government spending, we put in jeopardy all we have achieved." All the more reason to mourn Mr. Reagan's unwillingness to cap military spending or raise revenue. If the country is to prosper, one or both will have to occur.

For the sixth time in six budgets, the president cannot be taken seriously. -THE NEW YORK TIMES.

Other Comment

Trade War Affects Everyone

The fissure in trans-Atlantic relations became official on Dec. 30 when President Ronald Reagan announced a tenfold in-crease in duties on 11 European Community products in retaliation for the loss of access to grain markets in Spain. But what we see here is only the tip of the iceberg.

Certainly the European Community is not going to roll over and play dead. Its officials have said that the U.S. action will

not go unmatched. We can only hope that the dispute will not escalate into a trade

war, which would be tragic. Leaders on either side of the Atlantic should realize that their economies are the wellspring of world prosperity and that their cooperation, though imperfect, means much for world peace. They cannot afford to stray from the course too often. It must be possible for both sides to talk things over with cool heads and understanding hearts. - The Bangkok Post

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OPINION



Hostage Policy: First Cool It, Then Try Ingenuity

WASHINGTON — La defending W the Reagan administration's handling of its Iranian hostage crisis at a breakfast with reporters just after the story broke, Don Regan, the White House chief of staff, was driven by his disbelieving listeners to the heart of the matter: a question that will be with Americans long after the

investigations have run their course. Mr. Regan had run through the familiar formulations involving the eostrategic interests in dealing with moderate" Iranians. The arms-forhostages deal was a mere "by-prod-uct," he insisted, no more a "swap" than the trade with the Soviet Union for journalist Nicholas Daniloff. At that point, the snickering set Mr. Regan off. "You're entitled to your opinion," he exploded, then added: "What's a human life worth?"

It was a valid question, the more so in the context of his next question: "If you're taken, or if one of your relations is taken, what would you have us do?" The easy answers: Don't sell arms to the Khomeini government, or double-cross American allies, or scrap established counterterrorist principles, or conduct policy from the White House basement, or skim the arms profits to the contras, or violate laws, or flout the will and legitimate interests of Congress.

G DANSK, Poland — People in Poland, eager for democratic reforms, are intrigued and

hopeful about the Soviet "liberalization" under

the leadership of Mikhail Gorbachev. But Lech Walesa, the leader of the outlawed union Solidar-

ity, is wary. "For years we have been cheated and

nourished by beautiful slogans that didn't reflect reality," he said here. "Today we don't believe

Mr. Walesa, too, has been impressed by the "rosy images" projected from the Soviet Union via the press, but be is reluctant to take them at

face value. "Probably we are more practical than those who live in the West. This time we could be

wrong. Maybe this propaganda will be followed by concrete deeds. But I prefer to wait for them."

Still, he describes the release from internal

exile of Andrei Sakharov, the Soviet dissident, as

"splendid." He weighs even more heavily the fact that Mr. Gorbachev himself telephoned the

physicist to tell him that he could leave Gorky.

Mr. Walesa does not expect to be telepho

by Mr. Gorbachev's Polish counterpart, Woj-ciech Jaruzelski. But he added, "If the general called me, it would be a good thing for Poland." The union leader emphasized a need for dialogue between the authorities and the opposition.

Said Micczysław Rakowski, vice president of

the Polish parliament, the Sejm: "I can't imagine Jaruzelski calling Walesa. Sakharov is a dissident

scientist who has taken a critical position in relation to the policies of Brezhnev. Walesa was

any more; we prefer to wait for results."

By Philip Geyelin

'If It Would Help,' Walesa Would Leave Poland

By Jas Gawronski

the head of an organization which, in our judg-ment, has created many problems for Poland.

And he still acts in a way we can't accept."

Mr. Walesa plays down General Jaruzelski's talks this week with Prime Minister Bettino

Craxi and Pope John Paul II during an official

visit to Italy. "It's not enough to have good relations between governments," he said. "It's

important to have a second level of relations

between trade unions, universities, institutions, businesses and so on. And we don't have that."

Gdansk home of a priest and friend, Mr. Walesa

praised the amnesty granted by General Jaruzelski to all political prisoners in September.

Although the unexpected move has stirred some confusion in the ranks of the opposition, its

members welcomed the step. Mr. Walesa also

remains optimistic about the political situation:

Today we live in a different Poland, a Poland

that is going in the right direction." He added with satisfaction, "That wouldn't have happened

The opposition is reaching maturity, Mr. Wasa said. "When we started, we weren't ready.

First we fought; now we strive for positive realizations. Before, only one could win, us or the

He resents the complaints that occasionally

government. Today we can all win together."

if it weren't for us, for what we did "

During an interview in the elegantly furnished

But those are answers for this case. None of them gets to the problem that Mr. Regan posed in the rest of his lengthy outburst. It is the problem that probably had more to do with the way the administration plunged into its present predicament than anything else. And it is the one that is not going to go away. As long as American hostages remain in Lebanon and hostage-taking remains one of terrorism's chosen instruments, the United States needs to develop not only a public policy but a public attitude that takes into account Mr. Regan's angry words that morning: "The president is a man of com-

passion," he continued. "You have all of the families saying, Please, Mr. President, you've got to do something.' We're being branded as cal-lous," as if "we don't give a darn, But when you try to do something to get the hostages out, ah, you're swapping human flesh, immediately you're indulging in some perarious practice. I ask you, think it through: What are we supposed to do?"

Leaving aside the fact that the administration engaged in some pretty nefarious practices, Mr. Regan's questions still must be thought hrough and in some way answered,

and not just by the government. Un-less you believe that presidents should be expected to stop being politicians and somehow acquire immunity to public emotions when these get in the way of sound policy, then the public must hold itself account-able for the demands it imposes upon

elected representatives.

Not wholly accountable. Elected leaders have their own responsibility to avoid inflaming public passions in way that in turn generates unhelpful pressure on them. I have in mind the president's high-profile, cross-country visits to the families of the TWA hostages and his photo-oppor-tunistic White House celebrations of released hostages on their return.

Not once has President Reagan been heard to remind Americans that the State Department has been regularly issuing advisories since 1975 warning Americans not to travel to Lebanon, triging those who are there to leave and stressing how little their government can do to protect them.

So one short answer to the question of what the government "is supposed to do" is: Cool it, or, as a top terrorist expert in Washington puts it more bluntly, "Shut up." By this he means: End the vainglorious prosuch as Mr. Reagan's pledge in June 1985 that "America will never make concessions to terrorists [nor] ask nor pressure any other government to do so." He made those remarks even as Robert McFarlane and Oliver North were opening up secret contacts with Iran in Europe and the administration was preparing to conspire with Israel on the sale of arms to Ayatollsh Khomeini's government in ex-change for help with the hostages. Not even Israel, which is held up as

a model of unqualified toughness in such matters, talks publicly in such absolute terms. Foreign Minister Shimon Peres recently spoke of the "moral dilemma" that terrorism poses. He saw not a "double standard" but an inherent conflict between an obligation to "fight terrorand "respect for the lives of individnals." Having no other opinion, Israel uses "ingenuity," he said. He cited open Israeli swaps with the Palestinian Liberation Organization of thou-sands of suspected terrorists, including dozens of convicted murderers,

for a handful of Israeli prisoners. That is the Israeli model that the Reagan administration and the American people might well ponder. Washington Post Writers Group.

arise in the West that Solidarity is more noisy than effective. "Today Solidarity means absolutely needed reforms," he said. "We want

changes, and we want to discuss them with the other side." Yet Mr. Walesa does not consider his

for good, to leave the country for 5 or 10 years.

to Cardinal Jozef Glemp, "to wouch that I am not

leaving because I am a coward."

Mr. Walesa is willing to bet that Solidarity's ideals have a 90 percent chance of triumphing. But he gives himself only a 5 percent chance of

After meeting me at the Gdansk sirport Mr. Walesa was followed by three cars. One, which had police markings, overtook our car and balted it. An officer politely asked me for my papers,

noted my name and returned them with a salute.

"They follow me day and night, and they always want to know who I am talking to," said

Mr. Waless, fingering a medal of the Virgin Mary pinned on his sweater. "But I don't care. I'm used to it. Besides, freedom is a state of

mind." He paused for a moment, then added with a smile, "Let me be frank: If I really want to

The writer, an Italian member of the European

Parliament and a former foreign correspondent, o tributed this to the International Herald Tribune.

get rid of them, I know how to do it."

"If it would help the cause, I am ready to quit

I would ask the primate," be added, referring

role essential in realizing those goals.

playing a leading role in that triumph.

Contras: The Record * Is Dismal

By Tom Wicker

N EW YORK — When Vice Admiral John Poindexter was asked why be had condoned an apparently illegal diversion of fundation the Iran arms sale to the contrast trying to overthrow the Santlinist to gime in Nicaragua, President Res-gan's former national security adviser is reported to have replied, "I felt sorry for the contras."

That is hardly sufficient reason for making important foreign policy de-cisions, let alone breaking the law. And in this case it is not the real reason anyway. The actual motives behind the Reagan administration's dogged, occasionally illegal determination to support the contras, despite that policy's failure, have been dis-

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closed again in its own statements. Elliott Abrams, the assistant secre-tary of state for inter-American affairs, said to a group of European correspondents: "If you believe in negotiations, if you want the Contadora process to proceed, and succeed, we believe that the only way to do it is through the military pressure that the contras can put on the Sandinian regime ... If this current U.S. policy

is maintained, it seems to me the Sandinistas will not survive."

William Walker, Mr. Abrams's deputy, wrote in a letter published in The New York Times on Friday that the "threat to Costa Rica's unarmed democracy lies across its northern border, in Nicaragua."

These statements, like others before then — some by President Rea-gan himself — leave no doubt that the administration's objective in organizing, arming and training the contras has been and still is the overthrow of the Sandinist government. Not only do Mr. Rengan and his men want the "democratization" of Nicaragua demanded by Mr. Abrams, they believe, or put forward as a plan-sible rationale, that Nicaragua also constitutes a clear and present danger

to its peaceful neighbors. There are numerous flaws in this position, aside from the fact that the Sandinist government obviously sees Hondoras, with its big U.S. military presence and backing, its shelter for contras and its superior air force, as anything but a peaceful neighbor.

It is grotesque for the United States to insist piously on the "do-mocratization" of Nicaragoa after Washington's long history of support for —and sometimes, as in Guatema-la in the 1950s, creation of — brutal and dictatorial Latin governments, not least the U.S. puppet regime of the Somozas under which Nicaragua suffered for so long and the continuing Pinochet dictatorship in Chile.

2.23

Even ignoring this shabby history, here is it written in law or in the U.S. Constitution that the United States is supposed to force democracy on other countries? And only on some countries at that?

As for Nicaragua's threat to its neighbors: Even stipulating that it exists, which the Reagan administration has not been able to prove, the United States never needed to counter it by organizing, supplying and training an army tainted with Somocistas, the CIA and human rights abuses to overthrow a government that Washington recognizes.

Instead, with overwhelming sup-port in the Western Hemisphere and from allies. Washington could state plainly that it will not tolerate any Soviet military base in Nicaragua, or any overt or covert attempt by Nicaragua to attack neighbors. That policy could be enforced at far less cost than the good money that President Reagan wants to throw after the bad already spent on the contras.

Mr. Abrams insists that the Saudinists will negotiate a Central American peace structure only if the United States keeps them under the military pressures of the contras. But it is far more likely that the Reagan administration's obvious determination to overthrow the Nicaraguan government is what keeps the Sandinist forces fighting.

For nearly 10 years the United States tried unsuccessfully to use military pressures to force North Vietnam into negotiating away its posi-tion. That war should have taught this administration that small nations do not always succumb to the power of large ones, and that Washington cannot win at the negotiating table what its surrogate army has been mable to wrest from a determined adversary on the battlefield.

The contras have shown no ability at any time to win popular support of to take and hold territory in Nicaragua. Nothing suggests that more U.S. dollars and more CIA training, or even Admiral Poindexter's crocodile tears, can improve that dismal re-cord, this administration's record. . The New York Times.

For Arms Intermediaries, Payoffs Are a Way of Life

LONDON — For Westerners, the strangeness of the Middle East and its sudden importance made the use of intermediaries there necessary. Suppose Company X is using an in-termediary to promote its bid to sup-ply fighter aircraft to Saudi Arabia. The intermediary's advantage is his relationship with, let us say, a certain Saudi prince. Company Y is using another intermediary who in turn is using another prince. So the competition is between prince and prince, or sometimes a prince and a minister, a minister and a minister, and so on.

Are intermediaries corrupt? To people of the Middle East, including Arabs and Iranians, the payment of commissions is a perfectly acceptable part of business life, an extension of the traditional attitude toward moncy, toward giving and receiving. To people in the West, it would appear to be bribery, plain and simple. Yet both East and West play this game.

London has replaced Beirut as the intermediary capital of the world. London is where transans and tracis come to buy most of their arms. Its prominence stems from the presence of financial institutions to handle complicated transactions, a permissive colonialist background, proximity to countries that manufacture arms and the use of English by the buyer and seller as a mode of communication. Besides, the high level of activity precludes adequate surveillance by local security agencies. The intermediary's relationship with his master is primarily a busi-

By Said K. Aburish This is the second of two articles.

ness one. He produces the right company for the right job, secures an agreement from that company and vouches that the agreement and its confidentiality will be honored. A hard-hearted charmer, he entices companies into giving away small percentages that turn into big money. The biggest commission I ever heard of was a modest-sounding 4.5

Of all those involved in payoffs, the skimmer is the most frightening.

percent. But because the deal (to build a telecommunications system in a Middle Eastern country) came to \$11 billion, the commission was \$495 illion. That is a lot of money, even for a Middle East intermediary.

The intermediary is the discreet keeper of his master's secrets. The Saudi super-intermediary, Adnan Khashogo, took responsibility for all Sandi conduct connected with the notorious Lockheed scandal involving commission payments on the sale of commercial jets in the 1970s. He protected his royal mentors, and that cadeared him to them. The scandal, rather than having a damaging effect, elevated Mr. Khashoggi and made him a tried and true associate.

The Iranian-U.S. arms deal feaKhashoggi and complete silence on the side of Saudi Arabia. Whether we

are witnessing a repeat of the Lock-heed episode remains to be seen. The prince, sheikh or minister re-lies on his intermediary to interpret the unfamiliar world of the 20th century. The natural enemy is the skimmer: the big shot who comes in at the last moment to rake off a large share of the commission. Of all the people involved in payoffs, he is the most frightening. He is a big-time black-mailer, a top decision-maker in the country in which the deal is supposed to take place, and he can halt it unless his demands are met. He gets paid no matter who gets the deal, as all intermediaries are at his mercy.

A skimmer usually ranks higher than the intermediary's boss; occasionally be is a stubborn equal. Rarely, he is a gutsy bureaucrat, the head of a technical committee in charge of a product or project who refuses to issue the stamp of approval without a payoff. His demands have been known to amount to 70 percent of the commission, leaving precious little for the intermediary and his patron. The Middle East is run by men, not

by institutions. In the absence of selfperpetuating institutions, the men who rule praise Allah and depend on other men they trust, who in turn depend on others down the line. This is an extension of the tribal system.

skimmers live. They are not an accident but an expression of a slowly changing tradition in which loyalty comes ahead of competence.

The writer has worked as a consultant on Middle East business for 12 years. He is the author of "Payoff: Wheeling and Dealing in the Arab World," from which this article was adapted by The Washington Post.

IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Peace Talks Stop 1937: Maddening Cities CONSTANTINOPLE — The pour-PARIS — [A Herald editorial says:] parlers in view of peace between Italy high Turkish circles a week ago to that in Parliamentary circles the idea of peace is scorned, as the conditions inacceptable. It may be that the war

will continue to a finish. CAIRO - It has been known for a long time that arms in large quanti-ties have entered Tripoli through Egypt, but, within the past week, Egyptian authorities have taken precautions to prevent further violation

"An Australian alienist, Professor and Turkey, opened by representa-tives of the Great Powers, have been ty, told an audience recently that the interrupted. It is impossible to give number of madmen throughout the the reason. A diplomatist ascribed it world has increased by 30 percent in to the uselessness of the efforts of the the last ten years, and that this increase is almost wholly accounted for crease is almost wholly accounted for by the large towns and cities. Modern accept peace. However, a semi-offi-alienists are unanimous on the fundacial Turkish Note states [on Jan. 12] mental cause of this alarming spread of mental maladies. It is that our nervous system is not adapted to the laid down by Italy are regarded as artificial environment of our town life. Professor Harding went on to prophesy that if madness goes on moreasing at the present rate, every-body will be mad by 2039. We are not there yet, although the contents of the news columns of any daily newspaper suggest that the Australian's prophecy might come true before a hundred years are out."

OPINION

On Anniversaries of Murder 'You Don't Arm the Mullahs

By A.M. Rosenthal

N EW YORK — This thought came into my head and has been working away at me: Today is the anniversary of the flow of the river of hate. the murder of thousands of Jews, Poles, Russians, Gypsies and Ukrainians by the Germans. Tomorrow will be the aninversary of the morder of thousands of Jews, Poles, Russians, Gypsies and Ukrainians by the Germans. So was yesterday. So many human beings were murdered in those days of horror beyoud grasp that every day truly can be considered an anniversary of the dead.

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It entered my mind a day after I heard about the American-Israeli arms shipments to Iran. At first I did not make a clear connection between the two ideas

> **But the United States** will be Satan again, unless of course it pays more political or military tribute.

preoccupying me — arms to Iran and the reality of the daily anniversary of death. I believe I did not make it because I was in Israel at the time, on a trip in the Middle East, and my mind simply rejected it. But I see the thought connection clearly now. That is, it is clear for

me and has meaning for me.

The whole deal is one of those events in a country's history that have a particular kind of impact. They startle us and somehow that makes them take on a personal meaning. For myself it reached deep enough to fetch forward the connection to the Holocaust.

Ayatollah Khomeini is not Hitler. But there is a direct link between them, the same link that connects all truly dangerous men, a link of hatred so strong as to transcend all bonds of humanity. As a matter of fact, it is a hatred built on a vision of existence that excludes the very concept of a common humanity and divides those who live on this Earth into the good and the damned, those worthy of life and those not.

It is a vision that starts with words and slogans of a very particular kind, leads to a very particular ideological goal, and thence to the gas chamber or

to the holy murdering ground.

The words are designed to create a world of apartness for those who are to be excluded from the right to live. The words the Germans used onder Hitler vermin, parasites, Untermenschen led to the goal of allowing the murderers and the watchers and the knowers in the German nation to think of the victims, especially Jews, as not really human.

Ayatollah Khomeini and his preachers light the flame of hatred with a word: death. Death to America! Death to Zionists! Death, death, death, not just to

nations but to all who oppose. Death to the hypocrites! Death to the traitors! And, of course, the curse meant to cast the enemy out of humanity and into the pits of hell: Satan Satan America. The satanic powers. The forces of Satan.

The Nazis used racial dehumaniza-The Nazis used racial dehumaniza-tion to lead into the extermination chambers. The ayatollah's Iran uses its technique of religious demonization, the good and the foul, Satan and the Blessed Ones to lead to that blasphemous ecsta-sy, Holy War, murder and death of God's children for the glory of God. And it is demonization that hlinds Irani-an-snaumed terminists to the humanness an-spawned terrorists to the humanness of their prey: American marines, Turkish Jews, Lebanese Christians, whom-ever they are targeted to kill. The very idea of hostage-taking turning humans into objects of political trade, is sancti-fied dehumanization. It is not Iranian fanaticism; it is Iranian calculation.

In Jerusalem I spoke to the Israeli ln Jerusalem 1 spoke to the Israea leaders. They were edgy and defensive. They had their excuses — fear of Iraq, Iran's enemy, eagerness to please and oblige the United States. In America there was the talk about infinencing moderates" that nobody seemed to be able to identify by giving planeloads of arms to the extremist regime that the moderates were supposed to moderate somehow. Ayatollah Khomeini is not known for a sense of humor but he must

be slapping his thigh still.

And now here come the Reagan administration and academic apologists with the happy news that because of the arms deal the United States is not being called Satan in Tehran quite as much as before and that Ayatollah Khomeim's preachers have promoted it to humbled giant. But the United States will be Satan again, unless of course it pays more political or military tribute. Yes, talk to any government. But

smuggle blackmail arms to the preachers of death? Hearings and investigations go on, smothering the immorality of the deal itself in detail about who did what. Courts and Congress are not needed to make judgments about the very idea of supplying arms to the dehumanizers. You can do that for yourself.

Out of respect, the rationalizations and excuses from Washington and Jerusalem should cease, out of respect for today's anniversary and tomorrow's. That much seems quite clear, to me certainly and perhaps to some others.

The New York Times.



The control of the co

Why Have Free Speech If No One Listens?

OS ANGELES - I was for 15 years a might think you would learn a lot I learned three things: The accused you have never met is more guilty than the one you have talked to. Truth and accuracy are not the same. Things are never, ever, as they appear to be.

Because I am less and less convinced of where the truth lies and more and more dubious of our ability to find it, I would like to point out a particular kind of personal responsibility that I think is in danger of being unmet.

For better and often for worse, America is a phiralistic and democratic society, relatively new and still experimental; it is probably only three or four generations ago that the country was effectively governed by an oligarchy that protected it from the tyranny of the majority. As it comes closer to true democracy, it is ever more susceptible to a certain kind of mob rule in which popularity substitutes for principle and consensus is mistaken for wisdom.

It is, I suppose, inevitable that Americans must pay a price for exaltation of the common man; if, for instance, we measure democracy's viability by what By Kurt Luedtke

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the citizens choose to watch on television. I think we are entitled to question how in the world this electorate is entitled to be in charge of anything.

But we have no better idea. Americans can only hope that the rule of law and our willingness to abide by it will

MEANWHILE

protect us against the worst of which we are collectively capable.

It is the law in America, as in no other country, that the individual has an extraordinary right to personal expression. The First Amendment to the Constitu-tion protects the right to speak and to publish; these rights and the degree to which they are safeguarded are the society's distinguishing characteristics.

For that we have only the courts to thank. Americans seem to be almost completely uninterested in any point of view other than their individual own. We are absolutely up to our necks in groups and blocs and religious and economic interests certain beyond all rea-

the 42 years since the last war. A number

of other countries are strong candidates to become so in the near future, as the

senator admits. "Political economy is

the name of the next task, not geopoli-

tics," he writes. But without a clear view

of what we are defending — without a geopolitical view — the United States,

and possibly her West European allies as

well, will in the end he isolated in a communist-controlled world.

spent force. It is because of Marxism,

grafted upon Russian messianism, that "Moscow Challenges the World," to quote the title of a recent book of mine.

as Mr. Moynihan urges, is important,

hut it is not enough. A richer America

will provoke antipathy rather than at-tract the underfed millions of the world.

The strength of Marxism, and of the

power structure it has created, must be

recognized before it can be repelled with

To put America's economy in order,

Marxist ideology is far from being a

son that they are correct, and actively interested in imposing their rules and values and self-selected morals on the rest. They prattle about democracy, and use it when it suits them without the slightest regard for what it means and costs and requires. These people are. please believe me, dangerous.

The right to speak is meaningless if no one will listen, and the right to publish is not worth having if no one will read. It is simply not enough that Americans reject censorship and will not countenance suppression. We have an affirmative responsibility to hear the argument before we disagree with it.

I think that you think that you agree with me, that you are fair and openminded and good citizens. But if we put it to the test - if I make up some speeches about gun control, abortion, gay rights, racial and ethnic characteristics, political terrorism and genecide — I believe that I can make you boo and

jeer or at least walk out in protest. We cannot operate that way. It is not difficult to listen to the philosophy you agree with or don't care about. It is the one that galls that must be heard. No idea is so repugnant that it must not be advocated. If we are not free to speas heresy and utter awful thoughts, we are not free at all. And if we are unwilling to hear that with which we most violently disagree, we are not free at all. In that case we are no longer citizens but have become part of the mob.

Nowhere is the willingness to listen more important than at a university, and nowhere is our failure more apparent than at the university whose faculty members or students think that it is legitimate to parade their own moral or political purity by shouting down the unpopular view of the day.

It will not be a week, and certainly not a month, before you will become aware that someone in your own circle of influence is saying something or thinking something very wrong. I think you have to do something about that, I think you have to help them be heard, I think you are required to listen.

The writer, formerly an educe at the Detroit Free Press, won an Academy Award last year for his screenplay for "Out of Africa." This comment was adapted by the Los Angeles Times from his speech in acceptance of the William Rogers alumni award at Brown University in Providence, Rhode Island, last fall.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

LETTERS TO THE EDITOR

The World Doesn't Live by Bread Alone

In a penetrating opinion column, Yet the Indian government has not been America Needs to Change Its World View" (Dec. 22), Senator Daniel Patrick Moynihan has called for a new American world view which would rely more on political economy and less on a "grand geopolitical idea" to address suc-

cessfully the burning issues of our times.
It is certainly true that Marxism, as a philosophy of history, has failed to provide the right answers, whereas Leninism thrives on the very issues that Marx-ism could not solve, notably "racial, religious and tribal conflicts." Leninism is not a residual phenomenon. In fact it is spreading everywhere under many guises, even under the democratic guise.

As for the remedy which Mr. Moynihan offers, it is indeed "time for Ameri-

ca to attend to economic resources" but that is too narrow an answer to the anguish of the Third World and to the vacillation of developed free nations. The problem is surely political.

Take India, whose predicament I discussed in a recent book. It is the world's

due process of law. Time and again the

government of India has renewed its legitimacy through general elections.

largest democracy and at the same time the only true - that is, free - ally of the Soviet Union, How is this possible? During the 40 years since its independence, this huge country has had the benefit of a representative, elected government at the center. Fundamental rights, in spite of lapses, are upheld by

able to come to grips with increasing and ever more violent internal conflicts. The fact that cities and districts which had never witnessed communal riots see them spreading now is less a failure of the present leadership than the result of an extreme centralization.

True federalism was never tried in India. The centralization of political power implied in the Westminster model has been multiplied many times by the existence of a powerful bureaucracy and the immense patronage resources of a public sector which controls 90 percent of all the industrial assets.

In the deft hands of Indira Gandhi, the center used every lever at its disposal to achieve its only end; power. Today, in spite of or because of its very heterogeneity, the Indian polity has become a quasi "despotic democracy" in which the scope for debate is more limited than it ever was, where dissenters are few and where a kind of benevolent orthodoxy prevails on all the sensitive issues. Meanwhile, the essential link between

individual initiative or personal merit and the results has too often been distorted. A fallacious policy of jobs reservation pursued for two decades has introduced a kind of perverted caste system: The more backward your "community," the better your chance to enter a college and to grab a government job. Corruption thrives in such a system.

in motion, the effects of which are to undermine the universities, the judiciary and local bodies and to politicize the social and civic climate. Many Indians observe these developments with dismay but prefer "exit" to "voice" so as not to betray their essential loyalty. At the same time, a pragmatic alliance with the Soviets has developed into an enduring relationship which tends to

of manipulative measures have been set

preclude India from negotiating with its neighbors the difficult issues arising out of its natural hegemony in South Asia. The challenge for India is first and foremost political, and only secondly

economic. What should the answer be, on the part of Western policy makers? India prides itself on having got rid of U.S. food help, however useful it may have been. Advice, if not requested, will

be resented as interference. Patience, understanding and consis tency, it seems to me, are the order of the day for the West. The Soviet Union has shown India those qualities over the years. The lesson should not be wasted, particularly in Europe, if we want to rild or to keep an Indian connection.

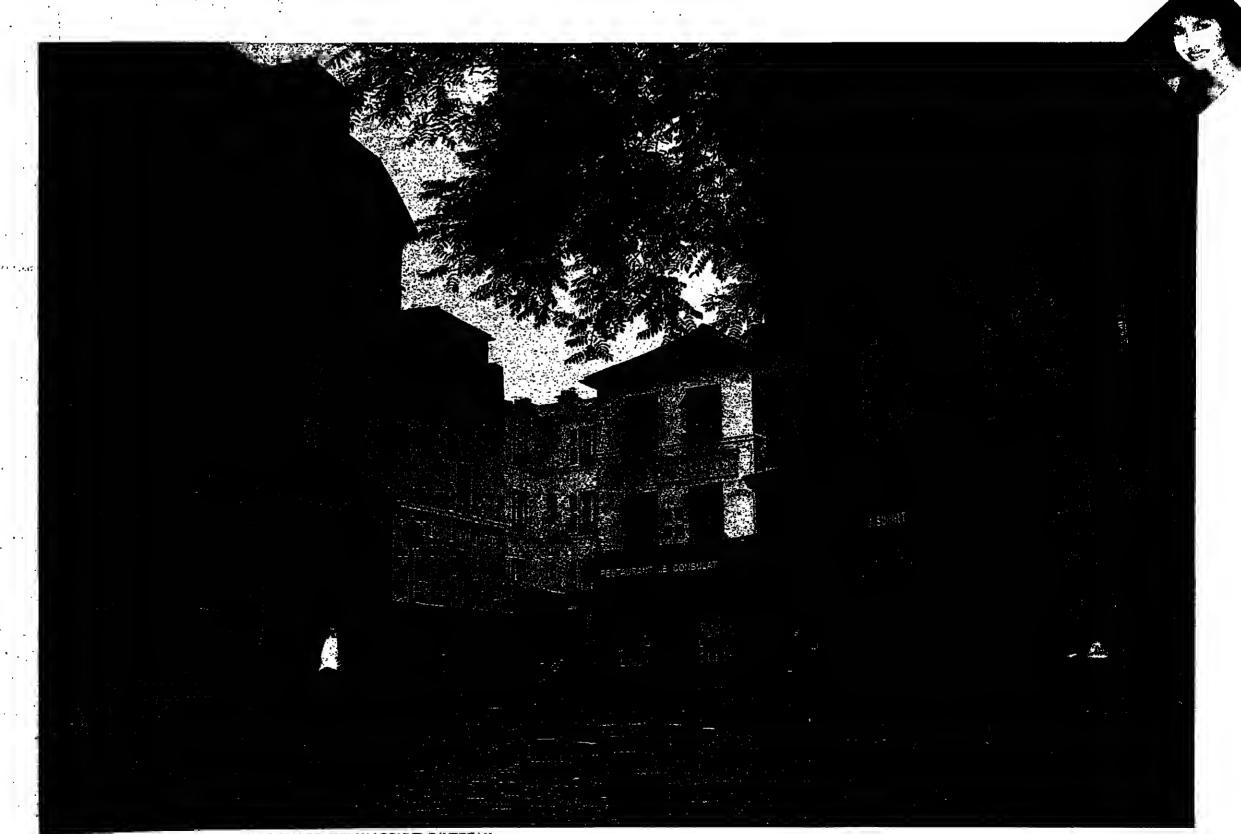
To suggest, as Senator Moynihan does, that we are witnessing "the near collapse of Marxism as an ideological force in the world" is dangerous nonsense. No fewer than 30 countries, accounting for about half of the world's In the name of socialism, a vast array population, have become communist in

JEAN ALPHONSE BERNARD.

an adequate response. That response must be ideological and spiritual. Only the democratic ideal, allied with patriotism and ethnic pride, can provide it. Nations must be told that they can achieve freedom and well-being through democracy, which is not the appanage of the "advanced" rich. It was democracy that made them "advanced" and rich,

not the other way around. The world should see America actively defending and promoting democracy everywhere. Only then are we on the right road.

ION RATTU.



MONTMARTRE CAN BE CHILLY AROUND DAYBREAK BUT SOON THERE'LL BE THE WARMTH OF SINGAPORE AIRLINES BUSINESS CLASS... HOME.



The Kremlin's 'Chief Welder'

Prime Minister Forges Links With Liberals, Hardliners

By Gary Lee Washington Post Service

HELSINKI -- Three days into a visit to Finland last week, Nikolai I. Ryzhkov seemed to find his element. A welder by training, the Soviet prime minister jumped onto a platform at a shipyard and engaged a Finnish welder, Lasse change about their common professional interests.

With his combined functions as prime minister, Central Committee secretary and member of the ruling Politburo. Mr. Ryzhkov, 57, is outranked only by the Communist Party chief, Mikhail S. Gorbachev, and the ideologist Yegor K. Ligachev.

Introducing Mr. Ryzhkov to Mr. Sandberg, Prime Minister Kalevi Sorsa of Finland captured the essence of Mr. Ryzhkov's combined tasks; "He is the chief welder of the Soviet Union." Named to the 12-member Po-

litburo 20 months ago, Mr. Ryzhkov is at the center of a conflict over radical economic change. He is also at the top of the huge bureaucracy that apparently is leading the resistance to the

And he is considered a moderating force in the leadership troi-

ka, between the experiment- behaves in a very reasonable minded Mr. Gorbachev and the ideologically rigid Mr. Ligachev.

At a press conference Thursday, Mr. Ryzhkov coupled endorsement of some of the publicized economic changes with assurances that Moscow will adhere to central planning and stay Sandberg, in an animated ex- within the strict confines of so-

Apparently favoring managerial changes over market adjust-ments, Mr. Ryzhkov also defended the widespread personnel changes made by the new Soviet

As prime minister, he helped spearhead the expulsion of more than 40 percent of the ministers in his domain, replacing some with oew managers trained, as was he, in the Urals at Sverdlovsk.

Wearing dark pinstripes, trav-eling with his assertive wife, Ludmila, fielding questioos from journalists, Mr. Ryzhkov also used the four-day Finnish trip to demonstrate interest in closer relations with the West. The trip was his first state visit to a Western country.

Olli Kivinen, foreign editor of the Helsinki newspaper Helsingin pression as a reasonable man who

Mr. Ryzhkov's style accentuates his closeness to Mr. Gorbachev. Appointed a Central Committee secretary in 1982, when Mr. Gorbachev was forging ahead in the powerful party body, Mr. Ryzhkov gained a seat on the Polithuro one month after Mr. Gorbachev assumed power.
They emphasize different as-

pects of the reforms," a Moscowhased Western diplomat said. but instead of clashing, the styles seem to complement one anoth-

The two share a penchant for directness. A Finnish official said Mr. Ryzhkov was straightforward about Soviet needs in high technology, for example.
"The best word to describe him

would be businesslike," Mr. Ki-Even the joint communique released after the trip was stripped

of the usual flowery language.

Mr. Ryzhkov plays the pivotal
role of synthesizing the disparate calls for change from economic planners and transmitting them to factories and farms across the

"As far as the planned economy is concerned, we are for that,"



Nikolai L Ryzhkov, the Soviet prime minister, with his wife, Ludmila, during a reception in Turku, Finland.

Mr. Ryzhkov said at his press have more responsibility. This is conference, an apparent assurance to those who have warned against too much decentraliza-tion. We are not going to destroy "At the same time," he added,

to our enterprises. They will also

the direction we are taking." "We are for state monopoly of the economy," Mr. Ryzhkov said, "but at the same time, we will give the right to large-scale enterprises to oegotiate directly with foreign companies," a reference to one of

Nakasone Visit to East Bloc Seen as Bid to Sway Kremlin 12

By Charles D. Sherman International Herald Tribune TOKYO - Prime Minister Ya-

suhiro Nakasone, who has been trying to get the Soviet leader, Mikhail S. Gorbachev, to visit Japan, is touring Eastern Europe this week in what political analysts believe is a move to attract interest by the Kremlin

Sources said Mr. Nakasone's weeklong tour of Finland, East Germany, Yugoslavia and Poland was hastily arranged when Mr. Gorbachev refused to set a date to visit Japan. He had been invited to come at the end of the month.

The Japanese Foreign Ministry has been vague about the goals of Mr. Nakasone's trip to Eastern Europe, saying he hopes to strengthen already friendly relations and to improve East-West dialogue. A Foreign Ministry statement said that Mr. Nakasone would de-

liver a policy speech Thursday in Belgrade to present Japan's views on East-West issues, including

Mr. Nakasone has said in recent press conferences that his tour of Eastern Europe and the possible visit by Mr. Gorbachev to Japan were not connected. But with oo sing issues to resolve between Japan and the four countries, attention has turned to Moscow.

would be "important in hreaking the impasse in Japanese-Soviet relations.

A visit to Japan by Mr. Gorba-

Some officials feel that Japan's overall approach to Moscow has been ill-planned, poorly handled and at times humiliating to the

country.

they would be a first for a Kremlin leader and could help Mr. Naka-sone enhance his profile as a world leader and boost his efforts to remain in power.

According to Japanese press reorts, the prime minister has hinted he would like another extension of his term in office. He has already served two two-year terms, which is the limit under the regulations of

The commander, Hassan Dja-

mous, was speaking at Fada, where

the government has had its biggest

The Yomiuri Shimbun said in an editorial that diplomatic efforts toward the East European countries rules in October and extended his. term for another 12 months.

The months of maneuvering over? the Gorbachev visit have caused; dissension within the Nakasone i that Japan's overall approach to Moscow has been ill-planned. poorly handled and at times his

miliating to the country.

An official in the prime minister's office lasked. "Do you know the word 'mbrate!' "an expression conveying a wheedling merchant's eager desire to please a customer. "Realistically, that's not the way diplomacy should be carried out?"

An agreement for the Gotbacher visit was worked out in September . by the Soviet foreign minister, Eduard A. Shevardnadze, and the Japanese foreign minister. Tadashi

Japanese diplomats say that Mr. Gorbachev put off his decision to visit Japan for several reasons.

One was the failure of the Reagan-Gorbachev meeting in Reykjavik, which led the Kremlin to post.

Tokyo, worried by Soviet efforts to expand its military presence in Asia, has sought a role in promoting talks between Washington and Moscow. The installation of intermediate-range nuclear missiles near the Soviet Union's eastern

frontier deeply concerns Japan. A Foreign Ministry official said,
"The Soviets haven't fixed their basic stance with the U.S., so they can't deal with Japan."

Sources said another reason for calling off the trip was that Mr. Gorbachev was not convinced that talks with Mr. Nakasone would bring tangible results. The Russians want a commitment from Japan to help pay for Siberian development projects, diplomats said,
"Gorbschev took home nothing

from his talks with Reagan in -Reykjavík, so failure in Japan could backfire on him domesticalthe Foreign Ministry source.

Analysis also speculate that Mr. .. Gorbachev sees little advantage in meeting Mr. Nakasone because he is considered by many to be a lame duck who will leave office next fall, .. As for a role in Eastern Europe, Japan has had only a fledgling eco-nomic interest in the area. But Japanese businessmen are looking at the East bloc as a potential market for industrial sales, since exports have slowed to the United States

The Japanese press reported last "Absolutely not." he replied. "I land to help build a Japanese-de-

> Mr. Nakasone arrived Monday ferred with Erich Honecker, the

the request of Chad's government. Canal, the government announced.

Casualties Mounting In Iran-Iraq Fighting

MANAMA, Bahrain - Com-Iran-Iraq war indicated mounting casualties but little change in advantage on the battlefront.

Iraq said an advance Iranian contingent was trapped in a narrow strip of land southeast of the city of Basra after a thrust across the border Friday.

"The invading force is now en-gulfed in the killing zone of the 3d and 7th Iraqi Army corps," said General Adnan Kheirallah, Iraq's deputy prime minister and defense

He said that the encircled troops faced "furious" Iraqi fire power in a "crematory" enclave and urged survivors to surrender.

· Tehran radio, meanwhile, said that the elite Iraqi presidential guard had been thrown into the conflict after the 3d Army corps, defending Iraqi lines near Basra, was mauled.

Typhoid Kills 24 in Kenva

NAIROBI - A typhoid outbreak in western Kenya has killed 24 people in the past month and another 193 have been diagnosed as having the disease, officials said. They said polluted drinking water

DEATH NOTICE

The radio said that Iranian forces controlled oew areas north muniques from both sides in the and west of the Salamcheh border post, where Tehran launched its assault across the Shatt-al-Arab waterway. Correspondents reported the battlefield strewn with Iraqi

corpses, the radio said, One Iraqi field commander, quoted by Baghdad's INA press agency, said his men had advanced about half a mile (one kilometer) "walking on Iranian bodies" to reoccupy an area seized earlier by

Tehran's military communiques Sunday night said the Iranian assault force had advanced "several kilometers" along the Salamcheh-Basra road.

Military spokesmen in Baghdad said Iraqi jets Monday raided five Iranian cides and towns - Kashan, Qom, Esfahan, Borujerd and Arak - and knocked out a base for U.S.-made Hawk surface-to-air missiles north of the Iranian border town of Khorramshahr.

The Iranian press agency said 23 persons died and 150 were wounded in an Iraqi missile attack Sunday on Borujerd, and Baghdad report**casualties from f**n

ing of Basra overnight. Iran Attacks Tanker

Marine salvage executives said Monday that an Iranian gunboat fired two artillery rounds at a tanker carrying Kuwaiti fuel oil to Italy as it cruised toward the Strait of Hormuz in the Gulf, The Associated Press reported from Manama.

The Liberian-registered Atlantic Dignity, loaded with 80,000 tons of fuel oil, was attacked about 10 miles from the strait, which controls access to the Gulf, according to Gulf-hased executives, who asked not to be identified.

No casualties were reported in the attack.



Jiang Qing at her 1980 trial for her role in the Cultural Revolution. She received the death sentence, which

later was commuted to life.

Jiang Qing Has Cancer, Beijing Newspaper Says

BELVING - The imprisoned widow of Chairman Mao has throat cancer and may be close to death, according to an official Chi-

published in the east China city of Hefei said Jiang Qing, 72, who has been in prison since shortly after Mao's death in 1976, was undergoing treatment for cancer of the throat in a top Beijing hospital and may be close to death. It gave no

the West since imposing martial law in December 1981. He had lunch with President

Francesco Cossiga soon after his arrival and later held talks with Prime Minister Bettino Craxi and Foreign Minister Giulio Andreotti. He was scheduled to meet with Pope John Paul II on Tuesday.

No details of the talks Monday were released, but Polish diplomat-. ic sources said General Jaruzelski wants the trip to begin a process of improvement of Poland's relations with the non-Communist world.

Many Western nations were strongly critical of Poland's impostion of martial law in December 1981. Martial law was formally lifted in July 1983, but the constitution was amended to allow the proclamation of a state of emergency to deal with internal crises. The provide for increased penalties for .

political offenses. The Polish leader also is expected to discuss increased business and industrial cooperation with Italy in an attempt to reinvigorate his country's economy. He is to meet business leaders Tuesday.

Italy's decision to be the first Western nation to officially welcome the Polish Communist leader has aroused debate here. General Januadski encountered the first of several planned demonstrations soon after his acrival.

In December 1985, General Jaruzelski visited France and met privately with President François Mitbat troops north of the 16th paral-

Paris Reports Attack by Libyan Forces On French, Chadians at Military Base

PARIS — Libyan forces at-tacked Chadian and French troops late Sunday at a military base in Kalait, in a French-defended sector of eastern Chad, the Defense Ministry said Monday. It described the attack as "two 15-minute harassing"

Several dozen French soldiers were in Kalait at the time of the attack to provide logistical support to the Chadian Army, but none were hurt, ministry officials said.

Kalait lies just south of the 16th parallel, which for more than three years has separated territory in the south held by the French-backed government in Ndjamena from ar-eas occupied by Libya and its Chadian rebel allies.

Earlier, sources in Ndjamena said that Libyan forces fired a large number of 107mm shells during the attack, but the shells fell outside the Kalait military base. There were no Chadian or French casualties, the sources said.

They said the Chadian government forces responded immediately, repulsed the attackers and pursued Libyan units. The French troops took no part in the lighting,

French fighter-bombers and a recomaissance plane took off from the capital early Monday, after the attacks, and headed north.

.The Ndjamena government sent troops into the north last month in an effort to expel the Libyans from the country. The government troops have been fighting alongside former rebels who were once allied to Libya but switched to support President Hissène Habre in Octo-

France has refused to send com-

lel, hut its aircraft have dropped

supplies to the former rebels.

The French planes bombed Libyan radar sites in northern Chad 16th parallel demarcation line, which France has pledged to defend from Libyan incursions.

The commander-in-chief of Chadian government forces said Monday that his troops have a long way to go before they can claim to have cleared the northern part of the country of Libyan troops.

success in the campaign north of earlier this month in retaliation for the 16th parallel. About 2,000 gova Libyan bombing raid south of the eriment troops and former rebels defeated more than 1,500 Libyan soldiers and Chadian rebels there The battle to drive out the Libyans, Commander Diamous said, is

being fought all over the north. He said he was expecting a counterattack by ground forces.

Shultz Meets With Nigerians After Kenyan Press Criticism

George P. Shultz met with Nigerian officials on Monday to discuss political and economic issues after and if he might return to Washing.

Was asked on U.S. television if the and Western Europe because of the criticism had influenced his views high value of the yen.

The Japanese press reported last encountering critical editorials and ton with a recommendation for week that Mr. Nakasone would exsharp questions from African jour- stricter seactions against Pretoria. tend a \$200 million credit to Ponalists in Kenya.

Mr. Shultz arrived Monday in Lagos from Nairobi, which was the third leg of his tour of six black

Radio Nigeria said U.S. support for Nigeria's efforts to revive its economy, badly shaken by the fall in oil prices, would be a prime topic

Before leaving East Africa, Mr. Shultz praised Kenya for achieving economic progress and political

But the Kenya Times, published by the country's only political party, criticized U.S. policy in south-

era Africa.

The Associated Press Shultz had said he was going to LAGOS — Secretary of State Africa "to listen." On Monday, be

South Africa is a very good one. I have my own reservations, as the president does, about going too far ith withdrawing ourselves, which is what sanctions do, from the con-

among others, in South Africa."

ported from Berlin. 'No Role' for Libya in Chad Mr. Shultz called on Monday for the withdrawal of all foreign troops from Chad, Agence France-Pres reported from Lagos. On arrival, Mr. Shultz said: "We support the idea that foreign forces in Chad should leave and we see no role there for the Libyan forces."

tributions we can make to blacks,

Japanese officials called the reports

■ Meeting With Honecker evening in East Berlin and con-East German leader, Reuters re-

Maneuvers at Panama Canal The Associated Press

PANAMA CITY - More than 12.000 U.S. and Panamanian troops begin a series of joint maneuvers Monday intended to keep France also has troops in Chad, at them ready to defend the Panama



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Suzy's Party People

N EW YORK — The gossip columnist Suzy (real name Aileen Mehle) has been called by Town and Country: "The diarist of her times, the Saint-Simon of the moment, the Pepys of the powerful, fashionable and

Suzy has been on the social beat day in, day out for more than 25 years and "Dahling, it ain't easy." How many parties has she been to? "If you consider that I've been going out for 25 years almost every night well, you figure it out."

Born in El Paso, Texas, Suzy comes across

as the quintessential Southern belle com-

HEBE DORSEY

plete with a drawl, hush contours and masses of blonde hair cascading around a small, triangular face. But make no mistake. Behind this facade, there's a first-class reporter witty, alert and nobody's fool.

She started her column in the late '50s, first for the New York Mirror "and when that fell apart, I went on to the Journal-American. When that folded, I went over to the New York Daily News where I stayed all these years until I got this magnificent offer from the New York Post a little over a year ago." From the start, "My editor just told me, 'Keep breathing and file copy.'"

The "Suzy" column is the first thing milbons of readers look at in the New York Post and about 80 other newspapers because of a voyeur's fascination in what The New Yorker once called "the Suzy people." These include millionaires, billionaires and zillionaires, social celebrities, fashion designers, superachievers and café society — or what's

From her salon on the Upper East Side, Suzy said she covers parties because, "Well, it's where all the fun, the glamour, the gossip is - the beautiful people, the doers. Many are very worthwhile - tycoons, captains of industry, corporate giants. I cover their lives in the evening, but dahling, it's a job. It's my job. If I were a sportswriter I'd write about athletes. This is my beat and it's glamorous and I often enjoy it. Not always. But I look at it absolutely as a job because I'm a reporter and a columnist."

Working through a network of "friends," Suzy comes up with all kinds of goodies. Such as Marlene Dietrich calling "her good friend Nancy Reagan from Paris to send love and say how thrilled she was that the president was doing so well."



Gossip columnist Suzy: "'Keep breathing and file copy.' "

Suzy often is first with the latest scandals, broken marriages, romances, and she can describe every chic party in and out of town. This season, she dropped the bomb "but gently" on the scandal of the year — the

separation of Mercedes Bass from her husband, the Texan billionaire Sid Bass. "It was one of my biggest stories because there's so much money involved. A big, rich marriage is what impresses society — even if the man is Quasimodo," she said. "Look, if I went out and wrote a best seller, people would shake hands and say: 'Nice, Suzy.' But if I married a millionaire, now, that would be a story. If Mercedes had left her husband for some brain surgeon from Connecticut, nobody would have cared. But the fact that there is

so much money involved fascinates people." What has changed in the last 25 years, according to Suzy, is that "there's never been a time when money — masses of it — was so much a part of the social life of this city. There's never been so much money around. There's a whole influx of new blood and new

"We're used to the Vanderbilts and the Astors but they can no longer compete with these billionaires - John Kluge, who's worth \$2.5 billion, Alfred Tanbman, close to SI billion, the Gettys. Most of these people ive somewhere else - in San Francis Virginia or Michigan but they keep splendid apartments in New York and dominate the

"Mrs. Charles Englehard also has great style. Everything about her tells of security, self-possession, wonderful flair."

Suzy, who can chat in four languages, never takes notes. "If it's a small party, I can remember everybody and what they wore, she said. "If it's B big party, I have to have

the guest list." Unlike Louella Parsons and other famous gossip columnists, Suzy succeeds in being funny without being cruel, a feat of sorts in a business that feeds on bitchiness. "It's a very delicate balance," she said. "When I first started writing for the Mirror, my editor said to me; I have never seen anyone walk a tightrope the way you do.' I'm never saccharine-sweet but I'm never cruel, It's an instinct, I guess. I know just how far to go. I could be a bitch. It's so easy. But within reason, I always ask myself; Would you like to read this about yourself?"

"Why rub the salt? This doesn't mean I'm an angel, but I try to be decent so that when I walk into a room, I don't have to cringe."

All this could end up in soporific copy if it were not for Suzy's sparkling style, which she has been developing for years. For instance, describing a party honoring a philanthropist, she wrote: "Mildred Hilson, who knocked them dead in her Givenchy lame print . . . looked every bit as delicious as the mashed potatoes, which were the second biggest hit of the party."

Her favorite is the party where the hostess tells her from the start: "Please, don't write about this." "Then, dahling, I can sit back, relax and enjoy myself like another human being," she said.

Jazz Lives: Sweet Notes and Sour

بمنذ اس الأمل

By Mike Zwerin al Herald Tribune

Paris — Two biographies published this month in London reveal opposing approaches to jazz literature and to jazz.

One way is to play it safe and clean. Geoffrey Smith's "Grappelli" (Pavilion) is the organic way to deal with this violinist who "always assured that he kept the customers happy," who would play "absolute palm court music" if that

was the only work available. Like Dave Brubeck with Paul Desmond and Dizzy Gillespie with Charlic Parker --- survivors and the doomed who improvised together - Stephane Grappelli was very different from his longtime sidekick Django Reinhardt, for whom an unswinging note was like a per-sonal insult. Smith does a good joh of explaining how the abstract beauty of music, improvisation in particular, can overcome personalty conflicts and reflect the personality of the creator.

Despite good historical information and anecdotes, the book reads note than hear Freddie Hubbard like a 213-page commercial, with such testimonials as that Grappelli beloved by everybody."

the rest of his life he preferred to play schmaltz not working. He has that rare ability to make whatever be plays personal, fun, musical. editor and author in his 50s ("it was The older he gets — he turns 79 on the typewriter or the dole"), God-Jan. 26 — the younger he sounds.

He is one of the most durable, interesting and elegant improvisers,

man, house painter and meter-reader (dogs did not like him) in reader (dogs did not like him) in but he is not beloved by everybody. Like all of us, Grappelli has his foibles and quirks. He can be difficult. He's made mistakes and enemies, though you'd never know it from these pages.

strangely representative of the sub- anachronisms. His loving portraits British Jazz," contained "inexcusject, who almost never plays a of successful British jazzmen like able goofs . . . I had relied too book by a man who understands

fortlessly, "like drinking tea." Dur-ing the '60s and '70s he survived by working swank clubs and restaurants like the Milrov in London and, for six years, the Paris Hilton. Commercialism never particularly bothered him. So long as he could

play music he was happy. While this is charming with a musician of Grappelli's durability -he is now more in style than ever - it is with lesser players a limitation. Jazz supposedly deals with self-exploration. A book that does not explore under the surface is a

one with severe limitations. The unusual thing about Grappelli is how he has straddled entertainment and creation. His playing is always good, if limited, news. So this biography is perfectly in tune with its subject, whose "only drug is his public."

On the other hand, Jun God-bolt's "All This and Many a Dog: Memoirs of a Loser/Pess (Quartet) is an illustration of what Miles Davis meant when he said he'd rather hear Thad Jones miss a make 12. This autobiography flaunts missed notes by the author and others. Godbolt finds human Grappelli started as a teen-ager flaw more interesting than perfec-busking on the streets of Paris. For tion, losers more interesting than flaw more interesting than perfec-

> Before becoming a more or less successful free-lance journalist, between managing underpaid bands and being an unsuccessful His musical heroes are capable

They threaten violence, miss career At the same time this book is opportunities and are reduced to wrong" note. Grappelli plays ef- Humphrey Lyttleton and George much upon my memory, had not that jazz is struggle, not perfection.



Stéphane Grappelli: "Like drinking tea."

band." Ronnie Scott - his boss, remember - is "well-versed in the of excess of both love and hate. art of getting others to peel his

grapes."
Godbolt's book, "A History of "inexcus-

Melly are not without pimples. cross-checked and had perpetuated Mick Mulligan led a "top-drinking the mistakes of others. I deserved the brickbats."

> By exhibiting his failures and insecurities and not hiding the frailties of others, this "loser/pessimist" adds a bit of truth to a world sorely in need of it. And it is a jazz

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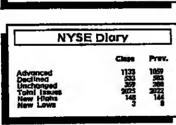


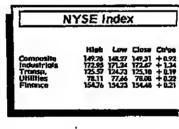


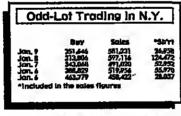
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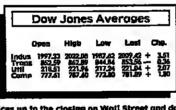


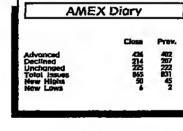


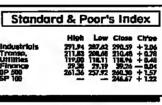


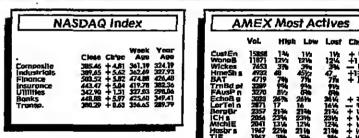


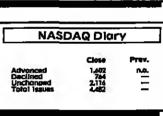


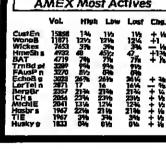












N.Y. Prices in 7th Straight Gain

Unuted Press International

NEW YORK — Prices on the New York Stock Exchange scored their seventh consecutive session, broad market indexes also broke records. The New York Stock Exchange Stock Exchange scored their seventh consecutive gain Monday with the help of a strong oil sector and advances by secondary issues.

The Dow Jones industrial average rose 3.51 composite index rose 0.92 to 149.31. The price of an average share jumped 24 cents. Standard & Poor's 500-stock index rose 1.57 points to

points to close at 2,009.42, its sixth record in as many days. Since the start of 1987, the Dow has climbed 113 points. Advancing issues were ahead of declines more than 2 to 1. Volume was Blue-chip issues recovered from initial weak-ness created by profit-taking and slightly lower bond prices. Bonds eased in early trading amid concern about the inflationary aspects of a depreciating U.S. dollar, following the revalua-184 million shares, down from 193 million Friday.
"We're seeing a steady flow of money into
equities from individual investors and pension
funds," said Barry Berlin, president of Shearson tion of some European currencies.

Rising oil futures prices on the New York
Mercantile Exchange added to the inflation

Lehman Equity Management.

He said investors who sold in December to take advantage of the preferential tax treatment for capital gains, which ended with the new tax law, were coming back into the market.

Mr. Berlin said the market would eventually the savers and

Phillips Petroleum was the most active issue, rising % to 13. Other oil companies were also strong. In active trading, Texaco rose 1 to 39, Occidental 1 to 31½, Mobil 1½ to 43¾, Chevron 13 to 50½, Exxon 1½ to 75½, Atlantic Richfield 1½ to 67½, Unocal ½ to 30½, Amoco 1½ to 71½, Amerada Hess % to 26, Standard Oil 2 to 57½ and Schlymberger I to 26½. suffer a decline, "but it may not be severe and and Schlumberger I to 364.

USX was the second-most active stock, rising to 23%. Owens-Illinois was third, falling 4 to 514. Rejecting a takeover bid from Kohlberg Kravis Roberts & Co., its board said it would have back up to 20 million common shapes and

may not occur tomorrow."

Newton Zinder, director of technical research at E.F. Hutton, agreed. "The point is that very strong momentum does not dissipate overnight," he said. "Even though the market is now quite overbought on a short-term basis, there are no signs of a market peak."

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Figure in Levine Case Is Sentenced

The Associated Press

NEW YORK — An investment banker who cooperated with investigators early in the Dennis B. Levine insider-trading case was sentenced Monday to a 30-day prison term for securities and mail fraud.

U.S. District Judge John F. Keenan of Manhattan ordered David Brown, a former vice president at Goldman Sachs & Co., to serve 30 days in prison on weekends and 300 hours of community service. The maximum sentence was 10 years in prison.

Judge Keenan also fined Mr. Brown, 32, \$10,000 and placed him on probation for three years. Mr. Brown, who pleaded guilty in September, received about \$27,500 for information provided to Mr. Levine.

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Brazil to Seek New Loans Of \$2-\$3 Billion in Talks

December.

Formal talks with a 14-bank advisory committee that represents about 600 commercial creditors are expected only after Brazil has made progress in negotiations with the so-called Paris Ciub of government creditors. Those talks are scheduled to begin in Paris next Monday.

The coming negotiations on the \$110 billion foreign debt, the largest in the developing world, are increasingly being overshadowed here by the deterioration of the domestic economic situation, which has been marked by a resurgence of high inflation.

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TUESDAY, JANUARY 13, 1987

closed Monday on the New York

Stock Exchange at \$51.25 a share,

down \$4, It was the third most

because of selling by arbitrageurs'

who were expecting the takeover to succeed, said Thom Brown, analyst at Butcher & Singer Inc. He pre-dicted, however, that the stock

could rise to more than \$50 in re-

In 1985, Owens-Illinois reported

earnings of \$156.1 million on sales of \$3.7 billion. For the first nine

months of 1986 it posted earnings of \$144.1 million on sales of \$2.74

Greece, General

Dynamics Sign

F-16 Agreement

ATHENS — General Dy-namics Corp. signed an agree-ment Monday worth about \$940 million to provide 40 F-16 Falcon jet fighters to Greece.

General Electric Co., subcon-

(AP, UPI, Reuters)

sponse to the restructuring plan.

"The reason the stock is down is

actively traded NYSE issue.

INTERNATIONAL STOCK MARKETS

Denationalizations in Chile Help Pump Up the Bolsa

By JUAN DE ONIS

ANTIAGO — The Chilean government's denationaliza-tion of public-sector enterprises has helped pump up the local stock market, which collapsed along with the rest of the economy in 1982.

Denationalization has transferred nearly \$1 billion in shares to new owners, mostly since July. These include workers in the privatized enterprises and small investors, as well as pension funds and other big institutional investors seeking control of "We believe there are more than 200,000 owners of stock now

National savings

are going to grow,

providing capital to

in the 220 companies that are traded on the exchange," Eu-genio Blanco, president of the Santiago exchange, or Bolsa

de Valores, said recently. "The entry of new compa-mes to trading on the ex-change, particularly from the

the stock market. state sector, has increased volnine, and stock prices rose steadily last year," Mr. Blanco said.

Stock trading volume rose more than 500 percent last year from 1985, to about \$300 million. The IPSA index (Price Index of Selected Stocks) for the 40 most heavily traded stocks rose 160 percent, after adjusting for 20-percent annual inflation.

This was the best performance by any Latin American stock market last year, according to Fernando Ovalle, a partner in one

of the 36 brokerages that are trading members of the Santiago Four years ago, the Santiago exchange fell flat on its back as Chile's economy collapsed. Trading volume and share values plunged so severely that stock transactions in 1985 represented only 1.6 percent of the value of the fixed-income and short-term

securities that are also traded on the exchange. Stocks are attracting renewed interest because dividend yields of many shares are above current rates of inflation, and capital gains in a rising market, in practice, are virtually untaxed. Fixed return securities are taxed at the source.

UT STOCKS CONTINUE to attract only a small fraction of the investments in the capital market, which is dominated by Treasury securities, mortgage notes and bank certificates of deposit. These interest-bearing papers attracted about \$6 billion last year, or 95 percent of the trading on the exchange. One of the reasons is the dominance of the worker pension

fund administrations set up in 1979. These privately managed, but government-regulated, funds have been allowed to invest only 2 percent of their assets in shares of state-owned (including now denationalized) companies, and none in private companies. The pension funds now have \$2 billion in assets, and government regulators expect this to reach \$10 billion in the year 2000. As assets grow, Mr. Blanco said, the funds ought to be authorized

to invest more heavily in the stock market. "National savings are going to grow through the funds and private companies and this should provide an increasing inflow of capital to the stock market," he said.

Mr. Blanco, who is a fruit farmer and partner in a lumber company as well as a stock broker, does not expect large foreign investment in Chilean equities. Local laws discourage portfolio investment by nonresidents, requiring them to register capital at

But Citicorp, which has a bank branch here, has bought a seat on the stock exchange — a process that includes a \$200,000 fee.

Another way foreigners may begin to play a role on the bolsa is
by exchanging Chilean debt for equity in Chilean companies,
known as risk investment. The central bank has registered \$1.2 billion in such conversions, including \$10 million of American Express Bank's \$200 million Chilean debt portfolio, and smaller

See CHILE, Page 13

Currency Rates

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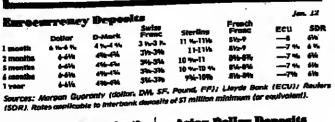
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Texas Air To Merge 3 Airlines

Continental to Be No. 1 Discounter

Compiled by Our Staff From Dispatche NEW YORK — Texas Air Corp., the largest U.S. airline com-pany, said Monday that it would merge People Express Airlines and New York Air into its Continental Airlines subsidiary on Feb. 1.

Continental will become the third-largest U.S. air carrier, with 312 aircraft serving 109 domestic airports and 32 in ternational destinations in Europe, Mexico, Canada, the South Pacific and Japan.

Frank A. Lorenzo, Texas Air's chairman, said the merger would also make Continental the world's largest low-fare, full-service airline. Only United Airlines and American Airlines will rank ahead of the

revamped Continental in U.S. traf-People Express pioneered dis-count air travel in the United States but encountered crippling financial troubles last year when it tried to

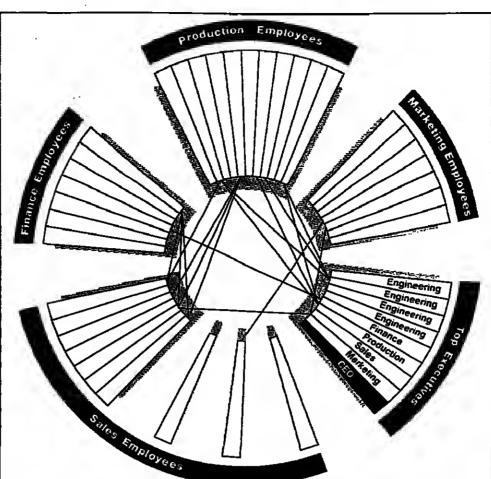
expand, and was sold to Texas Air in December for \$110 million. Continental filed for Chapter 11 bankruptcy protection in 1983 and was later bought by Texas Air.

In Houston, Continental said it would now have more than 1,500 flights daily, with major U.S. hubs at Denver, Houston, Washington and Newark, New Jersey.

Monday, Presidential Airways Inc. of Washington said it signed a 10-year agreement with Continental to increase feeder traffic and provide service into the Continental flight banks at Delles International Air-

Presidential will do business as "Continental Express" and will sell its ownership interest in its 15-gate terminal at Dulles to Continental.

Continental is seeking federal approval to begin jumbo jet service between Newark and Paris in April. It will begin daily nonstop service between New York's Kennedy Airport and Mexico City on (UPI, Reuters)



Circular organizational charts group employees by their informal communications.

Reshaping the Organizational Chart

Computers Show Who Does What, Who Talks to Whom

By Audrey D. Grumhaus

New York Times Service
NEW YORK — The traditional organizational chart, a pyramid-shaped diagram of interconnected boxes and lines emanating from the boss' office and branching down to the lowliest clerk, is being reshaped in today's climate of mergers, acquisi tions and restructurings.

Heads of groups as diverse as the Republican Party and leading accounting firms are turning to computer-generated circular diagrams to analyze power structures and the flow of informal information within a company, often discovering strengths and weaknesses that are hidden in increasingly complex organizations.

How should the company be restructured after a merger? Why doesn't marketing know what engineering is working on? How would the company change if a new president were named from sales, rather than from immedal? Who has his feet up on

Increasingly, such questions are being posed to

Netmap International Inc., a San Francisco-based company that is a leader in the use of computers to analyze organizational structure.

Leslie J. Berkes, Netmap's chief technical officer, says that just as a medical scanner looks deep inside the body for tumors that could otherwise be seen only through surgery. Netmap shows a chief executive the inner workings of his organization.

"Netmap substitutes objective data for the con-fusing and self-serving anecdotes about who did what or was supposed to do what," said Donald G. Livingston, director of human resources for the customer service division of TRW Inc., a Netmap

Netmap can also be used to determine whether a company ignores its female or minority workers, how many years it takes to become a senior manag-

er, or the average age of top decision-makers.

"We look for the tumor but gain other insights serendipitously," said Mr. Berkes, who holds a Ph.D. in organizational behavior. One major facet of the Netmap process that is

See CHART, Page 13

won't hold for a full year.

could have been 4 percent."

Owens-Illinois Rejects Bid of \$3.34 Billion

TOLEDO, Ohio — Owens-Illinois Inc. has rejected a \$3.34 hillion takeover bid by the private investment firm Kohlberg Kravis Roberts & Co., Owens-Illinois said Monday, and instead will expand its restructuring program by repur-chasing up to 33 percent of its common shares and selling its forestproducts unit and other assets.

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Owens-Illinois, which is primarily a manufacturer of packaging goods made of glass, plastic, paper and other wood products, estimated that the assets scheduled for divestiture had a combined market value of more than \$1 billion. The company, which also has interests in financial services and nursing homes, said the divestitures would help finance the buyback of up to 20 million shares.

The company said Kohlberg Kravis had agreed not to buy Owens-Illinois securities for three years if its offer were rejected. But analysts and arbitrageurs said the company might remain vulnerable to a separate takeover attempt.

Owens-Illinois said it said it had ejected the \$55-a-share bid, made Dec. 11 by Kohlberg Kravis, because a special committee of outside directors believed that stockbolders could earn greater longterm value through restructuring. With the exception of its forest-

not identify the assets it planned to sell. It did say the plan did not call for cutbacks in its nursing home business, Health Care & Retirement Corp. of America, the fifthlargest in the country. The board still wants to expand the nursing home business from 16,000 to 50,000 beds, it said,

The company said it expected the planned divestitures, along with other cost-cutting measures. to reduce operating expenses by \$30 million a year starting in 1988. Kohlberg Kravis, a New Yorkbased firm that specializes in leveraged buyouts, offered \$48.50 in cash and a junior security with a market value of \$6.50 for each of

Owens-Illinois' 60.8 million com-

mon shares outstanding.

tractor for the engines, and products group, Owens-Illinois did Westinghouse Electric Corp., for the radar, agreed along with General Dynamics "to establish a \$50 million husiness develop-ment company in Greece," said D. Blaine Scheideman, a General Dynamics vice president,

> Greece will use loans from the U.S. foreign military sales program to pay for the planes.

who signed the agreement.

The Reagan administration delayed approving the transaction until Greece signed an agreement in October promising that no Western technology would be leaked to the Soviet bloc. Diplomats in Athens said the transaction was seen as an indication of improved U.S.-

Balladur's Upbeat View of EMS Accord Meets Skepticism

By Axel Krause

International Herald Tribune
PARIS — Although Edouard Balladur, France's finance minister, insisted Monday that economic cooperation with West Germany had been given new impetus by the European Monetary System's re-alignment, he found little support

alignment, ne rouses assessations goals observers.

Mr. Balladur's upbeat assessation stated sharply with that policies aimed at reducing deficits policies aimed at reducing deficits are sources cited current ment officials, foreign-exchange dealers and diplomats, who ex-pressed highly skeptical views about the meaning of the EMS agreement in Brussels.

There, European Community fi-Dutch guilder by 3 percent and the Belgian and Luxembourg francs by predicted Monday could occur in 2 percent. Other EMS currencies several months.

ing what Liberation, a French daily in Paris just after his return. newspaper, described as a "psychological devaluation" of the franc. French, West German, Swedish and U.S. sources generally agreed

• The DM, and to a lesser degree doubtedly continue to rise as inves- forces" attracted to it.

tors seek to diversify their currency holdings away from a weakening New downward pressure on verse its position and revalue, and

the franc will continue plaguing the conservative government of Prime had been reached.

NEWS ANALYSIS

labor unrest as well as the growing gaps between France and West Germany in such areas as inflation,

export growth and investments. · The outlook already has been clouded for the short-term ability nance ministers revalued the West of the EMS to resist a new currency German Deutsche mark and the realignment, which some bankers and traders in Paris and Frankfurt

several months. remain onchanged.

A U.S. banker in Paris called the agreement "patchwork," represent-

The agreement, which observers said represented a victory for France, followed last week's acrimonious debate in which French leaders repeatedly insisted that it The DM, and to a lesser degree was up to West Germany to revalue the guilder, will remain Europe's the DM because of what Mr. Ballastrongest currencies and will un- dnr described as "speculative

French officials supported their optimism by pointing out that West Germany had agreed to rethat new cooperation agreements

"The convergence of our policies in the economic area has never been greater," Mr. Balladur said. He added that West Germany and France had agreed to a coordinated drop in interest rate in the next few days, but declined to provide details on the amounts or timing. West Germany and France also

agreed on "adjustments" in pay-ments to both countries' farmers stemming from the EMS accord, which will be taken up by EC agri-culture ministers, Mr. Balladur

Several foreign diplomats in Par-is also speculated that France may also have reassurred Bonn that i favors Siemens AG of West Germany over competing bids by U.S., Dutch and Swedish companies for the acquisition of a French telecommunications company.

Although Mr. Balladur is known

to favor Siemens, his aides denied that the controversial question of control of Cie. Générale Construcduring the talks in Brussels.

Judging the overall agreement

Some attributed the speed of the

market's rise to the large number of

speculators in the futures market.

Oil Price at \$19, Highest in a Year price, traders noted, the contract \$20 a barrel as OPEC fixed-price

NEW YORK — Oil prices surged above \$19 a barrel Monday for the first time in almost a year amid confidence that the Organizanon of Petroleum Exporting Countries would stick to a productioncutting agreement, traders said.

Analysis said icy weather in Europe, which bolsters the price of European heating oil, also contributed to the strong price rise. On the New York Mercantile

Exchange, the benchmark U.S. grade, West Texas Intermediate, jumped 43 cents for February de-livery to \$19.20 before profit-taking cut it to \$19.08. But even at that

GLOBAL EQUITES

MANAGEMENT DESENT LIMITED

\$13.29 £10.26 \$12.93

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was still up 31 cents on the day. levels go into effect. North Sea Brent climbed 45 cents to \$18,85. Traders said the market was con-

fident of the near-term success of the OPEC pact reached last month Geneva, which mandated an overall 7.25 percent cut in OPEC output and a return to fixed prices

Many crudes have gained more than \$1 a barrel since OPEC signed the agreement.

benchmark price will move near

tional Energy Agency said in its Some analysts believe the U.S. monthly report, Agence France-Presse reported from Paris.

■ Big Rise in Consumption Oil consumption in leading Western industrialized astions should rise 1.5 percent in the first three quarters of 1987 after increasing 2.5 percent last year to 34.8 million barrels a day, the Interna-

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Parts Ph (1) 4835 9485 Tbx 232 917 Milan Ph (2) 278432 Tbx 335 475 Ph (22) 984510 Tlx 289166 Madrid Ph (1) 2593224 Tlx 44192 GIG AEROLEASING GENEVA

"What we observed this weekend Balladur's reference to a drop in was patchwork," said J. Paul interest rates, which French offi-Horne. European economic analyst cials said would occur first in Gerfor Smith, Barney, Harris Upham many and, possibly, later in

& Co., a New York investment "Relieving the speculative pres-A senior official at one of West sures on the Bundesbank improve Germany's largest banks shared his the prerequisites for a limited drop doubt. "We fully understand he poin money market rates," Mr. Stollitical pressure the French and Ger-man governments are under at the that West Germany was not commoment," the banker said. "But it mitted to any specific action on is a safe bet that this agreement interest rates

Most banking and diplomatie sources emphasized that neither "I think the French would have been well advised to have taken a 2 the French nor West German govpercent devaluation of the franc, ernments, whatever their intentions and the revaluation of the mark in the monetary sphere, can change the fundamentals of their econo Doubts were also raised by Germies, nor of their growing disparihard Stoltenberg, Germany's fities, which fueled the dispute benance minister, notably about Mr. tween the two governments.

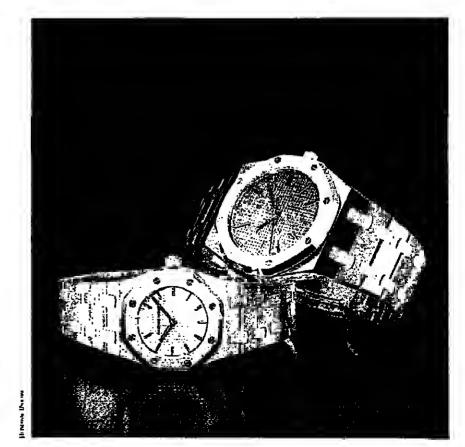
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U.S. Futures

World Agency to Fight Economic Crime Sought

in trade documents and securities has created an urgent oeed for a well-funded world agency to trace illicit funds laundered through offshore banks, international lawyers and police officials say.

At a meeting here on economic crime, officials said Monday that organized criminals were channeling illicit funds to legitimate finan-cial businesses, turning them into

front companies for criminals. oomic crime, either as a primary criminal activity or as a means of

Dollars

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Jan 12

ties." said Barry Rider, chief fraud officer for the Commoowealth commercial crime unit.

diverse legal authorities are few, understaffed and underfunded, the lawyers said.

diverse legal authorities are few, corrupted," he said.

One Pacific island nation had to SINGAPORE -Growing fraud officer for the Commoowealth

The officials said fraud was rampant in insurance claims, creditcard payments, letters of credit, share transfers and futures trading.

Such fraud endangers Third World economies and erodes the foundation of trust for international trade, they added.

Mr. Rider said that enormous amounts of money were flowing "Many criminals have turned into the banking system from ille-their hands to commercial and ecomates that U.S. narcotics turnover alone is worth more than \$70 bil-

International agencies linking

Mr. Rider said that only 10 Interpol officers handle commercial crime and that his unit's staff fell to two last year from 10. The Commonwealth became involved because developing countries are sub-ject to huge frauds yet do not have the resources to detect them or bring the criminals to justice, be

There is compelling evidence that some national economies, pri-marily in the Third World, are coming under such an attack from organized crime groups and those engaged in economic crime that their political institutions have

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cancel construction of a second hospital because it was defrauded of \$1.6 million in an aircraft purchase and many commodity-producing nations are losing money daily because of bogus invoicing the lawyers said.

This is a growing multinational problem and it needs multinational liaison to meet it." said Bermuda's attorney general, Saul Froomkin. He said Bermuda was committed to running a clean banking system as a matter of policy but needed international advice to sound a warning about the arrival of crimi-nal funds.

Pounds Sterling

Deutsche Marks

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2235 13.10 Jon
2250 14.10 Mer
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18.70 14.55 Jul
18.41 14.45 Aug
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17.700 18.32 Dec
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18.11 1 15.84 15.86 16.14 16.28 16.15 14.00 15.85 1° 80 16.00 SWISS FRANC INAM)
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100 Commins 27 8 14.15 14.40 14.35 14.25 14.05 14.00 Jul 500 64.00 64.00 Prov. Sqles 5.367 nt. \$1,420 off 579 **************** Livestock CATTLE (CME)
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HNATING OIL INYAE!

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PORK B ELLIES (CMN)
48,000 lbs-centre rev ls.
51,82 S.45 Feb.
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\$1467 #1.48 Dec Pl.64 Pl.64 Pl.62 Pl.65
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\$14.0 #1.07 Sep Pl.15 Pl.15 Pl.16 —15
\$13.6 #1.07 Sep Pl.15 Pl.15 Pl.16 —15
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Prov. Dov/ Open Intl. 75,2189 up 1,332

10 YR. TREASURY (CST)

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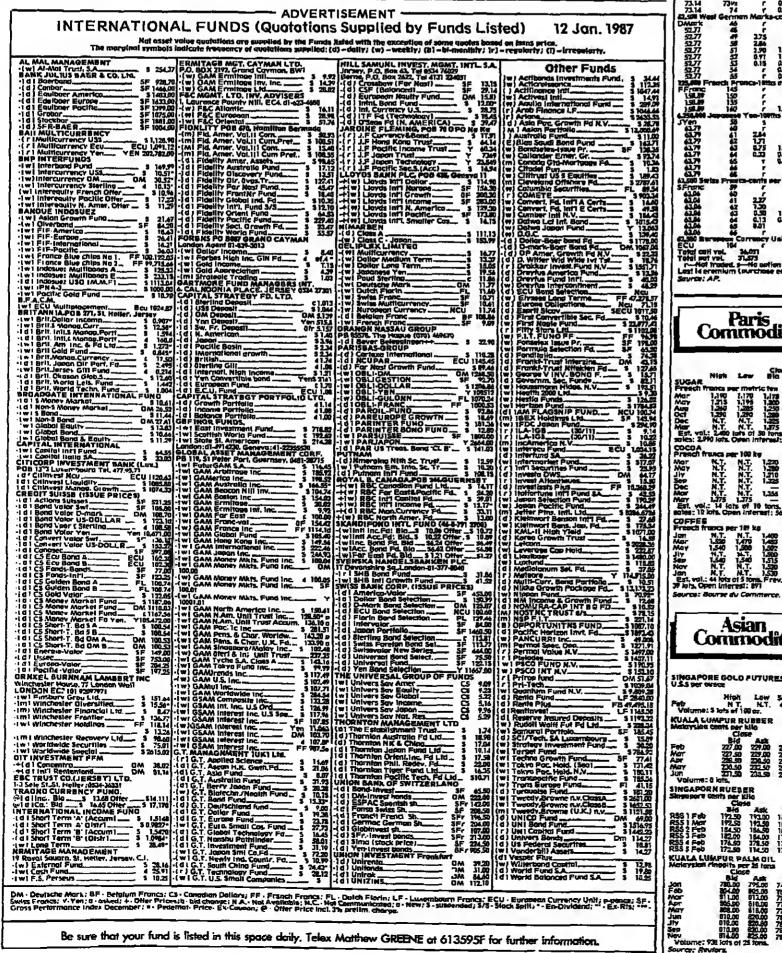
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101-20 93-5 Avr 101-4 101-21 101-3 101-9
109-13 94-10 Jun 100-8 100-15 160 100-4
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SUGAR
French fraces are metric fee
Mor 1,190 1,170 1,178 1,180
Mor 1,719 1,179 1,180 1,285
Mor 1,719 1,719 1,280 1,285
Aug 1,280 1,285 1,220 1,255
Dec N.T. N.T. 1,255 1,255
Dec N.T. N.T. 1,255 1,325
Est. vol.: 2,400 into of 30 fors. Prev. cites: 2,590 (ofs. Open internal: 37,853
COCOA
Prench fraces per 100 kg
Aor N.T. N.T. 1,250 1,355
Jily N.T. N.T. 1,250 1,305
Jily N.T. N.T. 1,250 1,505
Dec N.T. N.T. 1,351 1,500
Mor N.T. N.T. 1,355 1,507
May L.75 1,775 1,775 1,285
Est. vol.: 14 lots of 10 fors. Prev. cites: 12 lots. Open internal: 345
COFFEE
French fraces per 108 kg
John N.T. N.T. 1,300 1,500
Adar 1,540 1,540 1,550 1,550
Nov N.T. N.T. 1,500 1,500
Nov N.T. N.T. 1,500 1,500
Nov N.T. N.T. 1,500 1,500
John N.T. N.T. 1,500 1,500
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John N.T. N.T. 1,500 1,500
Policy Borner du Commerce. USUAL 51.00 6.7% 213.00 0.29-29 0.29-29 5.445 473.00 74-77 4.1556 0.44 Today \$2.40 1.30 0.4T 213.00 0.28-29 0.58 5.40 473.00 76-77 4.613 0.44 0 30 2-25 2-4 0 50 2-20 1-30 0 59 3-2 2-2



Be sure that your fund is listed in this space daily. Telex Matthew GREENE at 613595F for further information.

| SUGAR | SUGA **DM Futures** Options
N. German Mark-125,800 marks, comis per mari Jan. 12
Puts-Sattle
Mar Jine Sea
0.10 — 0.27
0.22 — 0.54
0.46 1.04 0.27
1.21 — 1.41 | Strike | Calib-Settle | Price | Marr | Jule | Sup | Strike | Sup | Strike Source: CME. Kenya Devalues Shilling by 0.25% Sources; Reuters and Landon Petraleum Ex-change. U.S.S per overce

Wight Low Settle Settle
First N.T. N.T. A13.00 404.50

Volume: 5 lots of 100 er. A13.00 404.50

KUALA LUMPUR RUBBER Releasystee Cents per kilo
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Bid Ask Eto Ask.
Feb 27.00 229.00 224.50 225.50

Apr 225.90 225.90 225.90 225.90

Jun 221.50 221.50 225.90 225.50

Jun 221.50 221.50 225.90 225.50

Volume: 6 lots.
SinceApork Rueser
Sinsupore Cents per kilo
Close
RSS 1 Feb 172.50 174.00 185.50 187.00

RSS 1 Feb 172.50 174.50 185.75 187.25

RSS 2 Feb 184.50 184.50 185.75 187.25

RSS 3 Feb 174.50 184.50 187.50 174.00

RSS 4 Feb 174.50 184.50 175.00 174.00

RSS 5 4 Feb 174.50 184.50 175.00 174.00

RSS 5 4 Feb 174.50 184.50 175.00 174.00

RSS 5 6 Feb 174.50 184.50 175.00 174.00

KUALA LUMPUR PALM OIL

KUALA LUMPUR PALM OIL NAIROBI — The Central Bank of Kenya devalued the shilling **London Metals**

Asian.

SINGAPORE GOLD PUTURES

Commodities

Previous Bid Ask 745.00 755.00 755.00 756.00 775.00 766.00 775.00 785.00 776.00 770.00 780.00 770.00 780.00 770.00 780.00 770.00 780.00 770.00 780.00 770.00

against the Special Drawing Right by .25 percent Monday in its sec-ond downward adjustment this month, bankers said. ALUMINUM
Shrifting per mainte has
Shrifting per mainte has
Forward 786.00 787.00 787.00 787.00
Forward 787.00 787.00 803.00 803.00
COPPER CATHODES (High Grade)
Station was mainte has The shilling was set at 19.7126 to the SDR against the previous rate of 19.6635 in force since Jan. 6. Forward 775.00 775.00 #ELUM #ELSO COPPER CATHODES (Hist Greek) Starting per metric han spot 525.00 716.00 7 Bankers said the move was apparently designed to keep the U.S. dollar above 16 shillings. After

Monday's adjustment, it stood at 16.0362 The Jan. 6 devaluation, which took 0.45 percent off the value of the shilling in SDR terms, was the first adjustment since last September against the International Monetary Fund's basket of currencies.

S&P 100 Index Options ### Collis-Loss | Prity-Loss |

Index: High 2031 Law 24432 Close 24447 + 122 Source: CBOE. **US Treasuries**

Prev. Yield 5.52 3.48 5.75 5.34 5.34 5.43 5.43 5.43 5.45 8ld Offer Yield 38-yr. bond 10: 31/32 102 1/32 7.33 Source: Salomon Brothers. Merrill Lynch Treatury Index: 142.19 Change for the day; — 0.15 Average yield; 622 % Source: Merrill Lynch.

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Bear, Stearns &

Hutton to Use Reserve

To Buy Back 3 Bonds

By James Stemgold

New York Times Service

NEW YORK - About \$70 mil-

lion of the \$130 million reserve

fund that the E.F. Hutton Group

plans to set up for the fourth quar-

ter of 1986 will be used to buy back

three tax-exempt securities it sold

its customers in the early 1980s,

according to Edward J. Lill, Hut-

The securities, which are indus-

ton's chief financial officer.

tomers was about \$250 million.

and tax-shelter investments.

GM Bus Makers

intercity buses.

United Press International

DETROIT - General Motors

Corp. said Monday it plans to sell

its bus-making operations to Grey-

It would be the second consecu-

tive year that Hutton reported dis-

mal results while its competitors

st Bloc Cremlin .

Min. Charles Inc. the street Arten ter in Reite. Mickey to theirly beauty Haraters

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BUSINESS ROUNDUP

Loral Agrees to Buy Goodyear Aerospace

NEW YORK - Loral Corp., an pretax carnings of \$55 million. increasingly prominent player in the military electronics field, has the military electronics field el agreed to buy Goodyear Aerospace Goodyear Aerospace by Martin Corp. from Goodyear Tire & Rub- Marietta Corp. ber Co. for \$640 million in cash, the companies announced Monday.

Lorai, based in New York, designs, develops and makes electronic systems and components used in military electronics and communi-

Goodycar Acrospace makes high-technology systems such as rethey expected that Goodyear Aero-Enti-submarine warfare systems and electronic warfare systems.

the massive reshaping of the de- with 5,100 employees, is second lense industry that has occurred as only to its parent as the Akron federal budget cuts and attempts to area's largest employer. make the procurement process more accountable have cut into de-

Goodyear Tire of Akron, Ohio, has been selling assets and cutting costs as part of a program to raise its stock price and evade a takeover attempt last fall by Sir James Goldsmith. It announced in November that it would sell Goodyear Aerospace as part of the restructuring for \$1.18 billion, analysts said it

would give it annual revenue of about \$1.6 billion, with about 9 nercent in military electronics, and acklog of about \$2 billion. Loral mes, including Loral itself. Rad sales of \$664 million and profit of \$53 million in the fiscal year that ended March 31, 1986. Goodyear Aerospace had 1986 revenue of

COMPANY NOTES

adisclosed price.

Hirwaun, Wales.

Century Communications Corp. has paid \$55 million

for the former Group W cable television system serv-

ing Los Angeles. Century was one of five companies

that acquired Westinghouse Electric Co.'s Group W Cable Inc. unit for \$1.75 billion last June.

Dailtatsu Motor Co., Japan's sixth-largest automak-er, has agreed to provide Bombardier Ltd., a Canadian

maker of snowmobiles and other special vehicles, with

Electronic Data Systems Inc., the General Motors

Corp. subsidiary that is the world's largest provider of

computer services to the financial industry, has ac-

quierd Société pour l'Informatique, one of France's

eading computer services companies. EDS bought

SPE from Pechiney SA, the aluminum producer, for an

Hitschi Ltd.'s British subsidiary, Hitschi Consumer Products (U.K.) Ltd., will produce microwave ovens

starting in December 1987. Hitachi will invest £7-

million (\$10.2 million) to expand facilities at a plant in

woo permission to team up with Summit Securities, a

stockbroker in Singapore, to buy its seat on the Stock

Exchange of Singapore.

Jaguar PLC said its car sales rose 9 percent in 1986

to 40,971 from 38,500, with U.S. sales rising 19 per-cent, to 24,464, and surpassing £1 billion (\$680 mil-lion) for the first time. Canadian sales rose 54 percent

Magnuss Corp., the New Zealand liquor and lood

group, said it now has 60 percent of the issued capital

New York Times Service

America Corp., which formally re-

sected First Interstate Bancorp's

acquisition offer on Jan. 12, has

heightened its efforts to remain in-

It is lobbying government offi-

cials, enlisting its own employees

and retirees in a public relations campaign and circulating docu-ments critical of the proposed merger to persuade regulators to

BankAmerica's best hope, ac-cording to some industry analysts

and banking officials, is to have the

First Interstate offer rejected or

First Interstae is offering to buy

each share of BankAmerica com-

mon stock for \$21 in securities, or

alyst with Paine Webber Inc., said that if it came to an offer, First Interstate "would have a good shot

Ronald I. Mandle, a banking an-

First interstate is offering securi-

ties it values at \$21, although Bank-

America says the value is only \$17.

the battle will turn. The stock of

BankAmerica, parent of troubled

Bank of America, the second-larg-

est U.S. bank, has hovered at about

\$15 since the battle began in ear-

We are pleased to announce that

William T. Dunn

has joined our firm and

has been appointed

The market is unsure which way

modified by federal regulators.

an indicated \$3.2 billion.

reject it.

at it."

SAN FRANCISCO - Bank-

Houre Govett, the London-based stockbroker, has

about \$695 million and estimated

Other companies reported to have been interested in Goodyear Aerospace were Ford Motor Co., Gencorp's Aerojet General subsidiary, General Electric Corp., Chrysler Corp. and Aluminum Co. of America.

Loral and Goodyear Tire said maisance and radar systems, space would continue to operate under its existing management with The merger is yet another sign of Arizona. Goodyear Aerospace, principal operations in Akron and

> Loral, which employs about 8,100 people worldwide, bought the military computer division of Rolm Corp. in 1984 for \$100 milbon and last year was outbid by Lockheed Corp. in an effort to buy Sanders Associates, a military-electronics firm based in Nashua, New Hampshire, for \$980 million.

When Lockheed bought Sanders appeared to signal the beginning of Loral said the acquisition of consolidation in the defense industry, with primary contractors such as Lockheed interested in about a dozen military electronics compa-The Loral-Goodyear transac-

tion, subject to regulatory approval, is expected to be completed by March 31. (AP, UPI)

Aramco Partners Reject 5-Month Saudi Contracts

NICOSIA - The four major U.S. oil companies that are partners in the Arabian-Amerian Oil Co. have rejected Sandi Arabia's fixed-price, fixed-vohime crude oil contracts for the five months ending in June, the

Middle East Economic Survey

reported Monday. The Cyprus-based newsletter said that Saudi Arabia is defending its price and volume obligations under last month's agreement by the Organization of Petroleum Exporting Countries to cut production and restore fixed oil prices to around \$18 a barrel.

But it is having problems lining up commitments on vol-

While February volume should be respectable, the prospects for March are less certain," the journal said.

The four Aramoo partners Exxon Corp., Mobil Corp. Texaco Inc. and Chevron Corp., would prefer to nominate their volumes on a monthto-month basis so long as market uncertainty persists, an attitude other buyers are likely to share, the newsletter said.

It said that prevailing contract volumes are expected to be kept as a yardstick for the pre-

of Dominion Breweries Ltd. and has made its offer of

one Magnum share for each DB share unconditional.

cars and trucks to Southeast Asia to rise by 3 to 6

percent this year from last year's 300,000.

Nissan Motor Co. expects sales of the company's

Peat Marwick Mitchell Co.'s proposed merger with

MG Thomson McLintock has been cleared by the

ecountancy companies, Peat Marwick International

and Klyneveld Main Goerdeler, agreed last September

to merge under the name Klyneveld Peat Marwick

Pratt & Whitney, the U.S. jet-engine manufacturer,

will remain in a Saudi defense program even though its

Saudi subsidiary, International Support Systems, has

been dissolved, the English-language Saudi Gazette

Omer America Ltd. a subsidiary of Australia's

Qintex Ltd., has agreed with International HRS In-

dustries Inc. to purchase 900,000 shares of Hal Roach

Sunitomo Corp. has agreed to handle Japanese

J.N. Taylor Holdings Ltd., which is controlled by

That gives BankAmerica time to

attractive as a takeover candidate,

and to raise its capital and perhaps

its stock price to the level that makes First Interstate's offer unat-

tractive. So far, it has sold its Ital-

ian subsidiary and has announced

plans to sell Charles Schwab & Co.,

Sources say that BankAmerica

has complained in a 30-page letter to the Securities and Exchange

Commission, which must approve

the exchange offer, that First Inter-

state's registration statement is

BankAmerica is reportedly also

telling the Federal Reserve Board,

which must clear any bank merger,

that the resulting banking company would be severely undercapital-

ized, particularly in common

First Interstate said last week

that it was preparing a response to

Essentially, combining Bank-

America, a large but weak bank,

with First Interstate, a medium-

sized, moderately strong bank,

would produce an extremely large bank somewhat stronger than

Bank- America is alone but consid-

erably weaker than First Interstate

Bank America's objections.

equity.

ts discount brokerage division.

import procedures for Fiat SpA's Uno series of cars and for a new model, Ritmo-85S.

Robert Holmes à Court, has opened a new front in its battle with Rupert Murdoch's News Corp. for Herald & Weekly Times Ltd. in Australia by calling for an extraordinary general meeting of the HWT associate, Queensland Press Ltd. Queensland supports the

Studios Inc.'s common stock at \$7 a share.

Holmes à Court bid.

nest last fall. First Interstate has to consummate any merger until

BankAmerica, which own about a sell off assets, making itself less

BankAmerica Steps Up Fight on Bid

Institutional shareholders of

quarter of the stock, have generally

said they would sell their shares to

First Interstate, which is based in

Among individual shareholders,

many of them employees, retirees

or customers, some are loyal to

The bank's best

persuade federal

First Interstate's

regulators to reject

BankAmerica, but others are upset over the bank's continuing prob-

lems and are disenchanted that div-

1988 at the earliest.

idends will not be restored until

But if institutional shareholders

vote in favor, only a third of the individual shareholders would be

needed to give First Interstate a

The Federal Reserve has said it-

would not rule on First Interstate's

application until April and that

First Interstate would not be able

bet may be to

British Trade and Industry Department. The parent

COMMODITIES

Gold Expected to Hit \$440 in 1987

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now a bit over \$410 an ounce, is likely to rise to \$440 by the end of took in some of the largest profits 1987, most analysts here agree, with some saving it could go to In addition to the \$70 million for \$500 or even higher.

the three securities. \$20 million to \$30 million will be used to cover losses Hutton expects from the restructuring of tax-shelter investments and about \$40 million will pay for consolidating its Manhattan operations. The industrial revenue bonds are of the once-popular tax-exempt

type known as "floaters," securities mial revenue bonds, were nominally issued by municipal authorities but are backed by U.S. Steel Corp. whose interest-rate changes depending on whether market rates (now USX Corp.), National Steel Corp. and Cleveland Electric Illuare rising or failing. minating Co. The total face value of the bonds sold to Hutton cus-

in Wall Street history.

On Friday, Hutton said that it would report a "substantial" 1986 loss because of the need to set up the reserve fund to cover elient losses on several types of securities

Mr. Lill said the three companies involved had suffered a reduction of their credit ratings. Many major industrial coocerns, burt by declining competitiveness, have experienced such reductions. As a result.

the value of the boods has declined. Normally such a decline is part of the market risk faced by the purchaser of a security. Hutton, however, told its customers the bonds would always be worth close to their face value. Mr. Lill said. to impose tariffs of 200 percent on

LONDON - The price of gold, the end of January if a dispute on

They base their view on several factors, including the likely continued weakness of the dollar and re-

surgence of world inflation, partieularly if oil prices remain firm. Lesser factors include the popularity of gold coins and unrest in South Africa, the main supplier of gold to Monday trading bore out the

predictions, as the dollar weakcoed to its six-year low against the Deutsche mark and its seven-year low against the Swiss franc. Gold closed in London at \$411.25 an ounce, up more than \$7 on the day. and gold futures gained about \$3 in New York to around \$408.

Julian Baring, an analyst with James Capel & Co., said the threat of a trade war between the European Community and the United States would also be good for gold. The United States has threatened

graio imports is not settled, and the EC has threatened to retaliate.

Richard Lake, an analyst at Savory Milln E.B. & Co., said the price could reach \$500 an ounce this year for the first time since 1983, while another London brokerage firm, Laurence Prust & Co., did not rule out a speculative burst above \$500.

Laurence Prust based its view on uncertaioty about the trend of stock markets, differences among the leading five non-Communist industrialized countries on economic policy, and signs of renewed But the firm also noted that gold

supplies would be plentiful to 1987. predicting a worldwide surplus of 270 metric tons compared with 75 last year and 55 in 1985, unless demand is again unusually high. It said that world production increased by 3 percent last year, or 47 metric tons (51.8 short tons) from the year before to 1,260 metric

It noted that production could

of that size would push it into

some EC agricultural products at 1,340 tons, because any reduction of output in South Africa would be more than matched by increased mining in North America, Latin America and Australia.

An even bigger surplus is expect ed in 1988.

Communist countries sold an es timated 325 metric tons of gold last year, compared with 210 in 1985. the brokerage said. Sales by the Soviet Union bave slowed in recent months, possibly because of a reduced need for foreign exchange to improved.

But China has increased sales to strengthen foreign-currency reserves. Laurence Prust estimated China's sales at 100 metric tons in

In addition, world demand last year was exceptionally heavy because Japan bought more than 220 tons to strike 10 million gold coins commemorating the 60th year of the reign of Emperor Hirohito.

In 1986, coins accounted for about 325 metric tons of gold, com-pared with 106 in 1985. The tonnage for coins is expected to fall in 1987.

Greyhound to Buy Texaco, Pennzoil Take Their Dispute to the Supreme Court

WASHINGTON - Texaco Inc. is trying to create "a Fortune 500" brand of justice to avoid posting a potentially ruinous \$12.5 billion bond in its court battle with Pennzoil Co. Pennzoil's lawyer told the U.S. Supreme Court on Monday. Laurence H. Tribe, a Harvard

bound Corp. as part of its strategy to focus its commercial vehicle business only on light-duty trucks. The price was not disclosed. GM University law professor, urged the court to force Texaco to post the said the sale would include GM's bus operations at Pontiac, Michibuge bond while appealing a mulubillion-dellar judgment won by Pennzoil in a Texas state court. gan, where it builds about six coaches a day, and in Quebec.

Greyhound, based in Phoenix, Federal courts have ruled that Texaco need only put \$1 billion in Arizona, agreed last month to sell security while the case is pending. is bus lines, once its main business, The nine justices heard argufor \$350 million to a Dallas-based group of investors, and has also sold 50 bus terminals. But it is ments in the case for an hour on Monday, but gave no indication of keeping two units, Motor Coach how they would rule. A decision is Industries and Transportation Manufacturing Corp., that build

Pennzoil sued Texaco a month after Texaco reached an agreement

1984. Pennzoil argued that Texaco's action breached Pennzoil's previous, verbal agreement to merge with Getty, and asked for \$15 billion in damages.

A jury in Houston unanimously ruled in favor of Pennzoil on Nov. 19. 1985. Three weeks later, a Texas district judge entered a judgment of \$10.53 billion against Texaco, the third-largest U.S. oil company after Exxon Corp. and Mobil Corp. It was the biggest damage award

in the United States. With interest mounting at \$2.6 million a day, the total judgment facing Texaco is approaching \$12.5 billion.

Under Texas law, Texaco was required to post a bond in the

amount of the judgment, plus interest, to appeal the ruling

But Texaco argued that a bond

which Texaco posted last Feb. 5. Mr. Tribe said Texaco went to federal court in White Plains -

bankruptcy before it could appeal. David Boies, representing Tex-A federal judge in White Plains, New York, ruled that Texaco only aco, said the company had not just had to post security of \$1 billion. 'iumped into federal court" in White Plains to get a better deal,

evade the Texas court ruling. Penn

Texaco would file for bankruptcy if where it is based - in an effort to that becomes necessary, he said.

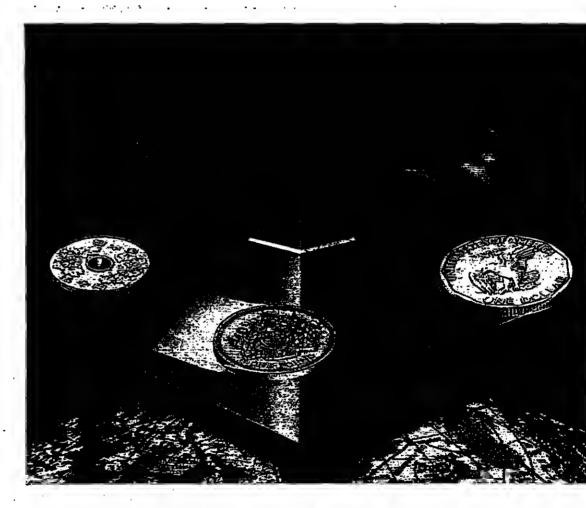
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FUND US-DOLLAR

***CS MONEY MARKET**

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York, has awarded its AAAm rating turiple A rating for money market funds) to the CS MONEY MARKET

FUND US-DOLLAR. This is the highes

rating available and is confirmation

from a competent rating agency of the excellent investment quality of the CS MONEY MARKET FUND

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Standard & Poor's wilt monitor alt investments of the Fuod, in the unti

holders' interest. The rating awarded may be changed, suspended tempo-rarily or withdrawn at any time. The permanent follow-up by the rating agency is a steady challenge for the

management of the CS MONEY MAR-KET FUND US-DOLLAR to maintaio its present high quality standards.

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stantially increased to a volume in excess of US-Dollar 1,000 million, a few weeks ago.

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AMEX Highs-Lows

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CURRENCY MARKETS

Contra Dollar At 6-Year Low Against DM

Compiled by Our Staff From Dispatcher
NEW YORK — The dollar
slosed sharply lower Mooday
cross the board in New York after
consider-than-expected revalua-

leggest controlled the Addition to the first the said

Charles are the force have the parties of the state of the Addition

These statements have fore then - time by Prese gan harriels . was no be the minimum of their Sameton A. grad, mer and Seguit av prie poder in paristin quier in the enducation Ner collect Mr. Reserved want the "deposit talk of taxos dentament in Vice which the second the best Care Street of the street fer 213 (Schraft, Straffmer There are supposed tong Attidement to community being

a weaker-than-expected revalua-tion of the Deutsche mark, dealers

They said that because the many was revalued by only 3 percent, was revalued outflows from West was revalued by only a personal line of the line of th Germany range to many resentiment for the U.S. currency remained overwhelmingly bearish.
Widespread expectations that Widespread experiations the U.S. trade gap would rise to yet another record for December also

another record for Leading specified on the dollar.

Attention also switched back to the dollar in Europe, where it endthe dollar in curope, where it was against the day at a six-year low against the Demache mark and a seventear low against the Swiss franc.

In New York, the dollar closed a and its the state of the state legged day; at 15865 Swiss francs, down from 158.30; and at 6.3065 French

francs, down from 6.398. The after the EMS realignment and dolfrom \$1.4775 Friday.

Dealers in Europe said the dollar is expected to ease further as bearish sentiment persists.

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They said the market was refocusing on economic fundamentals

Michelin, Korean Firm Set Joint Tire Venture

Agence France-Presse PARIS - Michelin & Cie., the big France tire maker, said it will form a joint venture the South Korean tire manufacturer Wuon Poong Industrial Co. to produce radial tires in Yangsan, South Ko-

The venture would begin in the middle of this year, Michelin said Saturday, and would produce 1.5 million to 1.7 million tires a year. No financial details were disclosed.

pound was also stronger, at \$1.4870 lar sentiment was negative.

Despite intervection by the Bundesbank, the dollar fell to 1.8908 DM in London, its lowest since November 1980, and below a key support level of 1.90 DM. That compared with 1.9180 on Friday. In Frankfurt, the Bundesbank

bought \$26.4 million, dealers said. The dollar was fixed at 1.908, down from 1.9189 Friday. In Zurich, the dollar fell to 1.5867 from 1.6063 Friday. It

dipped to 1.5805 in after-hours trading its lowest since January The dollar also closed at 156.58 yen in London, up from 158.10 Friday, and at 6.2850 French

\$1.4775 Friday. Meanwhile, the French franc failed to bit its new ceiling rate in pessimistic, judging the realign-Paris as would be expected after a ment insufficient to calm the marrealignment, but performed well

London Dollar Rates 1.9180 1.4775 1.4878 1.4835 6.2979 1.005 1.005 156.65

against oon-EMS currencies. The franc was fixed at 3.3212 DM, down from 3.3303 Friday, its previous floor in the EMS.

Source : Reviers

In Frankfurt, the mark was fixed at 3.0125 francs, up from 3.003 Friday, but below its new floor rate

against the franc of 3.2792. Dealers in Frankfurt and Tokyo pointed out that after earlier reagnments the mark had settled to its floor rate and the French franc had hit its EMS cailing. francs, down from 6.3939. The Dealers in Frankfurt immediate-pound closed at \$1.4905, up from ly predicted a new EMS realign-Dealers in Frankfurt immediate-

Dealers in Paris were equally

(Reuters, AFP)

CHILE:

Market Rebounds

(Continued from first finance page) amounts for Banco Santander of Spain, Bankers Trust and Conti-

cental Illinois. The trading at the bolso in Santiago's banking district is in a drafty. old wood-paneled office building, where the cracked walls are still under repair from an earthquake

last year. The operating style is

When the opening bell sounds at 11 A.M., the proceedings resemble a two-ringed cock fight, with brokers shouting and clerks chalking quotations on blackboards.

But sophisticated tools are also at work. A \$1 million Wang BS-300 computer has been installed to feed market quotations and financial data 300 terminals throughout Chile. The system can be tapped into for a small fee.

Mr. Blanco said plans include opening a futures and option mar-

The big jump in stock trading came in October when majority stakes in state enterprises, such as Soquimich, a nitrate company, and Chilmetro, an electricity company, were sold.

This was followed by the sale of a majority of Compañia de Acero del Pacifico, the state steel company, and IANSA, which owns sugar beet refineries. In both cases, workers received shares at a discount.

diffusion of ownership, is one of the main political goals of Chile's extremely conservative military re-

CHART: Computers Show Where Power Really Lies (Continued from first finance page) ed company. It hired Netmap to lates" and often became candidates

gaining attention is its ability to identify the informal communication network that many business analysis have concluded is integral

to effective management. Netmap officials cite studies showing that most internal communication is lateral, and thus is not reflected in chain-of-command organization charts. Netmap says its diagrams show which employees are making decisions and where greater interaction is needed.

One Netman client was the manufacturing division of a large telecommunications company in the throes of deregulation. (Netmap does not disclose clients' identities because the analysis is considered confidential.) This division thought that hy increasing its sales and marketing employees, it could transform itself into a marketing-orient-

verify this shift. Netmap first asked the 101 top

ه عن الأمل أ

executives to determine which workers they had contact with and how important that interaction was on a scale of 1 to 10. The program then went to work, throwing out all links oot confirmed by both sides, and removings biases so that employees who rated all associations as 9s would have their scores lowered if the other person thought the links were only 2s.

Netmap then grouped employees links were connected by lines.

Employees who interacted with links were called "detached iso- he will."

for reassignment or dismissal.

In the case of the telecommunications company, the principal message was that the engineering department was still dominant. Netman showed oo links between the marketing and finance departments, and only limited communication among marketing, sales and production. The chief financial officer was linked to only one other individual in his department

Netmap also allows managein networks where they had the ment to see how closing a plant, most proven contacts. These octworks were represented by circles, ment head, or selling or buying a and employees with confirmed company would change the organization.

"We are just the diagnosocians." many other people were dubbed said James L. Kelly, Netmap's bleeders" because the ink by their president and chief executive offinames was so thick. Those with no cer. "It's up to the client to do what

THE EUROMARKETS

\$150 Million Bond for NTT Attracts Attention

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that is a mana the European Monetary System bonds rose sharply after the agreement and amid signs that public sector strikes in France may be

pays 7½ percent over seven years percent.

nearing an end.

and was priced at 100% to yield about 73 basis points over equivalent U.S. Treasury securities at the issue said, "It took no time to get the [co-management] group together. This deal should make One trader said the issue was,

"realistically to slightly generously priced" and coted that it ended within the 14 percent selling concession at a discount of 1 1/16 The \$150 million bond for NTT percent. The total fees were 1%

In the Dentsche mark sector. Commerzbank Overseas Finance NV issued a 400 million DM bond paying 5½ percent over five years and priced at par. Commerzbank AG was the guarantor and lead

Div. Yid. 100s High Low 4 F.M. Crise

Swiss Banks Asked to Tighten Secrecy Rules

ZURICH - Embarrassed by their country's reputation as a center for laundering dubious funds, Swiss banking authorities have urged banks to tighten what is regarded as a loophole in their secre-

A spokesman for the Swiss Banking Commission, which regulates banks, said it sent a letter to the Swiss Bankers' Association late last month urging its members to restrict customers' ability to con-The privatization policy, with ceal their identity.

> Under a 10-year-old unofficial agreement, banks are obliged to learn the names of clients who de-

posit money. But the commission associated with actions that would believes that the agreement, which be criminal under Swiss law.

is due to be revamped in October, has a major loophole. If a customer is represented by a Swiss lawyer or fiduciary agent, the bank merely occds a written assur-ance — the "B form" — that the unnamed customer is oot misusing

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the system for criminal purposes. "We would like the use of this 'B form' to be drastically reduced, the banking commission spokesman, Kurt Hauri, said.

He reported that the commission also said in its letter that it wanted reinsertion of a clause, dropped in 1982, obliging banks oot to do business with funds they knew were

The clause was dropped on the insistence of banks that felt the point was already covered by Swiss

Mr. Hauri said the new proposals were suggestions and could not be bioding. The hankers' associa-tion has been working since last September to draw up new rules.

providing a refuge for shady funds. has received more unwelcome publicity from the revelation that a Swiss bank account was used to recycle money from U.S. arms sales



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EC Steel Output in '86 May Be Below '85 Level BRUSSELS — Steel output in the European Community fell in November, the EC's statis-tics office said Monday, probably pushing pro-

It said that crude steel production in the community, excluding Greece, was 10.5 million metric tons (11.55 short tons) in November, down 1.8 percent from October and 8.3 percent from November 1985.

Based on estimates for December, total production for the year is expected to be around 126 million tons, a drop of 7 percent from 1985,

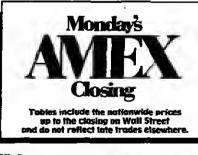
During the first nine months of 1986, new orders for ordinary steel fell 5.5 percent and deliveries fell 3.6 percent against the 1985 peri-

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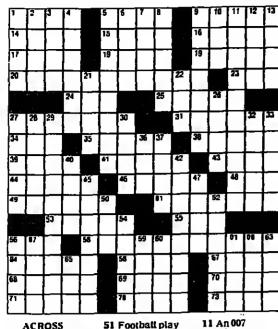
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39 Longest sentence 41 Understanding 43 Exchange

premium 44 Moves quickly 46 Textile workers 48 Purpose

51 Football play 53 Arabian princes 55 He treats peta 56 Swindle

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measure 32 Creates 33 Eat away 36 Minor street 37 North Sea 40 Hard, yellow

42 Prior

45 Kitchen gadgets 47 Swedish explorer Hedin
50 Distinctive time period 52 Rules of

conduct 54 Petty quarrels **56** tsm 57 Rare person 59 Adjust exactly 66 Poker stake 61 Ersatz butter 62 Spanish cooking pot

9 Herbal plants 10 Nuptials 63 Seaweed response 65 --- Vegas O New York Times, edited by Eugene Maleska.

TEACHER DOESN'T KNOW MUCH. SHE ASKS ME A LOT OF QUESTIONS. I GUESS THAT'S WHY SHE'S ONLY

JUMBLE THAT SCRAMBLED WORD GAME
by Henri Arnold and Bob Lee

TEACHIN' KIDDIGARTEN.

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BOOKS

SPRING JAUNTS: Some Walks, Excursions & Personal Explorations of Town, Country & Seashore

By Anthony Bailey. 239 pages. \$16.95. Farrar, Straus & Giroux, 19 Union Square West, New York, N. Y. 10003.

Reviewed by John Gross

A NTHONY BAILEY has gathered together Afive travel pieces, reports from the Isle of Wight and the River Severn in Engand, from the River Boyne in Ireland, from New Hampshire and the Côte d'Azur.

They make delightful reading. Bailey knows how to hit off a scene with a few rapid strokes; he is equally alert to the quiddity of a place or of a personality, and he imparts information so neatly that you scarcely realize how much he has packed in.

Not all the "spring jaunts" took place in the spring, but in every case Bailey set out impelled by what he calls "spring feelings," a mood of eagerness and renovation. My own favorite among the five pieces is the first, an account of a counterclockwise progress round the Isle of Wight — "some ninety thousand acres inhabit-ed by a similar number of people," off the English coast south of Southampton.

A small island, but an island crowded with history, or at any rate with social history. Take the genteel little resort of Ventnor, for in-stance. In the 1830s it was popularized as a salubrious spot for consumptives by Sir James

Solution to Previous Puzzle

ETON ARIAN ALRS WHATIDIDFORLOVE

ADE OIL
LOVEANDMARRIAGE
AVER SEATS TRIP

Clark, the physician who earlier to his career had been consulted by the consumptive John Keats in Rome and failed to diagnose what was wrong with him. Or you can go back further — as Bailey did — to the tiny church near St. Catherine's Point ("a thirteenth-century stone shed") where one of the original doorways was blocked up in

1754 after the rector, hurrying in to conduct a service, hit his head on the lintel and died. The danger with impressionistic travel writing is that it can easily become a mere quest for quaintoess. This is something that Balley manages to avoid, however. His involvement with his material goes too deep, and to one degree or another all the journeys in "Spring Jaunes" are

personal explorations." In the case of the Isle of Wight, the personal links are very direct. Bailey's father was born there; Bailey spent his summers there as a child, and his uncle is a prominent local citizen — among other things, the chairman of the Board of Visitors to Parkhurst, the maximum-security jail in the heart of the island.

In Ireland, Bailey had a traveling companion, the poet Seamus Heaney. Together they followed the course of the Boyne, which is a holy river in Irish mythology, and a bloodstained river in Irish history — the anniversary of William III's victory at the Boyne in 1690 is still the most emotionally charged date on the Ulster Protestant calendar.

In "Promenade des Anglais," Bailey describes a stay in Nice, his first since his honeymoon there 20 years before. In "Memories of a Day's Walk From Massachusetts to Maine," he describes a perambulation along the coastline of New Hampshire. Both pieces have many vivid touches and amusing asides, but neither is as substantial as the account of an elderly craftsman called Eustace Rogers, reputed to be the last coracle-maker in England and of the trip that Bailey took down the River Severn in one of his boats. (A coracle is a small round craft of hides or waterproof cloth stretched over a wicker frame.)

In the course of this piece, Bailey brings to life a pocket of rural England called Coal-brookdale that was also one of the cradles of the Industrial Revolution. Ensuace Rogers emerges as someone very much living in the present, while the keynote of the author's maiden voyage down the Severn is one of exhilaration.

John Gross is on the staff of the New York

CHESS

By Robert Byrne

THE West German grandmaster Robert Huebner, undeterred by a poor start, won the Solingen International Tournament in West Germany

with a score of 81/2-21/2. Tied for second place were the British grandmaster Nigel Short and Ralf Lau of West Germany, each with 71/2-31/2. This represented Lau's third and final norm for grandmester

rank tried a doctrinaire queen ma-neuver and was brilliantly smashed by the Brazillian in-

One of the few traps in the positional Reti Opening would arise if Black made the mistake of playing to win a pawn with 5. BxN; 6 BxB, PxP?1; 7 PxP, Q-Q5?. Thus, 8 Q-N3L QxR; 9 O-O threatens 10 B-N2 and 9. Q-K4; 10 QxP is di-

and 9. . .Q-K4; 10 QxP is di-sastrous for Black.

Huebner's 10. . .Q-R3? was an extravagant assault on the light squares in the white posi-tion that left his queen dis-placed. Apparently, 12. . P-B4 was supposed to provide tactical justification, but he had not analyzed the consequences deeply enough. knight sacrifice was that, after 32 R-Q5!, there was no way to stop the deadly 33 B-B5ch ex-

In particular, be had underestimated Sunye-Neto's fine exchange sacrifice with 14. . . BxKP; 15 P-QN4! After 15. . . BxR, the Brazillian could not have won the queen by 16 N-B7? because 16. . P-Q6: 17 Q-N3, NxPI: 18 PxN,

Q-R4 will cost White material However, his real plan, the exchange sacrifice with 16 RxB!, saw the black queen remain in jeopardy at QR3 and White obtain great positional advantage.

The effort Huebner had to cept by dropping the quake at moves 16-20 to prepare with 32. ...QxR; 33 PxQ. for a queen retreat was enorsides, after 21 N-Q61, NxN; 22 PxN, Sunyo-Neto had

a powerful passed QP for the a powerful passed QP for the exchange.

On 26 Q-B3, the capture with 26. . NxP? should have yielded White two minor pieces for a rook and pawn after 27 Q-Q2, QxBP (27. . Q-N2?; 28 NxP! is worse); 28 RxN, RxR 29 QxR; Here there was no recomming any material with 28 RxD 29 RxD

couping any material with 29... QB8ch; 30 B-B1, QxP? in view of 31 Q-Q41, P-K4; 32 Q-Q6! On 27. . . .Q-N2, Sunye-Neto struck the decisive blow with 28

NxP! The main point of the

High Low Close Cha

After 37 BxP, there was no

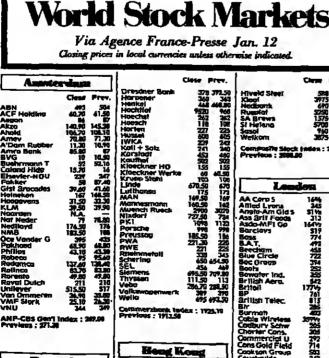
use in playing 37. . R-B2 (or 37. . RxP; 38 QK5ch); 38 Q

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WHAT KIND OF JOKES DO THOSE MOUNTAIN FOLK TELL?

Jumples MAXIM PUTTY BELLOW GARLIC How the scandalmonger let the call out of the bag — ONE CLAW AT A TIME

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SPORTS

Giants Blow Past Redskins, 17-0, and Earn Their First Super Bowl Berth

By Frank Litsky New York Times Service EAST RUTHERFORD, New Jersey — A decade ago, the Giants were a losing team: disorganized. disheartened and seemingly doomed. Today, they are the Na

NFL PLAYOFFS

tional Football Conference cham- and passing pions and as such will make their first appearance in the Super Bowl. Before a roaring crowd of history of Giants Stadium, they overwhelmed the Washington Red-

SCOREBOARD

Selected U.S. College Conference Standings

Conference All Genets
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NBA Standings

715 m 22 9 ,719 — 21 10 ,477 11/2

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WESTERN COMPRRENCE

their 11th consecutive victory, and The Giants beat the Redskins The Giants scored the first vicit raised their record to 16-2 — 14-2 twice during the regular season, in the regular season and 2-0 in the and they were 7-point favorities to

The Giants had contributions from many sources. On offense, Fhil Simms passed infrequently but on Raul Allegre's 47-yard field well and Joe Morris ran well goal, his longest as a Giant, and enough. On defense, New York smothered Washington's running

On Jan. 25, in Super Bowl XXI in Pasadena, California, the Giants kph) played havoc with the kicking, will face the Denver Broncos, who on Sunday won the American Conference championship with a 23-20 overtime victory over the Browns

do it again. They did it with workmanlike efficiency.

In the first quarter, they scored goal, his longest as a Giant, and Simms's 11-yard pass to Lionei Manuel in the second quarter, they scored on Morris's I-yard run. Wind gusts up to 35 mph (56.3

especially early in the game. Steve Cox of the Redskins punted three times in the first quarter for 23, 27 and 24 yards. The first two helped the Giants score 10 points.

Redskin quarterback Jay Schroeder, decked by nose tackle Jim Burt in the second quarter of the NFC championship game.

DePoul New Orleans Noire Dame

Transition

POTEALL
Noticed Football Legue
CLEVELAND—Activated Cornest Syner,
running back, from Indured reserve. Plocad
Raich Molore, defensive end, on injured re-

Raish Molore, defensive era, on injures systems.

DENVER—Activated Clarence Kay, Reht end, from the suspended list. Placed Park Howard, Hight end, on injured reserve.

COLLEGE DUKE—Named Steve Sparrier football

cooch.
GEORGIA TECH—Named Jimmy Rabinson lockness football receivers cooch; retained Brad
Raper, feetball recriting coordinator.
HOUSTON—Homed Rudy Davolas athletic

Hockey

America League
ANNESOTA-Signed Juca
slittler, is a one-year Contract.
TORONTO-Signed Ernie White

Basketball

College Top-20 Results

1. Nevodo-Las Vegas | 14-8) def. San Jose

toss and elected to play the first quarter with the wind at their backs. That paid off when their kickoff sailed through the end zone; Washington went nowhere on its first possession and punted. Cox's punt into the wind was low and bounced back and out of

That gave the ball to New York on the Redskin 47-yard line. Mor-ris's 14-yard end run helped the Giants move to the 30, and Allegre kicked a 47-yard field goal 3:22

The next time the Redskins had

Tennis

Scott Davis, U.S., del. Pater McNomara, Australia, 7-6 (7-3), 6-4, 2-4, 3-4, 6-4; Subodan Zivolinovic, Yuanzieric, del, Lourie Worder, Australia, 6-7 (6-8), 3-4, 6-3, 6-4, 6-1; Christo

Australian Open

tory of the day when they won the toss and elected to play the first went nowhere, and again the wind Three plays 1 caught their punt, limiting it to 27

This time, the Giants took over penalty against Maurice Carthon.
The officials measured off the

penalty as 6 yards instead of 5. No

matter. On the next play, Simms, with plenty of time, danced around ington in a zone defense. Manuel broke past Ken Coffey and no one picked him up. Simms spotted him and completed the pass to him un- the Redskins were on the 28-yard

der's 48-yard pass to Art Monk. But Jeff Bostic's snap skipped past Dallas, won their next five games, Schroeder, the holder, and Carl lost to Seattle and won their last

Three plays later, Simms con-

Bavaro, putting the ball on the Washington 16. On first down, on the Redskin 38. Simms complet- Motris ran for 7 yards. On second ed four straight passes, including a down, Simms bootlegged the ball 25-yarder to Manuel. Three plays to inside the 1-yard line. On the later, Simms passed 5 yards to Bob next play, Morris ran to the right by Johnson in the end zone, but the and kept drifting out until he had a TD was wiped out by a motion clear path to the end zone. The lead was now 17-0 after 8:04 of the here and by 24-14 in Washington.

second quarter.

Washington had a scoring opportunity in the last two minutes of the half when Alvin Walton looking for a receiver. With Wash- stripped the ball from Morris and Curtis Jordan recovered for on the With 52 seconds left in the half.

der the goal posts for an 11-yard line, with fourth down and 2 feet to play that raised the lead to 10-0 go for a first down. They never got after 9:28 of the first period.

In the second quarter, the Red-Carson and Lawrence Taylor skins had the wind and the Giants forced him outside and Pepper had the specess. Washington Johnson stopped him. The Giants threatened, helped by Jay Schroe- took over and ran out the clock. The Giants reached the champi-

When the drive died, Jess Atkinson onthip game after a dream season lined up for a 51-yard field goal. in which they lost their opener to

the ball, they had to start from their Banks recovered for New York on nine regular season games. That nected on a 31-yard pass to Mark title in 23 years. Then came last lar season, he ran for 1,516 yards, a Francisco 49ers

iar season with a 12-4 record, good of the Rams. enough to win the title in most divisions. But they had the misfortune to play in the same division as the Giants, who beat them by 27-20 So the Redskins made the post-

their first two playoff games they 24 for 159 yards. Against the Red-played like champions. They skins this season, he ran for 181 soundly beat the Los Angeles Rams, 19-7, and the Chicago Bears, 27-13. That put them in the conference championship game and elim-inated the Bears, who won Super Bowl XX last January.

The Redskins were hardly strangers to the heights. Starting in 1982, their regular-season records have been 8-1 (in a strike-shortened season), 14-2, 11-5, 10-6 and 12-4. They made the playoffs every time except for that 10-6 season. In that span, they won three division titles, beat the Miami Dolphins in Super Bowl XVII and lost to the Los Angeles

chise record, and their first division. Morris's running. During the reguweek's 49-3 playoff rout of the San franchise record and second in the National Footbell League only to The Redskins finished the regu- the 1,821 yards by Eric Dickerson

In the Giants' three previous games, they rushed for 251 yards against St. Louis, 226 against Green Bay and 216 against San Francisco. Morris's respective figures for those games were 28 carries season as a wild-card team, and in for 179 yards, 22 for 115 yards and yards in the first game and 62 in the second.

"In the last two years," said Joe Gibbs, the Redskin coach, "he has been the back who killed us."

In the week before the game, Gibbs could not praise the opposi-tion enough. If the Giants or some components of the Giants were not "tremendous," they were "great." Sometimes, they were both.

"In the Giants," said Gibbs, you're seeing a team with tremendous talent that plays great lootball

Conner, Dickson Move Warily to the Line

By Barbara Lloyd New York Times Service FREMANTLE, Australia -Perhaps it is the maturity that comes with losing yachting's most aluable trophy and having the resiliency to try to win it back. But

AMERICA'S CUP

his 1983 America's Cup campaign. He is still headstrong, but he is also more confident, more realistic, and savvier than ever.

He has taken a hard look at his chances for defeating New Zealand for the right to challenge for the America's Cup. The four-of-sevenrace series is scheduled to begin Tuesday.

Conner has set himself up so there are few surprises ahead.
"They don't have any Achilles' heels," he said of New Zealand recently. "That's why they won 37 of their 38 races. They don't have many weaknesses to exploit. They're very maneuverable; they tack well; they have good all-around speed in all conditions.

"So we'll have to sail very well to beat them. That's the bad news.

The good news is that we have been sailing very well." The 44-year-old Conner concedes

that the crew work on New Zealand was better than on his boat, Stars & of this final sprint. Stripes, during the early trial races.

He is convinced now that his team has bridged the gap.
Chris Dickson, who at 25 is the

second-youngest skipper to com-pete in an America's Cup final, has his New Zealand team at top running speed. Like Conner, he has looked at all the angles. He considers Conner's decade of

experience on 12-meters as his Dennis Conner has changed since greatest strength. "He can change gears," Dickson said. "When it's blowing 21 knots, ev-

crything's hunky-dory - your boat speed is way over the top, you're high, you're fast, nobody else on the course is matching you, Then suddenly the breeze increases two knots, and you've got to make a lot of quite radical changes to get your boat fast in that new condition. Time and experience on a 12-meter is the only way of knowing."

Dickson's boat has beaten Con-

ner's Stars & Stripes twice in the three times the boats have raced each other. Each time, winds were brisk at 20 knots and more.

the best all-weather boat here. Stars more classic match-race than Con-& Stripes has won the bulk of its races in the higher wind ranges. Yet it is not so much wind velocity that will determine the winner. Tactics are far more critical. And Conner, like a marathon runner, says he has been holding back in anticipation



Dennis Conner ... Bad news, good news.

New Zealand has proved to be .ent racing styles. Dickson sails a ner, tacking frequently and keeping the other boat with quicker maneu-

Conner relies beavily on pure

poor agility of Stars & Stripes is not necessarily a detriment. When Conner set his three-man design team to work, he told it he wanted a

boat with straight-line speed. "You might say it's more like a top-fuel dragster versus a turbocharged Porsche Ferrari," said Conner, "Where the dragster might have more speed in a straight line, he doesn't want to go 24 hours at

"On the other hand, the Porsche, in a straight line, can have the same get up and go. And so it's a matter of who can play the other's game."
In the world of 12-meters, Stars & Stripes is the dragster and New Zealand is the Porsche.

Stars & Stripes is a bigger boat than New Zealand, one that capitalizes on speed. New Zealand is a more nimble 12-meter.

Conner said he would avoid any entanglements with New Zealand at the start line because his boat cannot match tacks. Instead, Conner will bank on a long approach to the start line.

Dickson can be expected to do a close cover on his opponent. If he the opposite, He may go after Congets behind, he tries to wear down ner. In match-racing duels, a common tactic at the start is to move up on the opponent's stern. The posi-tion enables the boat from behind boat speed Stars & Stripes tends to to control the boat ahead. Close excel in a straight line. The boat is circling is often the result, with one Conner and Dickson have differ- slower to move through a tack than boat trying to shake the other off its

After the start, Stars & Stripes may go off on her own. Conner tends to play off windshifts more than other skippers. It was a tactic for which he was severely criticized Nelson breezed past Canadian in the deciding America's Cup race Grant Connell, 6-4, 6-4, 6-4, while of 1983 when his 12-meter, Liberty, Johan Carlsson downed Christian lost to Australia II. Conner dein the deciding America's Cup race fended the tactic, pointing out that

Briton Nick Fullwood showed he "If they can't get back to the other has recovered from a debilitating boat on a good windshift, they mystery ailment by downing don't do it. It makes it hard if you are the other boat. You've got to

"But you've got to sail a smart pasta-oriented diet, which he began race until you're in front, and then in order to bolster his stamina. On you can change the ballgame. You Monday, with an array of powerful can make them sail the race you groundstrokes, he looked capable want to sail. What it means is that if you stay directly between the other boat and the next mark, they can't

Davis Steadies to Take First-Rounder

Shone Borr, Australia, det. Dorren Cahill. Australia, 43, 64, 64; Brud Dyke, Australia, def. Christian Miniust, Aryentina, 62, 64, 7-5; Pefer Carlson, Sweden, def. Joson Statishery, Australia, 63, 44, 63, 67; Bruco Derlin, New Zealand, def. Andrew Costle, Britola, 6-7 (2-7), 7-3, 3-4, 7-4, 6-1; Todd Nelson, U.J. def. Gory Comety, Consolo, 6-4, 6-4, 6-4; Johann Carlson, Sweden, def. Christian Sacanau, West Germany, 4-4, 7-4, 7-9, 6-2, 7-4, (10-1). Nick Putwood. Britain. def. Hugb Von Boockel, Holand, 6-3, 6-4, 7-5; Dan Soitz, U.J. def. Putrick Kuhnen, West Germany, 4-4, 5-4; Juvier Fruno, Arcentina, def. Glen Michbota, Conocia, 6-3, 57, 6-4, 6-4; Cloudio Pistolesi, Italy, def. Michoel Robertson, South Africa, 5-7, 2-4, 6-3, 7-6 (7-5), 9-7; Marty Davis, U.S., def. Charthon Engle, Australia, 7-4 (7-4), 6-4, 7-4 (7-2); mare Compiled by Our Staff From Depatcher

MELBOURNE — American Scott Davis had to battle for nearly 31/2 hours Monday to subdue his own nerves and veteran Australian Davis Cup player Peter McNamara, 7-6, 6-4, 2-6, 3-6, 6-4, and move into the second round of the

ships at Kooyong. McNamara, who has slipped to 336th in the world rankings after a Hu No, U.S. def. Michelle Jaggord, Austro-Ba, 74 (84), 24, 64); Arne Henrickson, U.S. def. Regima Marsilvov, Czechoslovskia, 4-4-4; Camillé Benlorain, U.S. def. Elizabeth series of injuries and operations, led by 3-0 in the final set before Davis, 24, rallied to victory.

Australian Open tennis champion-

Davis, ranked 39th in the world, admitted he was despondent when McNamara won the third and fourth sets. "I wasn't real confident, but I knew I had to keep on fighting," he said. "I didn't feel tired in the fifth set, I was physical-

der, Negeria Marsikova, Czechoslovatic, 4-4-4; Camille Benjarain, U.S., def. Elizabeth Minhyr, Australia, 0-4, 6-4, 6-4, 6-4; Elsabet Inova-Japan, def. Dinky Van Remabura, South Arrica, 6-3, 7-4 (7-3); Patricia Hy, Hang Kang, del. Anne Minher, Australia, 6-4, 6-4, 4-4.
Alyela Mautian, U.S., def. Cloudia Parwick, West Germany, 4-4, 6-4, 6-3; Julle Richardson, Australia, def. Michelle Terri, Australia, def. 5-3; Rabecta Bryant, Australia, def. Louise Allen, U.S., 6-1, 6-3; Martanne Werdel, U.S., def. Hille, def. Barriara, Garkin, U.S., 7-4, 7-2, 1-4, 4-4; Judit Petat, West Germany, 6-6; Sharra Watsh-Peta, U.S., 4-2, 6-4; Martino, def. Sharra Comer, Britain, def. Komillo Obenneta, Japan, 6-2, 2-4, 4-4; Martino-Christine Callela, France, Switzerland, def. Eva Kraal, Switzerland, 6-3, 6-4. ly strong." American Danny Saltz romped through his opener match but scored an impressive victory over earned a dubious reward. Saltz former Wimbledon junior champidowned Patrick Kuhnen of West Germany, 6-4, 6-3, 6-3, but now faces top-seeded Ivan Lendl of Czechoslovakia, the world's top-

ranked player.
Lendl, like all seeded players, was given a first-round bye in this, two-week tournament got off to a Australian open winner. (AP, UPI)

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AUSTRALIAN OPEN the smallest of the four grand slam

tournaments. Italian teen-ager Claudio Pisto-lesi and Australian Brod Dyke were among other first-round winners, but they also will face difficult second-round opponents.

Pistolesi, 19, rallied from two

sets down to defeat Michael Robertson of South Africa, 5-7, 2-6, 6-3, 7-6, 9-7, and will next take on 11th-seeded Australian grass-court specialist Pat Cash. Dyke downed Argentine Chris-

tian Miniussi, whose best surface is clay, 6-2, 6-1, 7-5; Dyke will meet West German Boris Becker, the Wimbledon champion and the tournament's No. 2 seed, in his second-rounder Christo Van Rensburg, the

South African doubles specialist, on Leonardo Lavalle of Mexico, 6- ment's No. 3 seed. 3, 6-4, 0-6, 6-4.

Saccanu of West Germany, 4-6, 7-Australian teen-ager Jason Stolten-berg, 6-3, 1-6, 6-3, 6-2, and Evern-den scored a 7-6, 6-3, 6-4 victory

They take every windshift,"

Dickson said about Stars & Stripes.

Dutchman Hunb van Boeckel, 6-3, 6-4, 7-5. Fulwood, a 23-year-old sail a smart race. qualifier, credited his success to a

going five strong sets.

Alycia Moulton was among the ners. She ousted West German-4, 6-3, to earn a meeting with fellow New Zealand at the first mark. He American Pam Shriver, the tourna-

Alycia Mounton was among the first-round women's singlet wing get past you."

Commer says the plan is to make the plan is to m teen-ager Claudia Porwick, 4-6, 6- sure that Stars & Stripes is ahead of

nent's No. 3 seed. on Dickson in the next leg, which is Julie Richardson of New Zealand sailed downwind, and widen the American Todd Nelson, Swedes
Johan and Peter Carlsson and New
Zealander Kelly Evernden were

beat Michelle Turk of Australia, 6-1, gap on the next beat to windward.

6-3 to set up a second-round match
with second-seeded Hana Mandliup," said Conner. "We don't have other men's singles winners as the kova of Czechoslovakia, the 1980 any excuses. We're ready. If he two-week tommament got off to a Australian open winner. (AP, UPI) beats us, more power to him."

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St. 97-77; def. Utch St. 117-4. 2. learu (15-8) def. Wisconsin 78-62; def. Minnesota 78-57. 3. Nertis Carelline (13-1) def. Micryland 98-65; def. No. 17 Duke 85-77. 4. badiane (11-1) def. Michipon St. 77-60. 5. Syrocate (14-0) def. Providence 89-85; def. Sefon Holl 92-84. 6. Pardee (13-1) def. Michipon 89-77; def. Northwestern 85-67; def. Wisconsin 57-48. 7. DePend 172-0) def. Partone 11-44; def. 7. 7. DePent (12-0) det. Furmon 81-44; det. S. Temple (14-2) def. George Washington 77-73; lost to No. 19 Kansos 67-44; def. Sutpers 7. Kentecky (7-4) lest to Aleberno 49-55; lest to Tempessee 75-68. 18,51,John's (10-2) lest to No. 14 Georgetown 40-46; def. Boston College 42-51. 11. Oklohema 19-31 lost to Missouri 27-83. 12. (Hilpels 172-2) del. Michigan 54.79-72; del. Wisconsin 48-66; del, Northwestern 76-69. 13, Astern | 9-2) del. Georgio 62-58, ()T ; del. Mississipol St. 44-52. 14. Pittsburgh (18-3) del. Akren (7-45; lest to No. 14 Georgetown \$2-70. 15, Nevy (8-2) def. East Carolina 91-66; last Richmand 64-62; def. Madison 95-78. 16. Georgetown (1]-** def. No. 10 St. John's 17. Deke (11-2) def. William S. Mary E2-46: def. St. Joseph's 93-63; last to No. 3 North Coro-ting 85-77. 27 8 27) 28 14 22 5 Christon 73-49; def. Georala, Tech 45 '2. 29 16 564 7½ 18 15 545 8 No. 8 Toronto 67-40 lost to Wiching 81, 94-49; def. 16 21 40 12 Sec. 20 118 22½ 20 .118 22½ 21 21 22½ 22 51, 73-69; def. Waite Forest 91-88, OT.

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Den-FG Korlly 13, 5:40 INDIVIDUAL STATISTICS RUSHING—Den. Winder 24-85, Elway 4-56, Long 3-7, Sewell 1-1, Willinite 3-0, Cla., March 24-54, Kagar 4-3, Fontenor 3-3, PASSING—Den. Elway 22-38-1-244. Cle., Kagar 18-32-237. RECEIVING—Den. Wotson 3-55, Sewell 3-C. Mahley 3-36, V. John Madely Job. V. Johnson J-25, M. Jockson 2-S. Kory 2-23, Wilhite 2-26, Winder 2-2, Sampson I-10. Long I-1, Cle., Fontenot 7-66. Brenton 4-72. Lenghorte 2-35, Mock 2-20. Weathers 1-Q. Sigushier I-36, Byner I-4. AHSSRD FIELD GOALS—None

NFC CHAMPIONSHIP First Quarter N.Y.S.—PG Allegre 47, 3:22 N.Y.S.—Massel 11 post from Simms (Allegre kick), 7;26

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PASSING—West, Schroeder 20-39-1-165,
N.Y.G., Simms 7-14-8-90.
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ART BUCHWALD

HEY, MR. PRESIDENT!

Washington — The young man came into the office to apply for a job as White House correspondent for the Daily Quag-

The veteran bureau chief said, "Tell me about yourself." Well, sir, f was a reporter for

the Harvard wrote a book on economics while I was in college

"f don't care what you wrote,

"f beg your pardon?" Buchwald "Let me hear you shout. Shalter those wine glasses over there."

What do you want me to yell, "Yell, 'Mr. President, when are

you going to fire Donald Regan?"
"You want me to yell that?"
"You damn well better if you wish to be a White House corre-

spondent."
"MR. PRESIDENT, WHEN ARE YOU GOING TO FIRE DONALD REGAN?"

"The glasses didn't even crack. You're going to have to practice a lot. Let me give you a little lecture. son. Covering Ronald Reagan is no piece of cake. With other presidents you asked questions respectfully and you got quiet answers in return. This president is different. You don't talk to him, you shout. You have to break the sound barrier to find if Reagan is going to have a summit with Gorbachev."

"I can yell with the best of them,

"I'm not talking about ordinary yelling. I'm talking about getting

Filming at the Bolshoi

MOSCOW - Moscow's Bolshoi Theater will be closed to the public for two weeks this month to allow a British film team to shoot an opera, a Bolshoi administrator said. A British Embassy spokesman said Robin Scott of the National Video Corp. would be directing the filming of Mussorgsky's "Boris Godufrom Jan. 15 to 30.

through to the president when he steps off the helicopter with the engines roaring and the dog barking I'm talking about shouting to Ronald Reagan when he's on an aircraft carrier in the Mediterranean and you're on a tanker 3,000 yards away. And I'm talking about asking a question about his prostate from the sidewalk when the president's in his pajamas peering out the 24th-story window of Bethesda Naval Hospital."

"f know f can do it. I used to yell all the time when I attended Harvard foutball games."

You're a sad sack compared to some of the White House greats. Have you ever seen Sam Donaldson, the finest presidential shouter of all time?

No, but I've heard him on tele-

Sam has a way of getting the president's attention that is a joy to watch. Whenever the president sees Sam he automatically cups his ear. Study Donaldson's techni and you'll go far in the White House correspondents business."
"Gosh," the young reporter said,
"I never dreamed I would be yelling in the same reporter pack as

Donaldson." "Don't let Sam fool you. He may seem like a nice fellow but he'll bust your cardrum before be'll let you yell a question to the president."

'Maybe f should bring a megaphone to work." "They won't permit it. When it comes to interviewing Ronald Rea-

gan the only thing you can use is "T'll gargle every day," the young

The bureau chief said, "Come with me." He took the young corre-spondent into a soundproof room with a tiny photo of Ronald Reagan in the distance. "This is where we practice yelling at the president.

Now let's hear you shout." "Here I go, MR. PRESIDENT, WERE YOU INVOLVED WITH THE LAUNDERING OF THE \$1 TRILLION BUDGET? How is

"Not very good," the chief said,
"What's wrong?" You should have also said

AND I INTEND TO SHOUT A

FOLLOW-UP QUESTION:"

Four Tops Star Gives Voice to Horror

By Richard Harrington

WASHINGTON — When the producer David Geffen first contacted Levi Stubbs about doing the voice of the man-eating plant in the movie version of "Little Shop of Horrors," the lead singer of the Four Tops was

"I didn't really know what it was all about," Stubbs says. "I'd never seen the play, so f had no idea what it was they were looking for." So Geffen elaborated. "They wanted something 'streetwise' as far as this plant is concerned," Stubbs explains, "a streetwise plant that comes from onter space. And he has two or three different personalities . . . he's a bit devious . . . nice and kind . . sly and sneaky . . . " And so very often hungry.

Which is where Stubbs' roughhewn voice, a galvanizing pres-ence on the pop charts for de-cades, comes in. Whether it's a coy "Feed me" or an imperious "Cut the crap and bring on the meat," Stubbs invests his lines with the same emotional authority he's always given Four Tops lyrics: "Ba-by, f need your lovin', Got to have all your lovin'." Except this time he needs human

Stubbs' voice is a highlight in a thoroughly enjoyable film, but having helped keep the Four Tops together for more than three decades now - no pop group is as long-lived with its original personnei - he insists he's not about to go Hollywood.

"This was just something that happened and I'm pleased that the job I did came off as well as it did, but I'm not launching a movie career," he chortles, though not at all as maniacally as the plant. "He was exactly what I was looking for," says the director Frank Oz, who's been known to

do a few voices himself (including Miss Piggy). "Somebody who had an edge to him, who was real black, real street, who had a touch of malevolence but could be real silly and funny at the same time." Oz anditioned more than a dozen voices and had to choose in the

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Rick Moranis with the man-eating plant for which Levi Stubbs (right) supplied the voice. Song," "Reach Out (Pil Be There)," "Standing in the Shadows of Love" and "Bernadette."

end between Ron Taylor, the black actor who created the voice in the original off-Broadway play, and Stubbs. The final cut was made on the basis of tapes Oz listened to in London. "There was no contest for me, because as much as I loved Ron's work, my needs (in the film) were differ-

Race was also no factor, Oz. insists, in casting a black voice for a plant that eats only white peo-ple. He says the "streetwise" plant envisioned by the screen writers essentially demanded a black

Doing the movie, Stubbs says, was more difficult than recording an album, mostly because of having to get "in sync with a plant of that sort. It's large, it grows, so the intonation of your voice has to change along with the growth of the plant." Oz and the music director Robbie Melkin, be says, "really did it all."

Levi Stubbs had a shot at Hollywood 15 years ago. Berry Gordy offered him the part of Louis Mc-Kay opposite Diana Ross in "Lady Sings the Blues" - a move

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some saw as an attempt to reduce the Four Tops to three while grooming Stubbs for stardom.

"That's a fact," Stubbs says of the offer, adding that he turned it down "because there was no part in it for the rest of the Tops" ---Lawrence Payton, Abdul "Duke" Fakir and Renaldo "Obie" Benson, "We were in England (when the offer came) and it would have meant taking time away from the group, and I just decided not to

So friendship won out over a career move? "By all means," he says. "No doubt about that."

Though they've only been called the Tops for 29 years, this g of four goes back farther, to the Four Aims, and then to high school friendships in Detroit's North End (Stubbs and Fakir were in one school, Payton and Benson in another). "We were all born in the same neighborhood, and we really grew up together. So we've known each other all our lives and we're still good friends," Stubbs says, though he's loath to explain the group's longevity and success. "Once you try to figure it

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NEURLY ST. JAMES, on gorde

out, it might fall apart - know what I'm saying?"

Though they sang in various teen groups, their voices didn't come together until the early '50s, when some off-the-cuff harmonies at a party led them to the conclusion that a hobby could become a career. It was the era of groups like the Orioles and Flamingos, but Stubbs and company wanted to avoid the bird-group trend. "Actually, we listened to the Freshmen, the Hi-Los, groups like that. Those bird groups, well, we had nothing against them, it's just that we preferred not to have that particular type of name. That sounds great at 14, 15, 16 years old, but at 35, somebody calls you the Cuckoos, it just doesn't work.

But what's in a name, anyways?" Enough that the success of the Ames Brothers forced Stubbs and company to seek a new one. Would those later hits have had the same resonance if they'd been by the Four Aims? "Maybe not," Stubbs admits, explaining that when someone asked what they were aiming for, they said the top, and pop history was made. "I

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guess everything works out for the

Slowly, though. In their first decade, the Four Tops recorded for four labels without ever getting a hit. Their bread and butter was the lounge circuit, which took them from Detroit's black clubs to the Borscht Belt. "What this business is all about - a lot of

hills and valleys," Stubbs says.

The hills started coming into new in the early '60s. By then, the Tops had signed with Motown as a jazz vocal group. "We used to sing a lot of jazz because we liked the Freshmen," Stubbs explains, "and we did one jazz album that they figured out that that part of the business was not going to be a bicrative one."

The first hit came in 1964 with "Baby I Need Your Loving," and in the next three years the Tops hit the charts again and again with such classics as "I Can't Help Myself," "It's the Same Old Song," "Reach Out (I'll Be But the hit well dried up, particularly after the band was cut off from the songwriting and produc-ing team of Holland-Dozier-Holland, and in 1971 the Four Tops left Motown. There would be hits elsewhere in the early '70s —
"Keeper of the Castle," "Am't No
Woman (Like the One I've Got)"

—and then again in the early "80s — "When She Was My Girl," Tonight I'm Gonna Love You All Over" and the Stubbs-Aretha Franklin duet, "Love All the Hurt

But once again the Four Tops bread and butter was live performances. These days they're out on the road seven or eight months of the year, often on a double bill with the Temptations. "It's not something that we labor at," Stubbs insists, "f would think we're having fun. I know I do."
And, he adds, "we get the same reaction all over the world. It's good, happy music that has no rticular statements to make And it's part of people's lives, something that people lived with. A lot of them are the executives of today and they just like to let their

PEOPLE

Spain Decides to Return

Spain will not keep 61 works of Pablo Picasso that have been on exhibition in Madrid, after all. The Ministry of Culture said the collection belonging to Jacquelles Piesso, the painter's widow, who committed suicide Oct. 15, 10 days before the show opened, would be returned to the painter's lishs in France. Miguel Sanistege, the Spanish director general of fine arts, said Spein was to return the seldom-seen works "because the Spanish state has no legal bear on which to retain them." Aurelia Tor-rente, director of the Museum of Contemporary Art, said Jacqueline Picasso had repeatedly said stic in-tended to give the works to the Spanish people. The 48 oils, four drawings and nine pieces of scale. ture formed part of Picasso's private collection at the time of hi death in 1973.

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The actor John Rabini buting in a new role as an orchestra conductor at concerts in Lodz, Poland, marking the 100th anniversary of the birth of his father, the pianist Arthur Rubinstein. There some butterflies in my stomach har more from excitement than neo-vousness," said the 40-year-old actor and composer, contacted by telephone at his hotel in Lodg, his father's birthplace. Rubinstein, his sister, Alina, 41, a psychiatrist, and their mother, Aniela Mymerski Rubinstein traveled from New York to participate in the celebra-tions honoring the late planner, who was born on Jan. 28, 1887. Another sister, Eva, 52; a photographer, has been in Lode since October teaching at the state film school John has been rehearing with the Ru-binstein Lock Philharmonic Orchestra. The orchestra was named for the pianist after his death in Geneva in 1982.

A painting by Heart Matiese the had not been seen publicly since it was shown in Berlin in 1930 hai turned up in an art gallery after spending 38 years in the home of a Palm Beach, Florida, couple. The painting, a portrait of Matisse's daughter painted in 1915 or 1916. was put on display at the Norton Gallery of Art after being donated in December by Martin and Jen odinan, who had kept the painting in their home after buying it from a dealer in Paris.

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